

### **Annual Financial Report**

### For the period 1<sup>st</sup> January 2015 – 31<sup>st</sup> December 2015

«SPACE HELLAS S.A. » G.E.M.I. No: 375501000 Mesogion Av. 312 Ag. Paraskevi



The annual financial report of 2015 has been prepared in accordance with art. 4, Law 3556/2007, has been approved by the Board of Directors on 17<sup>th</sup> February 2015 and has been uploaded at the URL address <a href="http://www.space.gr">http://www.space.gr</a>,



### **LIST OF CONTENTS**

| 1 |                | STATEMENTS OF MEMBERS OF THE BOARD (In accordance with article 4 par.2 of Law 3556/2007) | ) _ 4          |
|---|----------------|--|----------------|
| 2 |                | ANNUAL REPORT OF THE BOARD OF DIRECTORS FOR THE FINANCIAL PERIOD 1.1.2015 – 31.12.2      | 2015           |
| 2 | 2.1            | FINANCIAL POSITION – PERFORMANCE – OTHER INFORMATION                                     | :              |
|   |                | 1 Financial data   | :              |
|   |                | Other information  | 10             |
|   | 2.2            | SIGNIFICANT FACTS DURING YEAR 2015 AND THEIR IMPACT ON THE FINANCIAL STATEMENTS          | 10             |
|   | 2.3            | FUTURE PERSPECTIVES AND STRATEGIC GOALS BOTH AT A CORPORATE AND GROUP LEVEL              | _ 1            |
|   | 2.4            | RISK MANAGEMENT AND HEADGING POLICY  | 1.             |
|   | 2.5            | STATEMENT OF CORPORATE GOVERNANCE  | 10             |
|   | 2.6            | CERTIFICATIONSCORPORATE SOCIAL RESPONSABILITY  | 20             |
|   | 2.7<br>2.8     | CORPORATE SOCIAL RESPONSABILITY  | 2              |
| _ | 2.8<br>2.9     |  | 2              |
|   | 2.9<br>2.10    | 28 SIGNIFICANT POST-BALANCE SHEET EVENTS:  | 2              |
|   | 2.10           | EXPLANATORY REPORT OF THE BOARD OF DIRECTORS TOWARDS THE SHAREHOLDERS' ORDINAL           |                |
| • |                | GENERAL MEETING OF "SPACE HELLAS S.A.", pursuant to article 4, paragraphs 7 and 8, Law   | ` '            |
|   |                | 3556/2007  | 2              |
|   |                |  |                |
| 3 |                | INDEPENDENT AUDITOR'S REPORT   |                |
| 4 |                | ANNUAL FINANCIAL STATEMENTS FOR THE PERIOD FROM 1st JANUARY 2015 TO 31st DECEMBER 33     |                |
| 4 | 1.1            | TOTAL COMPREHENSIVE INCOME STATEMENT   | 3              |
|   |                | 1 Income statement   | 33             |
|   |                | Other comprehensive Income statement   | 34             |
|   | 1.2            | FINANCIAL POSITION STATEMENT   | 3              |
| 4 | 1.3            |  | 30             |
|   | 4.3.1          |  | 30             |
|   | 4.3.2          |  | 37             |
|   | 1.4            | CASH FLOW STATEMENT  | 38             |
| 4 | 1.5            | Notes on significant accounting policies and other explanatory information               | 3:             |
|   | 4.5.1          |  | 39             |
|   | 4.5.2          |  | 40             |
|   | 4.5.3          |  | 4              |
| - | 1.6            | NOTES TO THE ANNUAL FINANCIAL STATEMENTS   | 5              |
|   | 4.6.1<br>4.6.2 |  | 50             |
|   | 4.6.2<br>4.6.3 |  |                |
|   | 4.6.4<br>4.6.4 | · · · · · · · · · · · · · · · · · · ·  | 5              |
|   | 4.6.5          |  |                |
|   | 4.6.6          |  |                |
|   | 4.6.7          | 7 Property, Plant And Equipment  | 52             |
|   | 4.6.8          |  | 5.             |
|   | 4.6.9          |  | 5 <sup>-</sup> |
|   | 4.6.1          |  |                |
|   | 4.6.1          |  |                |
|   | 4.6.1          | 12 Subsidiaries, Associates And Joint Ventures   | 50             |
|   | 4.6.1          |  |                |
|   | 4.6.1          | 14 Trade Receivables   | 58             |
|   | 4.6.1          |  |                |
|   | 4.6.1          |  |                |
|   | 4.6.1          | 17 Cash And Cash Equivalents   | 60             |
|   | 4.6.1          |  |                |
|   | 4.6.1          | 19 long term loans   | 60             |
|   | 4.6.2          |  | 60             |
|   | 4.6.2          | 21 Fair value measurement  | 6              |
|   | 4.6.2          | 22 Personell employeed - Employee Benefits   | 6              |
|   | 4.6.2          |  | 62             |
|   | 4.6.2          | 24 Trade and other payables  | 63             |
|   | 4.6.2          |  |                |
|   | 4.6.2          | 26 Disputed claims   | 64             |
|   | 4.6.2          | 27 undaudited fiscal years by the tax authorities  | 64             |
|   | 4.6.2          | •  |                |
|   | 4.6.2          | 29 Cash Flow   | 63             |



|    | 4.6.30            | Contingent Events - Transactions Between The Company And Related Parties (ias 24) from 01-01-201 | !5 to |
|----|-------------------|--|-------|
|    | <i>31-12-2015</i> | 66   |       |
| 4. | 7 SIGN            | FICANT POST-BALANCE SHEET EVENTS from 1 <sup>st</sup> january to 31 <sup>st</sup> december 2015  | 6'    |
| 5  | FIGU              | RES AND INFORMATION FROM 1 <sup>ST</sup> JANUARY TO 31 <sup>ST</sup> DECEMBER 2015               | 68    |
| 6  | WEBS              | ITE ACCESS OF THE ANNUAL FINANCIAL REPORT  | 69    |



## 1 STATEMENTS OF MEMBERS OF THE BOARD (In accordance with article 4 par.2 of Law 3556/2007)

The Members of the Board of Directors

- Spyridon D. Manolopoulos, Chairman of the Board, executive member
- Ioannis A. Mertzanis Chief Executive Officer, executive member
- Ioannis Doulaveris Chief Financial Officer, executive member.

acting by virtue of the aforementioned membership and especially designated, we declare and certify that, as far as we know:

- The annual financial statements of the Group and of company SPACE HELLAS SA for the financial year from January 1, 2015 to December 31, 2015, which were prepared according to International Financial Reporting Standards, present truly and fairly the assets and liabilities, the equity and the financial results of the Company, as well as of the consolidated companies as a whole, according to par. 3 to 5 of article 4 of L. 3556/2007 and
- The enclosed report of the Board of Directors reflects in a true manner the development, performance and financial position of the Company and of the businesses included in Group consolidation, taken as a whole, including the description of the principal risks and uncertainties.

#### Agia Paraskevi, 17 February 2016

The Designated members of the Board of Directors

The Chairman of the Board Chief Executive Officer Member and Chief Financial Officer

S. Manolopouos I.Mertzanis I. Doulaveris



### 2 ANNUAL REPORT OF THE BOARD OF DIRECTORS FOR THE FINANCIAL PERIOD 1.1.2015 - 31.12.2015

This Report of the Board of Directors of SPACE HELLAS, submitted to the Shareholders, refers to the financial year from January 1, 2015 to December 31, 2015 and is compliant to the provisions of the Greek Companies' Act, Codified Law 2190/1920 (art. 136) as well as art. 4 § 7 L.3556/2007 and L 3874/2010 and related HCMC circulars.

This report is divided in subsections with the aim to present in a fair, summarized, yet substantial manner all the information in accordance with the abovementioned legal framework in order to provide substantial and well documented information regarding the activities of the company and the Group for the related period.

The sections of the report provide information regarding:

- The financial position of the Group and the Company, and additional related information for the financial year 2015.
- The important issues that took place during the financial year 2015 and their impact on the financial statements.
- The perspectives and strategic aims of the Group and the Company,
- The risk and uncertainties of the Group and the Company,
- The Group's Corporate Governance practices,
- The transactions with related parties during 2015,
- o The important issues that took place after the end of the financial year 2015.

The present report refers to the consolidated financial statements and whenever deemed necessary refers also to the company financial data.

The present report is included unedited in Annual Financial Report of year 2015, along with the financial statements and the rest of the necessary information, the relevant declarations and the explanatory notes.

The Annual Report is available in the URL address, <a href="http://www.space.gr">http://www.space.gr</a>, together with the financial statements and the auditor's report.

#### 2.1 FINANCIAL POSITION – PERFORMANCE – OTHER INFORMATION

#### 2.1.1 FINANCIAL DATA

The Group's dominant strategic goal is to maintain growth together with the improvement of key financial ratios, taking into account the existing economic environment.

The Group's Management aims to achieve positive operating results, through the continuous effort for increased productivity of the economic capital and the human resources as well.

The company's activities were fully compliant with the legal framework as well as with the statutory goals. The following table presents a comparison of the financial results for the years 2015 and 2014.

#### 2.1.1.1 Year's total income

| TOTAL INCOME STATEMENT |                                    |                                    |            |                                    |                                    |                    |  |  |  |  |
|------------------------|------------------------------------|------------------------------------|------------|------------------------------------|------------------------------------|--------------------|--|--|--|--|
|                        |                                    | <u>GROUP</u>                       |            |                                    |                                    |                    |  |  |  |  |
| Amounts in € thousand  | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | VARIATION% | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | VARIATION <u>%</u> |  |  |  |  |
| Revenue                | 54.889                             | 43.129                             | 27,27%     | 51.782                             | 40.928                             | 26,52%             |  |  |  |  |
| Gross profit/loss      | 13.063                             | 12.408                             | 5,28%      | 12.036                             | 11.854                             | 1,54%              |  |  |  |  |
| Gross profit margin    | 24%                                | 29%                                | ·          | 23%                                | 29%                                |                    |  |  |  |  |
| EBITDA                 | 4.363                              | 4.051                              | 7,70%      | 3.654                              | 4.066                              | -10,13%            |  |  |  |  |
| EBIT                   | 3.193                              | 2.904                              | 9,95%      | 2.490                              | 2.926                              | -14,90%            |  |  |  |  |
| Earnings before taxes  | 753                                | 416                                | 81,01%     | 430                                | 1.963                              | -78,09%            |  |  |  |  |
| Earnings after taxes   | 798                                | 749                                | 6,54%      | 848                                | 2.444                              | -65,30%            |  |  |  |  |



The Group's turnover amounted to € 54.889 thousand compared to € 43.129 thousand of year 2014. The increase in turnover is attributable to the Group's successful efforts to exploit the broadened technical product expertise and to the successful completion of private and public sector's projects.

The Group's Gross profit amounted to € 13.063 thousand compared to € 12.408 thousand of the previews period showing a 5% decrease of the gross profit margin, attributable to greater contribution of low profit margin sales to the turnvover in greater extent.

The Group's EBITDA amounted to  $\in$  4.363 thousand compared to  $\in$  4.051 thousand of the previews period showing a increase of 7,7%.

The Group's EBIT amounted to  $\in$  3.193 thousand compared to  $\in$  2.904 thousand of the previews period showing a increase of 9,95%.

The Group's earnings before taxes amounted to € 753 thousand compared to € 416 thousand of the previews period, showing a increase of 81%

The Group's earnings after taxes amounted to € 798 thousand compared to € 749 thousand of the previews period.

#### 2.1.1.2 Statement of comprehensive income

The other comprehensive income after taxes comprises the net amount of -38 thousand, of actuarial results (IAS 19) after taxes, the amount of -14 thousand, of courrency differences from consolidation of subsidiaries, the amount of -.1779 from the revaluation of buildings, according to indipedent valuators, at the net of taxes of  $\in$  516 thousand, as well as the amount of  $\in$  - 156 thousand concerning the effect of the tax rate increase, from 26% to 29% on the defferd tax

The other comprehensive income after taxes of previews year comprises the comprises the net amount of -30 thousand, of actuarial results (IAS 19) after taxes and the amount of -12 thousand, of courrency differences from consolidation of subsidiaries.

#### 2.1.1.3 Assets

| BALANCE SHEET (Assets)       |                                    |                                    |                       |                                    |                                    |                       |  |  |  |  |  |
|------------------------------|------------------------------------|------------------------------------|-----------------------|------------------------------------|------------------------------------|-----------------------|--|--|--|--|--|
|                              |                                    | <u>GROUP</u>                       |                       | <u>COMPANY</u>                     |                                    |                       |  |  |  |  |  |
| Amounts in € thousand        | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | Variation<br><u>%</u> | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | Variation<br><u>%</u> |  |  |  |  |  |
| Total Assets                 | 42.636                             | 45.535                             | -6,37%                | 42.280                             | 45.185                             | -6,43%                |  |  |  |  |  |
| Total noncurrent receivables | 18.907                             | 20.256                             | -6,66%                | 18.920                             | 20.163                             | -6,16%                |  |  |  |  |  |
| Inventories                  | 3.703                              | 3.898                              | -5,00%                | 3.703                              | 3.898                              | -5,00%                |  |  |  |  |  |
| Trade receivables            | 10.781                             | 12.226                             | -11,82%               | 10.268                             | 11.765                             | -12,72%               |  |  |  |  |  |
| Other receivables            | 9.245                              | 9.155                              | 0,98%                 | 9.389                              | 9.359                              | 0,32%                 |  |  |  |  |  |

The Group's Total Assets amounts to € 42.636 thousand compared to € 45.535 thousand of year 2014.

The Group's noncurrent receivables' net value, comprising the goodwill after impairments, and the revaluated buildings, ammount to  $\in$  18.907 thousand compared to  $\in$  20.256 thousand of year 2014.

There are no other real liens on non-current assets or property, except, at the Company level, the underwriting, amounting to  $\in$  1.200 thousand, on the property situated at 6 Loch. Dedousi St., Cholargos, Athens, and the underwriting amounting to  $\in$  4.000 thousand, on the property situated at 302 Ave. Mesogeion, Cholargos, Athens and, at the Group level, the underwriting, amounting to  $\in$  7.540 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, the underwriting, amounting to  $\in$  1.100 thousand, on the property situated at St. Giannitson-I.Kariofylli & Patr. Kyrrilou, Thessaloniki.

The Groups' inventories of goods, raw and auxiliary materials and consumables amount to € 3.703 thousand compared to 3.898 thousand of year 2014.

The Group's Trade receivables amount to  $\in$  10.781 thousand compared to  $\in$  12.226 thousand of year 2014 and takining into account the significant increase of the turnover, the results is a significant improvement on the collectibility rate.



The Group's other receivables amount to € 9.245 thousand compared to € 9.155 thousand of year 2014.

#### 2.1.1.4 Liabilites

| BALANCE SHEET (Liabilities)  |                                    |                                    |                       |                                    |                                    |                       |  |  |  |  |  |
|------------------------------|------------------------------------|------------------------------------|-----------------------|------------------------------------|------------------------------------|-----------------------|--|--|--|--|--|
|                              |                                    | GROUP                              | COMPANY               |                                    |                                    |                       |  |  |  |  |  |
| Amount in € thousand         | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | variation<br><u>%</u> | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | variation<br><u>%</u> |  |  |  |  |  |
| Total Liabilities            | 42.636                             | 45.535                             | -6,37%                | 42.280                             | 45.185                             | -6,43%                |  |  |  |  |  |
| Shareholders' Equity         | 12.961                             | 13.634                             | -4,94%                | 13.003                             | 13.612                             | -4,47%                |  |  |  |  |  |
| Long term loans              | 6.724                              | 8.350                              | -19,47%               | 6.724                              | 8.350                              | -19,47%               |  |  |  |  |  |
| Other long term liabilities  | 926                                | 1.161                              | -20,24%               | 943                                | 1.178                              | -19,95%               |  |  |  |  |  |
| Short term loans             | 7.135                              | 10.582                             | -32,57%               | 7.135                              | 10.582                             | -32,57%               |  |  |  |  |  |
| Other short term liabilities | 14.890                             | 11.808                             | 26,10%                | 14.475                             | 11.463                             | 26,28%                |  |  |  |  |  |

The Shareholders' equity amounts to € 12.961 thousand compared to € 13.634 thousand. Deaspite the increase of profits, the equity, following the valuation of buildings implemented from independent valuatuors, is decreased due to the devaluation of buildings, amounted to € 1.263 thousand, after taxes.

The Group's long term loans amounts to € 6.724 thousand compared to € 8.350 thousand compared to year 2014. The loans concern:

- The mortgage loan ending at 2026, of initial amount € 5.976 thousand, and after interest and principal payments amounting to € 4.730 thousand
- □ The mortgage loan ending at 2019, of initial amount € 1.125 thousand, and after interest and principal payments amounting to € 670 thousand
- □ The mortgage loan ending at 2019, of initial amount € 800 thousand, and after interest and principal payments amounting to € 600 thousand
- □ The mortgage loan ending at 2017, of initial amount € 500 thousand, and after interest and principal payments amounting to € 125 thousand
- The mortgage loan ending at 2017, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 250 thousand
- □ The mortgage loan ending at 2017, of initial amount € 1.233 thousand, and after interest and principal payments amounting to € 216 thousand
- □ The mortgage loan ending at 2017, of initial amount € 800 thousand, and after interest and principal payments amounting to € 133 thousand

The fair value of the short and long term borrowings approximates the book value. The rate used in the company's and the Group's borrowings is floating and renegotiable within a six-month period. The average interest rate applied is 6,15%.

The Group's other long term liabilities amount to  $\in$  926 thousand compared to  $\in$  1.161 thousand of year 2014 showing a decrease.

The Group's short term loans amount to € 7.135 thousand compared to € 10.582 thousand of year 2014 showing a decrease, attributable to the positive operatig cash flow.

The Group's other short term liabilities amount to € 14.890 thousand compared to € 11.808 thousand of year 2014. This mainly attributable to the improvement of the payback period as result of better payment conditions achieved from its suppliers. This provides a confirmation of the Group's credit status, as a trustworthy and reliable partner of both foreign and domestic suppliers. Moreover, both the Group and the Company, keep monitoring the liabilities in order to be fully compliant with the trade terms with both domestic and foreign suppliers and creditors.



#### 2.1.1.5 Cash Flow

| <u>CASH FLOW STATEMENT</u>                            |                                    |                                    |                                    |                                    |  |  |  |  |  |  |
|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--|--|--|--|--|--|
|   | G                                  | ROUP                               | COMP                               | PANY                               |  |  |  |  |  |  |
| Amount ins € thousand                                 | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> |  |  |  |  |  |  |
| Total cash inflow/(outflow) from operating activities | 7.789                              | 4.040                              | 7.094                              | 3.383                              |  |  |  |  |  |  |
| Total cash inflow/(outflow) from investing activities | -1.674                             | 114                                | -1.136                             | 311                                |  |  |  |  |  |  |
| Total cash inflow/(outflow) from financing activities | -5.073                             | -1.123                             | -5.073                             | -711                               |  |  |  |  |  |  |

**Cash flow from operating activities**, is positive amounting to € 7.789 thousand. This result is reaffirms the Group's capability of generating cash from turnover.

**Cash flows from investing activities**, presented in a negative € -1.674 thousand. The Group is using part of tfree generated cash flow to finance the investment activities.

The cash flow from financing activities at the end of year 2014 amounted to € -5.073 thousand as a result of the continuing effort to decrease the leverage ratio.

#### 2.1.1.6 Performance ratios

|     | <u>RATIOS</u>                        | GRO            | <u>DUP</u>    | COME           | PANY          |
|-----|--------------------------------------|----------------|---------------|----------------|---------------|
|     | KATIOS                               | <u>2015</u>    | <u>2014</u>   | <u>2015</u>    | <u>2014</u>   |
| A.  | LIQUIDITY RATIOS                     |                |               |                |               |
| A1. | CURRENT RATIO                        | 107,74%        | 112,91%       | 108,10%        | 113,50%       |
| A2. | QUICK RATIO                          | 90,93%         | 95,50%        | 90,96%         | 95,82%        |
| A3. | ACID TEST RATIO                      | 22,13%         | 17,12%        | 20,37%         | 15,95%        |
| A4. | WORKING CAPITAL TO CURRENT ASSETS    | 0,07           | 0,11          | 0,07           | 0,12          |
| B.  | CAPITAL STRUCTURE RATIOS             |                |               |                |               |
| B1. | DEPT TO EQUITY                       | 228,96%        | 233,98%       | 225,16%        | 231,95%       |
| B2. | CURRENT LIABILITIES TO NET WORTH     | 169,94%        | 164,21%       | 166,19%        | 161,95%       |
| В3. | FIXED ASSETS TO NET WORTH            | 134,22%        | 134,08%       | 133,93%        | 133,68%       |
| B4. | OWNER'S EQUITY TO TOTAL LIABILITIES  | 43,68%         | 42,74%        | 44,41%         | 43,11%        |
| B5. | CURRENT ASSETS TO TOTAL ASSETS RATIO | 55,66%         | 55,52%        | 55,25%         | 55,37%        |
| C.  | ACTIVITY RATIOS                      |                |               |                |               |
| C1. | INVENTORIES TURNOVER RATIO           | 11,01<br>times | 9,02<br>times | 10,46<br>times | 8,53<br>times |
| C2. | FIXED ASSETS TURNOVER RATIO          | 3,16<br>times  | 2,36<br>times | 2,97<br>times  | 2,25<br>times |
| C3. | DAYS OF SALES OUTSTANDING (D.S.O)    | 70,81          | 106,46        | 71,10          | 106,62        |
|     |                                      | days           | days          | days           | days          |
| C4. | ASSET TURNOVER RATIO                 | 1,29<br>times  | 0,95<br>times | 1,22<br>times  | 0,91<br>times |
| OF. | OMANIEDIC FOLITTY TUDNOVED DATTO     | 4,23           | 3,16          | 3,98           | 3,01          |
| C5. | OWNER'S EQUITY TURNOVER RATIO        | times          | times         | times          | times         |
| D D | . PROFITABILITY RATIOS               |                |               |                |               |
| D1. | GROSS PROFIT MARGIN                  | 23,80%         | 28,77%        | 23,24%         | 28,96%        |
| D2. | NET PROFIT MARGIN                    | 1,37%          | 0,96%         | 0,83%          | 4,80%         |
| D3. | RETURN OF INVESTMENT                 | 14,83%         | 11,46%        | 12,26%         | 22,80%        |
| D4. | EFFICIENCY OF TOTAL ASSETS           | 5,81%          | 3,05%         | 3,31%          | 14,42%        |
| D5. | RETURN ON TOTAL CAPITAL EMPLOYED     | 7,59%          | 6,24%         | 6,88%          | 9,65%         |
| D6. | FINANCIAL LEVERAGE RATIO             | 0,22<br>times  | 0,03<br>times | 0,15<br>times  | 0,45<br>times |
| E.  | OPERATING EXPENSES RATIOS            | Lines          | unica         | uncs           | uncs          |
| E1. | OPERATING RATIO                      | 96,65%         | 95,59%        | 97,64%         | 95,18%        |
| E2. | INTEREST RATIO                       | 1,30           | 1,17          | 1,17           | 1,82          |
|     |                                      | times          | times         | times          | times         |
| E3. | OPERATING EXPENSES TO NET SALES      | 20,45%         | 24,36%        | 20,88%         | 24,14%        |
| E4. | LOANS TO TOTAL ASSETS                | 32,51%         | 41,58%        | 32,82%         | 41,94%        |



#### 2.1.1.7 Share Capital

The company's shares are ordinary registerd shares and have been listed in ASE since 29.09.2000

| Number of shares and nominal value | <u>31.12.2015</u> | 31.12.2014    |
|------------------------------------|-------------------|---------------|
| Paid up capital                    | 10.395.013,30     | 10.395.013,30 |
| Number of ordinary shares          | 6.456.530         | 6.456.530     |
| Nominal value each share           | 1,61 €            | 1,61 €        |

#### 2.1.1.8 Own Shares – Cancellation of Stock Option Plan

The company does not possess any own shares as at 31.12.2015

#### 2.1.1.9 Dividend policy

Unless the Shareholders' Ordinary General Meeting decides otherwise, according to the current legislation, the company is legally obliged to distribute to its shareholders, at least the 35% of the earnings that are distributable according to IFRS, after the calculation of taxes and legal reserve. For year 2015 there were no distributable earnings.

#### 2.1.1.10 Participating interests and investments

| Corporate name  | Owne<br>perce |          | Consolidation<br>method | Country |
|---|---------------|----------|-------------------------|---------|
| Amounts in € thousand   |               |          |                         |         |
| Subsidiaries  | Direct        | Indirect |                         |         |
| SPACE HELLAS (CYPRUS) LTD   | 100%          |          | Full Consolidation      | Cyprus  |
| SPACE HELLAS SYSTEM INTEGRATOR S.R.L.   |               | 99,45%   | Full Consolidation      | Romania |
| SPACE HELLAS Doo Beograd-Stari Grad   |               | 100%     | Full Consolidation      | Serbia  |
| SPACE HELLAS (MALTA) LTD  |               | 99,98%   | Full Consolidation      | Malta   |
| Total Subsidiaries  |               |          |                         |         |
|   |               |          |                         |         |
| <u>Associates &amp; Joint Ventures</u>  |               |          |                         |         |
| JOINT VENTURE UNISYSTEMS INFORMATION<br>SYSTEMS S.A. (formerly INFO QUEST)— SPACE<br>HELLAS | 35%           | -        | Equity method           | Greece  |
| JOINT-VENTURE SPACE HELLAS SA-KB IMPULS HELLAS SA ("DORY")                                  | 50%           | -        | Equity method           | Greece  |
| <u>Total Associates &amp; Joint Ventures</u>  |               |          |                         |         |
| Other investments   |               |          |                         |         |
| MOBICS S.A.   | 18,10%        | -        | -                       | Greece  |
| Total Other investments   |               |          |                         |         |
| Total Shareholding  |               |          |                         |         |

#### 2.1.1.11 Commitments - Guarantees

The contingent liabilities for letters of guarantee granted both for the Company and the Group are the Following:

| Contingent Liabilities   | <u>Gr</u>    | <u>oup</u>   | <u>Company</u> |            |  |
|--|--------------|--------------|----------------|------------|--|
| Amounts in € thousand  | 31.12.2015   | 31.12.2014   | 31.12.2015     | 31.12.2014 |  |
| Guarantee letters to secure good performance of contract terms * | 3.137        | 3.669        | 3.137          | 3.669      |  |
| Total contingent liabilities                                     | <u>3.137</u> | <u>3.669</u> | <u>3.137</u>   | 3.669      |  |

<sup>\*</sup> The guarantee letters to secure good performance issued to joint ventures amounted to € 402 thousand and 453 thousand as at 31.12.2015 and 31.12.2014 respectively



#### 2.1.1.12 Excess clause provisions and Disputed claims

There are no cases are that might have significant impact on the financial position both of the Group and the Company.

#### 2.1.1.13 Other contigent liabilities

The company has formed a cumulative provision for the amount of € 122 thousand to cover the possibility of additional charges for the event of tax audit from the tax authorities for the unaudited years, since the company has been audited up to year 2008. For the year 2011 and onwards, the parent company is obliged to obtain an "Annual Certificate ", according to the provisions of article 82, § 5, of N.2238/1994 and related legislation and the newer art. 65a L 4174/2013, in order to obtain the tax compliance report issued by its statutory auditors. The same procedure is applicable to the Greek subsidiaries. The remaining domestic Group companies (Note 4.7.27) are in the process of settlement of tax pending affairs, year 2009 included, according to Law 3888/2010.

Except the above mentioned there are no other contingent liabilities.

#### 2.1.2 **OTHER INFORMATION**

#### 2.1.2.1 Branches

The operating branches (except the company's headquarters on Mesogion Ave 312) as at 31.12.2015 are the following:

| <u>S/N</u> | <u>Establishment</u> | <u>Address</u>                       |
|------------|----------------------|--------------------------------------|
| 1.         | Cholargos            | 302 Ave. Mesogion Cholargos          |
| 2.         | Cholargos            | 6 Loch. Dedousi Str, Cholargos       |
| 3.         | Thessaloniki         | GI. Kar. & P. Kyrillou, Thessaloniki |
| 4.         | Athens               | Em. Mpenaki 59, Athens               |
| 5.         | Patra                | Gkotsi 26-28, Patra                  |
| 6.         | Crete                | G. Gennimata 62, Crete               |
| 7.         | Ioannina             | D. Hatzi 45, Ioannina                |
| 8          | Larissa              | 14 str Canada & N. Plasitra, Farsala |

The company periodically monitors and evaluates the effectiveness of its geographic expansion through its branches.

#### 2.1.2.2 Personnel figures

The Group's Management is supported by a team of expert and valuable staff contributing to the Group's development

The table below is showing the staff that has been employed on average during the years 2015 and 2014 as well as the remuneration received (salary and social security contributions):

| Employees (average numbers) |                |             |              |              |                            |              |                |             |              |              |                            |             |
|-----------------------------|----------------|-------------|--------------|--------------|----------------------------|--------------|----------------|-------------|--------------|--------------|----------------------------|-------------|
| Amounts in € thousand GROUP |                |             |              |              |                            |              | <u>COMPANY</u> |             |              |              |                            |             |
|                             | <u>Persons</u> |             | Total salary |              | Social security<br>charges |              | <u>Persons</u> |             | Total salary |              | Social security<br>charges |             |
| <u>Years</u>                | <u>2015</u>    | <u>2014</u> | <u>2015</u>  | <u>2014</u>  | <u>2015</u>                | <u>2014</u>  | <u>2015</u>    | <u>2014</u> | <u>2015</u>  | <u>2014</u>  | <u>2015</u>                | <u>2014</u> |
| Total                       | <u>238</u>     | <u>215</u>  | 7.059        | <u>6.562</u> | <u>1.646</u>               | <u>1.631</u> | <u>237</u>     | <u>209</u>  | <u>7.053</u> | <u>6.455</u> | <u>1.645</u>               | 1.603       |

### 2.2 SIGNIFICANT FACTS DURING YEAR 2015 AND THEIR IMPACT ON THE FINANCIAL STATEMENTS

Significant facts that took place during the period from 1<sup>st</sup> January to 31<sup>st</sup> December 2015 are the following:

#### ■ Annual General Meeting on 06.22.2015 with agenda the following:

□ ITEM 1 Submission and approval of the annual financial report, the annual financial statements and condensed financial data and information (balance sheet, income statement, statement of equity



changes, cash flow statement, additional data and information), for the company and the Group from 1/1/2014 - 31/12/2014, the management report and the additional report of the board on the financial statements and auditors' report as well.

- ☐ ITEM 2: Approval of the profit appropriation
- □ ITEM 3: Discharge of Board members and the Auditors from any liability for year 2014.
- □ ITEM 4: Approval of remuneration and compensation paid to the Board members for the year from 1/1/2014 to 31/12/2014 and preliminary approval of remuneration and compensation for the fiscal year from 01/01/2015 to 31/12 / 2015.
- □ ITEM 5: Election of the statutory auditors of the Company and the Group for the year 1/1/2015 31/12/2015 and determination of their remuneration.
- □ ITEM 6: Approval of agreements pursuant to Article 23A of Law 2190/1920.
- ☐ Item 7: Confirmation of the decision of 12/30/2014 Extraordinary General Meeting on increasing the share capital in accordance with the provisions of Article 72 of Law. 4172/2013.
- Item 8: Election of new Board of Directors.
- ☐ Item 9: Appointment of independent members of the Board in accordance with Article 3 of Law. 3016/2002.
- ☐ Item 10: Appointment of new members of the Audit Committee in accordance with Article 37 of Law. 3693/2008.
- □ Item 11: Permission according to article 23 par. 1 of Law 2190/1920 to members of the Board of Directors and the Company's directors for their participation in the Board of Directors or in the management of companies that are affiliated with the Company, according to article 42e par. 5 of Law 2190/1920, and for the opportunity to participate in the Board of Directors or in the management of companies pursuing similar or related to the Company purposes.
- ☐ Item 12: Various announcements.
- On 12/30/2015 posted in General Commercial Registry Registration code 526 086 Decision final solution of the company "METROLOGY HELLAS SA". This action resulted in a change in the Group's figures less than 25%.

### 2.3 FUTURE PERSPECTIVES AND STRATEGIC GOALS BOTH AT A CORPORATE AND GROUP LEVEL

To 2015 was marked by significant events that negatively affected Greek economy. To mentioned the most significant, two elections and a referendum, a prolonged economic instability with the risk of leaving the euro, a particularly vulnerable banking system that accomplished another recapitalization, the Capital Controls imposed on individuals and businesses. Moreover, the immigration problem that emerged, has tested the strength of the state managements procedures and local communities as well, while the form is taking, threatens the freedom of movement and employment within the European Union.

Despite the adverse conditions, the company completed many very important complex projects requiring special expertise, such as E-crime (cybercrime prosecution services), the e-TAP (electronic identification services) for the Hellenic Police, the National Electromagnetic Fields Observatory for the Greek Atomic Energy Commission, digital museum projects for the Municipality of Anogia and the Municipality of Sitia, the directorate of Antiquities of Argolis and the Tele-Care projects and Digital Welfare services in the municipalities of Xylokastro-Evrostini, Kissamos and Hermioni. Furthermore, the compny installed the first of two meteorological radar for the Ministry of Agriculture in Cyprus, and signed the NVIS project maintenance contract for the automation of VISA issuance in 135 embassies and consulates of our country abroad.

In the private sector the company highly active in projects with large groups thorugh the whole range of technological expetrise of the company (with particular emphasis on IT) products and services. In 2015, the Group undertook and completed very demanding projects for big telecommunications companies, the banking sector, the insurance sector, the energy sector and other big enterprises. It is important to mention that some of the abovementioned projects are covered with signed framework contracts with a term exceeding one year.

For 2016 the Group's management foresees another difficult year for the country but against the odds the company will try to strengthen its position in the market and win the projects has targeted.

In the commercial sector due to the delay of announcements for new projects, the company expects to maintain a stable market share in the Greek territory mainly from the private sector and enhance the development of foreign markets.

Following the technological developments, the Group is able to easily integrate new products, to provide reliable services to its customers and to have the necessary flexibility to respond to their needs. The four main Product routes on which the company continues to systematically invest are the network solutions, the integrated



telecommunications services, systems and IT applications, and physical security solutions-infrastructure. The results of 2015 show that there is an important contribution by all major Product lines in the final results with that of IT (IT solutions) to show impressive growth (greater than 100%) in the recent years and is now one of the key components of System Integration offered by the company.

The inclusion of SPACE HELLAS group amonf the large organizations with a wide range of products and services makes the Group a reliable technology provider and creates business opportunities over time.

The Group's indicative clientelecomprises companies such as the OTE group, part of the wider Deutsche Telekom Group, British Telecom Vodafone-HOL, Forthnet, WIND, National Bank, Alpha Bank, Piraeus Bank, Bank of Greece, HEP, OPAP, the PSC, PPC, the DEDDHE, the ITSO, DESFA, Athens International Airport and many others.

The Group continuously invests in new technologies and closely follows the new market trends and all major manufacturers, creating added value. Cloud based services, Internet oF Thinks, Smart Cities are the new technological areas where all the major manufacturers are preparing their own solutions. In a few years it is expected that the traditional methods of sales and Information and Communication Systems support are changing. The Space Hellas Group can and is ready to assume a leading role in these changes. Our goal is to be the first reliable choice throughout our customer base.

This effort is accompanying the participation in research programs managed by the European Union Horizon 2020, the European Space Agency and programs of the Greek General Secretariat for Research and Technology. Specifically, the company in 2016 continues the implementation of T-Nova project (Network Functions as-a-Service over Virtualised Infrastructures), Pharos (Project on a Multi-Hazard Open Platform for Satellite-based Downstream Services), City Risks (Avoiding and mitigating safety risks in urban environments). Also, in 2016 it is expected to start implementation of the Shield (Securing against intruders and other threats through a NFV-enabled environment) with a total budget of 4.7 million € in which our company is the prime contractor and is funded by the Horizon 2020 program.

Particular emphasis for 2016 will be given on developing software and providing cloud services in cooperation with major equipment manufacturers such as Cisco, Dell, Microsoft and other international manufacturers. Specifically, it is in the intention of the company the creation of a new telecommunications node for providing cloud services in Germany where will be given the possibility to interface with existing nodes of British Telecom in Greece, Cyprus, Malta and Serbia. Also very important is increasing cooperation with Lenovo to business information systems and the selection of Space Hellas as an Authorized Warranty Service Provider.

In SME's market, the company operates through its nationwide network of partners - Business Centers, mainly aiming at promoting business solutions and specialized products. The effort was launched in partnership with Vodafone in 2013 and continues in 2016 with positive results.

For the activity of the company in complex ICT projects in the public sector we can mention the following:

Despite the long delay observed in the evaluation of major public ICT projects such SYZEFXIS II, of a total budget of 628 million. €, a restart the evaluation process it is expected in the first half of 2016. The Space Hellas is claiming a significant share as member of a cosnrotium under Task 3: Security Infrastructure / Telephony / Teleconference / Cabling, under Task 4: Central Infrastructure Network Interface (SIX) and Data Center Infrastructure, and under Task 5: Central Services ISP & SLA.

The Group has submitted offers in public bids and is being evaluated for the following:

- Ministry of Foreign Affaires, project for the "Selection of Sercive Provider for the consular support services or Consular Offices of Diplimatic Mission in visa procedures". The offer of the company refers to three locations around the world including the following countries:
  - ☐ GROUP 1: Russia, Iraq, Belarus, American Continent, Sub-Saharan Africa.
  - GROUP 2: Ukraine, Libya, Kazakhstan, Uzbekistan, Georgia, Armenia, Azerbaijan, and other CIS countries, Europe, including the western Balkans.
  - GROUP 3: Turkey, Egypt, Israel, Lebanon, Jordan, Saudi Arabia, Kuwait, Bahrain, Qatar, Iran, Algeria, Tunisia, Morocco, Oman, Yemen.
- The Civil Aviation project on "aeronautical message switching system Supply AFTN / CIDIN / AMHS».
- The project of Ministry of Education for the "Supply and Installation of Interactive Systems' OP "Digital Convergence" as a subcontractor companies OTE- Infoquest.
- The work DEDDHE for the design, construction and maintenance Data Center.

At the same time, the Group continues to support with maintenance contracts, the projects NVIS Foreign Ministry concerning the automation of issuing VISA license 135 embassies and consulates of our country abroad, the "CADASTRE SA" and the 3G of the Hellenic Police.



The projects Electronic Identification services e-ARF (AFIS) and e-Crime (E-Crime Agency) for the Hellenic Police and the National EMF Observatory for the Greek Atomic Energy Commission were finally received by the Information Society SA and are now in the warranty period after the which is is expected to sipulate maintenance contracts.

Other significantr new projects are expected to be announced in 2016 by the Hellenic Police, the Coast Guard, NATO and other public institutions. The company focuses on those where the company has significant expertise and are financed by European Community funds.

The Group being active abroad, continues to provide integrated telecommunications services in Greece, Cyprus, Albania, Malta, Serbia and explores cooperation with British Telecom and its global network of partners in other countries.

#### Furthermore:

- □ In Cyprus, the company has submitted a bid for the project "Supply, Implementation and System Management and equipment with the PPP method (Public-Private Partnership) to prevent and combat violence in sports facilities" in the Cyprus Sports Organisation (CMO) and at the same time implements the Meteorological service Provision System for the Agriculture Ministry of Cyprus.
- ☐ In Jordan a bid is under evaluation and concerns the creation of a telecommunications node and the cooperation to provide security services in the banking sector.
- ☐ In Qatar, in 2016 started preparation for bidding for projects related to the 2022 FIFA World Cap.
- □ In Iran, the impending lifting of restrictive measures, the company is exploring the possibility it operates in the domestic market.

Together with the abovementioned, the group strategy focuses on strengthening the fundamental economic indicators to create a constantly improving corporate financial environment through which commercial objectives will be best followed.

In particular the objectives of financial management are:

- □ Continue the policy for generating positive operating cash flows
- Optimal utilization of credit lines available to the Group
- Management of liquidity as a tool to achieve the commercial targets
- Provision and continuous assessment of future investment and operational needs

In summary, the Group relying on a healthy and very active clientele succeeded in 2015 under adverse conditions to increase market share and to maintain the highest growth rates. The contribution from public sector projects, ranged around 25% of the annual turnover for 2015, and there was a profitable contribution of all product sectors in the result. For 2016 it is expected a stable revenue performance from big organizations of the private sector while is expected to resume the evaluation of the submitted bid of the public sector with success. At the same time, the strengthening of the group at international level targeted by the management for 2016 and is expected to help the risk diversification effort and to lead to a better use of cash assets. The financial situation of the group is constantly increasing and creates the conditions for technology investments and enhance extroversion in areas where the SPACE HELLAS Group has considerable experience and can guarantee quality results.

#### 2.4 RISK MANAGEMENT AND HEADGING POLICY

The Group and the Company in the day to day business, is exposed to a series of financial and business risks and uncertainties associated with both the general economic situation as well as the specific circumstances typical of the industry.

The Group's expertise, its highly trained and skilled staff and its state of the arte equipment, together with the development of new products will allow the Group to maintain its competitive advantage and to penetrate in new markets as well.

Furthermore, continuously adaptive to the new business environment, our structures together with the significant amount of ongoing projects allows believing that the Group will meet the critical needs of the coming year and will help minimize uncertainties.

The Group is exposed to the following:

### ☐ Financial Risk Factors

The Group is exposed to various financial risks, including unpredictable fluctuations in exchange rates and interest rates, market risks, credit risks and liquidity risks. The overall risk management program of the Group seeks to minimize the possible adverse effects of these fluctuations on the financial performance of the Group



Risk management policy is applied by the Group's management, through the assessment of the risks associated with the Group's activities and functions and carry out the design of the methodology by selecting the appropriate financial products in order to achieve risk reduction.

The financial instruments used by the Group consist mainly of bank deposits, transactions in foreign currency at current prices or short term currency futures, bank overdrafts, accounts receivable and payable.

#### Foreign Exchange Risk

The Group's exposure to foreign exchange risk arises from actual or anticipated cash flows in foreign currency (imports - exports). The Group's management constantly monitors the fluctuations and the tendency of foreign currencies and evaluates each case individually, taking appropriate action where necessary, through agreements against interest rate risks. Foreign exchange risk arises from future commercial transactions and recognized assets and liabilities disclosed in a currency different from the entity's functional currency. For the foreign exchange risk which arises from future commercial transactions and recognized assets and liabilities, the company uses currency futures as required.

The main trading currencies of the Group are the Euro, and USD.

In table below there is sensitivity analysis of the earnings before taxes due to currency exchange rate changes

| sensitivity analysis due to currency exchange rate changes | Currency | Exchange rate variation | Effect on profit before tax |
|--|----------|-------------------------|-----------------------------|
| Amounts of year 2015 in € thousand                         | USD      | 5%                      | -320                        |
| Altiounts of year 2015 in € thousand                       | บรม      | -5%                     | 320                         |
|  |          |                         |                             |
| Amounts of year 2014 in € thousand                         | USD      | 3%                      | -170                        |
| Allounts of year 2014 III € thousand                       | บรม      | -3%                     | 170                         |
|  |          |                         |                             |

#### Price Risk

The Group is not exposed to securities price risk. The Group is exposed in risk due to the variations of the value of the goods used for trade and of the raw-materials used. In order to face the risk of impairment of inventories, a rationalized warehouse management aims to minimize the stock according to progress of the production needs. The level of the inventories in relation to the Group's turnover is significantly low. Our aim is to minimize the warehouse retention time in order to minimize the risk of impairment of inventories.

#### > Interest Rate Risk

The fluctuations in the interest rate markets have a moderate impact on the Group's income and the Group's operating cash flows.

It is the policy of the Group to continuously review interest rate trends and the tenor of financing needs. In this respect, decisions are made on a case by case basis as to the tenor and the fixed versus floating cost of a new loan. Thus, the amount of short term borrowings is variable. All short term borrowings are based on floating rates. Consequently, the impact of the interest rate (EURIBOR) fluctuations is directly related to the amount of loans.

In case the credit markets and the capital markets continue to be unstable and the availability of funds remains limited, this will increase the probability that the Group may move to higher interest rates and other costs related to the financing of debt or even to limit access of the money markets, with effects on the Group's ability to adapt to changing economic and business conditions, the ability to finance its operations and capital needs in the future in the growth rate, but also the return to shareholders.

The careful monitoring and the interest risk management decrease the risk of significant impact on profits due to short term fluctuations.

Sensitivity analysis of Group's borrowings due to interest rate changes:

| Sensitivity analysis of Group's borrowings due to interest rate changes | Currency | Interest rate variation | Effect on profit before tax |
|---|----------|-------------------------|-----------------------------|
| Amounts of year 2015 in € thousand                                      | EURO     | 1%                      | -120                        |
| Amounts of year 2015 life thousand                                      | LUKU     | -1%                     | 120                         |
|   |          |                         |                             |
| Amounts of year 2014 in € thousand                                      | EURO     | 1%                      | -180                        |
| Amounts of year 2014 in e mousand                                       | LUKU     | -1%                     | 180                         |



#### Credit Risk

Credit risk lies in the cash, bank deposits, financial instruments as well as exposure to trade risk.

Receivables from customers are mainly from the banking sector and the public sector, but also by big organizations of the private sector. The financial situation of clients is monitored closely and redefined according to the new conditions. The Group assesses the goodstanding of each customer, via independent assessment body or internally, taking into account its financial position, past experience and other factors, monitoring the amount of the extent of the credit line. Customer credit limits are set based on internal or external ratings in accordance with limits set by the board. As the unfavorable economic situation of the domestic market, since the beginning of the economic crisis, creates risks for any doubtful debts, the Group's management has put mechanisms capable of such response, taking into account the structure of the client base of the Group. Regarding the exposure of the company to the risk of non-recovery of debts by the Public sector, this risk is significantly reduced as the receivable from the Public sercor entities have been decreased. In addition, the cuurent legislation, favours the offsetting of thecompanies between their obligations towards the Greek State with overdue receivables. For specific credit risks, provisions for losses from impairment. The backdating of collections is an issue to be managed but is not linked to the goodstanding of our debtors.

To minimize the credit risk on cash and cash equivalents, the Group under policies approved by the Board of Directors sets limits on the amount to be exposed. Also with regard to money market instruments, the Group only does business with recognized financial rating institutions.

#### Liquidity Risk

The increase in the turnover, has created, as expected, financing needs that are regularly covered both by the steady flow of collection of sales and the bank financing as well, with an emphasis on financing on a basis project, based on the excellent relationship we have with the major credit institutions of the country and abroad, and ensuring sufficient credit lines for the financing of our business plans.

Furthermore, the excellent relations with our suppliers which are based on long-term reliable and stable relationship, offer us important help in trying to manage the cash flows. Capital constraints (capital controls) do not substantially affect the aforementioned relations.

The table below summarizes the maturity profile of financial liabilities for the years 2015 and 2014 respectively.

| <u>Group</u>             |             |             |                                 |             |             |                                |             |             |
|--------------------------|-------------|-------------|---------------------------------|-------------|-------------|--------------------------------|-------------|-------------|
|                          | <u>To</u>   | <u>tal</u>  | Less than 1<br>Year 1 to 5 year |             |             | <u>years</u> <u>&gt;5years</u> |             |             |
| Amounts in € thousand    | <u>2015</u> | <u>2014</u> | <u>2015</u>                     | <u>2014</u> | <u>2015</u> | <u>2014</u>                    | <u>2015</u> | <u>2014</u> |
| Borrowings               | 13.859      | 18.932      | 7.135                           | 10.582      | 1.994       | 3.276                          | 4.730       | 5.074       |
| Trade and other payables | 14.901      | 11.821      | 14.890                          | 11.808      | -           | -                              | 11          | 13          |

| <u>Company</u>                      |             |                                       |             |             |             |                      |             |             |
|-------------------------------------|-------------|---------------------------------------|-------------|-------------|-------------|----------------------|-------------|-------------|
|                                     | <u>To</u>   | Total Less than 1<br>Year 1 to 5 year |             |             |             | 1 to 5 years Shyears |             |             |
| Amounts in € thousand               | <u>2015</u> | <u>2014</u>                           | <u>2015</u> | <u>2014</u> | <u>2015</u> | <u>2014</u>          | <u>2015</u> | <u>2014</u> |
| Downwings                           | 13.859      | 18.932                                | 7.135       | 10.582      | 1.994       | 3.276                | 4.730       | 5.074       |
| Borrowings Trade and other payables | 14.503      | 11.493                                | 14.475      | 11.463      | 17          | 17                   | 11          | 13          |

#### > Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong investment grade credit rating and healthy capital ratios in order to support its operations and maximize shareholder value.



The group's policy is to maintain leverage targets in line with an investment grade profile

| Gearing ratio                   | Grou              | <u>o</u>      | Company       |                   |  |
|---------------------------------|-------------------|---------------|---------------|-------------------|--|
| Amounts in € thousand           | <u>31.12.2015</u> | 31.12.2014    | 31.12.2015    | <u>31.12.2014</u> |  |
|                                 | ı                 |               |               |                   |  |
| Short term Borrowings           | 7.135             | 10.582        | 7.135         | 10.582            |  |
| Long term Borrowings            | 6.724             | 8.350         | 6.724         | 8.350             |  |
| Less: cash and cash equivalents | <u>-4.875</u>     | <u>-3.833</u> | <u>-4.401</u> | <u>-3.516</u>     |  |
| Net Debt                        | 8.984             | 15.099        | 9.458         | 15.416            |  |
| Equity                          | <u>12.961</u>     | <u>13.634</u> | <u>13.003</u> | <u>13.612</u>     |  |
| Total capital employed          | 21.945            | 28.733        | 22.461        | 29.028            |  |
| Gearing ratio                   | 40,94%            | <u>52,55%</u> | <u>42,11%</u> | <u>53,11%</u>     |  |

The continued reduction of bank lending combined with an increase in cash further reduced the net debt by  $\in$  6 milions. The 40% reduction of the net debt coupled with the preservation of the equity led to a significant reduction of the gearing ratio (from 52.55% to 40.94%), which means a significant reduction of the Group's liquidity risk.

#### Business Long term Risk

The bank holiday that took place during the first 20 days of July 2015 and the continued imposition of various restrictions on capital movements have heightened economic uncertainty and pressure on the financial system and public finances.

The signing of the Facility Agreement between Greek Republic and the European Stability Mechanism held on August 19, 2015 led to the disbursement and repayment of  $\in$  3.2 billion to the ECB. The total amount of the first tranche of the loan amounting to  $\in$  26 billion and that included  $\in$  10 billion to recapitalize banks and another  $\in$  3 billion will come from two sub-doses, with the condition of the adoption and implementation of prerequisite measures.

The process of bank recapitalization, was successfully completed in 2015 and helped to stabilize the banking sector. This is believed to be the initial and basic condition to enable the banking sector to direct liquidity to the healthy part of the Greek economy.

But at the same time, the Capital Controls imposed by the Greek Government on June 28, 2015 continue to exist until the date of approval of the Annual Financial Statements 2015 while some provisions are examined cas by case and are modified where appropriate by issuing legislative Acts.

Consequently, the Capital Controls continue to affect the ability to make payments to foreign suppliers, but to a smaller extent and more easily manageable than in the first months when the measures were imposed. The Group taking adavnatage of its excellent relationship with the banking system and of its liquidity, manage this problem today with success.

The restrictions on capital flows to domestic transactions do not affect the Group's operations as all transactions are conducted through the electronic banking system (eBanking), while the cash is sufficient and properly serve the liabilities.

Consequently, there has been no significant impact on the Group's operations, except for the problems in addition to the problems created in the initial effort to adapt to such situations. Therefore, the risk of disorder in the Group's ordinary activities as a result of the imposition of capital reduction measures is characterized as low.

Nevertheless the first months of 2016 there has been a remarkable instability in both geopolitical and economic level in many regions of the world. It is therefore inevitable a worsening of the exonimic and political climate that will influence Greece as well. The management of the Group based on the results of a long term effort to reduce liquidity risk, is monitoring the situation and is preparing response plans.

#### 2.5 STATEMENT OF CORPORATE GOVERNANCE

#### 1. Corporate Governance Code Apllied

The corporate governance code is drawn up in compliance with current legislation, and in particular wit Law 2190/1920, Law 3016/2002, Law 3873/2010 and Law 3884/2010, as applicable. The text is codified and amended



whenever decided by the Board of Directors. In order to provide better information to the company's shareholders, the corporate governance code includes laws and Company's Act regulations that prevail against it. The Corporate Governance Code is prepared by the Board of Directors of the company. After approval by the Board of Directors the code is uploaded on the company's website of the company in a non-editable format. The Corporate Governance Code comes into effect from its upload to the company's website.

The code of corporate governance of the company includes the following chapters:

#### Chapter A'- Board of Directors

This chapter contains the obligations and duties of Board members and the method of election and function of the Board of Directors of the Company, the Board of Directors composition and the distinction of members in non-executive and executive members, with specific references to role of the executive members, the Chairman of the Board, Vice-Presidents and CEO ,their responsibilities, the duties of non-executive members, policy of fees and obligations of Board members to uphold the company's interest.

#### Chapter B' - General Meeting:

This chapter describes the functioning of the general meeting of the shareholders, the shareholders' rights before the general assembly, the process of identifying those entitled to attend the general meeting, the quorum, the proceedings of the general meeting, the syntax of the minutes. Reference is also made in the compliance with the principle of equality of shareholders and the ways to publish the results of the General Assembly

#### Chapter C' - Minority interest

A reference is made to minority interest of CL 2190/1920 (Article 39 - 40 a).

#### Chapter D' – Internal Control System – Risk Management Controls:

There is a description of the Company's Internal Audit Division with detail description of the functions and duties. It also describes the functioning of the Audit Committee and a description of how the supervision of the Internal Audit is made as well as responsibilities of the Board in relation to Internal Audit and the Audit Committee.

#### 2. Corporate Governance Practices Applied

The Corporate Governance Code of the company contains corporate practices of transparency in relation to operating procedures with regard to the company's management, to ASE information, shareholders equal treatment and protection of the corporate interests.

In particular:

#### I. Board of Directors:

The Board of Directors is composed of nine members, four (5) of which are executive members, two (2) of which are independent non-executive members and two (2) are non-executive member. The number of non-executive directors should not be less than 1/3 of the total number of members. Among the non-executive directors must include at least two (2) independent members. The positions of the President of the Board and CEO cannot be assumed by the same person

The Board of Directors has the following composition

| Name                  | Position                                |
|-----------------------|---|
| Manolopoulos Spyridon | Chairman, executive member              |
| Mertzanis Ioannis     | CEO, executive member                   |
| Drosinos Paraskevas   | A'Vice President, executive member      |
| Mpellos Christos      | B' Vice President, non executive member |
| Doulaveris Ioannis    | Executive member                        |
| Mpellos Panagiotis    | Executive member                        |
| Lagogiannis Georgios  | Non executive member                    |
| Patsouras Athanasios  | Independent - non executive member      |
| Hatzistamatiou Irini  | Independent - non executive member      |

The responsibilities of the executive members are decided by the Board of Directors, as well as the delegation of responsibilities to third - non-staff members, in particular executive officers. For the current year, responsibilities were delegated to the company's A' Vice President-executive member and to the Executive Director of the company, which is also executive board member, as well as to the Chief Commercial Officer and Chief Financial Officer. To better coordinate the management of corporate affairs, the Board may appoint a committee of senior executives. Regarding the right to bind the company through the signature, this is delegated for a certain monetary limit. Beyond this limit the decision of the Board is required.



The Board of Directors, in accordance with Law 3016/2002, takes decisions for matters relating to any fees paid to company executives, internal auditors as well as for the overall remuneration policy of the company. According to the articles of Association, to the members of the Board may be paid a compensation of an amount determined by a special decision of the ordinary general meeting of shareholders. Wages and other compensation of non-executive directors are determined in accordance with the Law 2190/1920. The process of setting fees is characterized by objectivity, transparency and professionalism and is free from conflicts of interest.

Each board member is required to strictly comply with the confidentiality requirements in relation to information accessed during of the company which became known to it in its capacity as a consultant. The board members and any third party entrusted with this responsibility are forbidden to pursue their own interests contrary to the interests of the company. The board members and any third person entrusted with responsibilities must promptly disclose to the other board members of the same interests that might arise in transactions of the Company which fall to their duties and any other conflict own interests with those of the company or affiliates for the purposes of paragraph 5 of Article 42 e of Law 2190/1920, which arise in the course of their duties.

Consultants being involved in any way in the company's management as well as executive directors are prohibited to act, without permission of the General Assembly, for own interests or on behalf of others for matters that fall into the corporate aims or to participate as personally liable partners in companies that pursue such aims.

#### II. General Meeting

The call of the General Meeting is posted on the company's website together with the total number of shares and voting rights at the time of the call and the documents to be submitted to the General Meeting, a draft decision on every matter on the agenda proposed or in case no decision has been proposed for approval by the Board, a comment on all aspects of the agenda and any draft decisions proposed by shareholders upon receipt by the company as well as the forms to be used for the exercise of voting rights and, where applicable, for the exercise voting rights by correspondence, unless these forms are sent directly to each shareholder.

If for technical reasons this information is not available, the company provides information through the website on how to supply the relevant forms in hardcopy form and send mail without charge to each interested shareholder. The call of the General Assembly, in order to enhance transparency in informing shareholders, is published in Communication System "Hermes" which is considered reliable and has a wide range. Particular attention is paid to issues of conflict of interest of the shareholders' representatives who wish to participate in the meeting. The shareholder's representative must notify the company before the commencement of the general meeting, any specific event, which may be useful to shareholders for the assessment of the risk the representative is in conflict of interests with the shareholders. For the purposes of this paragraph a conflict of interests may be appear, in particular where the agent:

- a) is a shareholder who has controlling rights on the company or other legal person or entity controlled by a shareholder, who has control of the company,
- b) is a member of the board or the management of the company or controlled by a shareholder that has control of the company or other legal person or entity controlled by a shareholder who has control of the company
- c) is officer or public auditor of the company or controlled by a shareholder that has control of the company or other legal person or entity controlled by a shareholder who has control of the company,
- d) is husband/wife or first degree relative to one of the individuals abovementioned in paragraphs a) to c) The appointment and dismissal of the shareholder representative takes place in writing and communicated in the same form to the company at least 3 (three) days before the designated date of the meeting.

Besides the President of the Board, at a general meeting present, the CEO, the General Manager of the company, Chief Commercial Officer, Chief Financial Officer or legal advice where appropriate, the Internal Auditor and regular statutory auditor of the Company and, if necessary, provide feedback and information on issues of responsibility raised for discussion and answer questions from shareholders on these issues.

The President of the General Assembly, according to the circumstances, provides the necessary time to the shareholders in order to ask questions. The discussions and decisions taken by the General Assembly are recorded and summarized in a special book. The Secretary keeps the minutes of the General Assembly making sure to list all of the points of view or questions that the shareholders might make and responses to these questions.

The President of the Meeting, at the request of a shareholder, is required to file in the book of minutes an accurate summary of his opinion. This book contains also a list, in accordance with paragraph 2 of Article 27 of Law 2190/1920, of the shareholders that were present or represented at the general assembly. Each share confers the right to vote. All shareholders' rights arising from the share is mandatory according to the proportion of capital represented by shares

The company ensures equal treatment for all shareholders of the same position. During the meeting all shareholders' request for speech is accepted, and the points of view as well as the questions submitted and responses received are all recorded.

The company publishes on its website under the responsibility of the Board of Directors, the voting results within five (5) days from the date of the meeting, identifying for each decision at least the number of shares for which



votes were valid, the proportion of share capital represented by these votes, the total number of valid votes as well as the number of votes for and against each resolution and the number of abstentions.

Minority interests are listed in CL 2190/1920 Article 39 - 40a

#### III. <u>Internal Control System – Risk Management Controls</u>

In compliance with the law, a full time employee is responsible for the internal Audit Department. This person is independent, not subordinate to any other unit of the company, and assists the Board of directors in the exercise of its duties in order to safeguard the interests of the company and its shareholders.

The Internal Audit Department is supervised by the Audit Committee consisting of two (2) non-executive directors (of which one is independent non executive member) and one independent non-executive Board member. All members of the Audit Committee are appointed by the General Meeting of shareholders. The supervision of the internal audit is undertaken by non-executive directors to ensure legal, efficient and unbiased internal and external controls on the company, as well as communication between the audit members and the Board.

The Board reviews the effectiveness of internal control within the corporate strategy with regard to the management the main risks the company is facing, in particular, in financial matters. This review covers the essential audits, including financial and operational audits, compliance testing and monitoring of risk management systems. The Board through the Audit Committee has direct and regular contact with the public auditors in order to receive from the latter regular updates in relation to the proper functioning of the internal control system.

#### 3. Shareholders' General Meeting

#### **General Meeting description of functions:**

The General Meeting is the supreme body of the company, is entitled to decide for each case of a company in accordance with the statutes and its decisions are binding on the all the shareholders including those who are absent and those who disagree. The General Meeting of shareholders is required to meet at the company's headquarters or another municipality within the region or in the region or another neighboring municipality at least once each fiscal year and within six (6) months from the end of this year.

The call of the General Meeting, which includes at least the building with exact address, the date and time of meeting, agenda items clearly reported, the shareholders entitled to participate and precise instructions on how the Shareholders will be able to participate in the meeting and to exercise their rights, should be posted in a conspicuous position the company's premises and published in accordance with the provisions of Article 26 paragraph 2 of Law 2190/1920. Apart from the above invitation should include:

- a) Information regarding:
  - aa) The rights of shareholders of paragraph 2, a 2, 4 and 5 of Article 39 of Law. 2190/1920, indicating the period within which may be exercised any right within the time limits set out in paragraphs of Article 39 of Law 2190/1920, as above, or alternatively, the deadline by which these rights can be exercised provided that detailed information about these rights and conditions for their exercise will be available with express reference to the call to the address (domain name) of the company's website.
  - bb) The procedure for proxy voting and, in particular the forms used for the proxy vote, and the methods provided in the statute, article 28 paragraph 3 of a CL 2190/1920, to receive electronic notifications of for the appointment and removal of the agents.
- b) Specifies the record date as provided for in Article 28 a, paragraph 4 of Law 2190/1920, pointing out that only persons who are shareholders at that date are entitled to participate and vote at general meetings
- c) Discloses the place where is available the full text of documents and draft decisions according to cases c and d of paragraph 3 of Article 27 of Law 2190/1920, and the way to access them.
- d) Indicates the company's URL, where is available the information of paragraph 3 of Article 27 of Law 2190/1920

The invitation is also uploaded at the company's website along with the total number of shares and voting rights at the time of the call and the documents to be submitted to the General Meeting, a draft decision on any matter of the agenda as proposed or, if no resolution is proposed for approval, comment of the Board on each item on the agenda and any draft resolutions proposed by shareholders upon receipt by the company and the forms to be used for the proxy voting right and, where applicable, the right to vote by mail, unless these forms are sent directly to each shareholder. If for technical reasons this information is not available, the company provides information through the website on how to supply the relevant forms in hardcopy form and send mail without charge to each interested shareholder.

The call of the General Assembly, in order to enhance transparency in informing shareholders, is published in Communication System "Hermes" which is considered reliable and has a wide range.

The company may publish in the publication media listed by the Law 2190/1920 a summary of the call which includes at least the building with exact address, day and hour of the meeting, the shareholders entitled to attend as well as express reference to the website address where the full text of the call and other information regarding the meeting will be available. Call for a general meeting is not required in the event that the shareholders present or represented are representing the entire share capital and none of them objects to carrying out of the meeting and to the decision making.



#### Minority rights before the Call for the General Meeting:

Ten days before the regular general meeting each shareholder can get the company's annual financial statements and the reports of the Board of Directors and the independent auditors' report.

Twenty-four hours before each general meeting must be posted at a conspicuous place in the premises of the company a list of shareholders entitled to vote at the general meeting indicating, if any, their representatives, the number of shareholders and votes of each and the address of shareholders and representatives. From the day of publication of the call for the General Meeting until the day of the meeting, at least the following information should be uploaded to the website:

- The call for the General Meeting a)
- The total number of shares and voting rights at the date of the call, including separate totals for each b) class of shares if the company's capital is divided into several classes of shares
- The documents to be submitted to the General Assembly c)
- d) A draft decision on any matter on the agenda as proposed or, if no decision has been proposed for approval by the Board, the comment of the Board on each item on the agenda and any draft resolutions proposed by shareholders right after their receipt by the company.
- The forms that should be used for the exercise of proxy voting rights and, where applicable, the right to e) vote by mail, unless these forms are sent directly to each shareholder.

#### General Meeting participation rights:

Each shareholder is entitled to attend and vote at a General Meeting. The exercise of these rights does not require the shareholders' share blocking nor similar procedure, that would limit the ability to sell and transfer the shares during the interval between the record date, as defined in paragraph 4 of Article 28a of Law 2190/1920, and the date of relevant general meeting. A shareholder participates in the general meeting and votes either in person or through agents. An agent that is acting for more shareholders may vote differently for each shareholder. Legal entities participate in the General Assembly by stating as their representatives up to three (3) individuals. A shareholder may appoint a representative for a single meeting or for as many meetings will take place within a certain time. The representative will vote in accordance with the instructions of the shareholder, if any, and is required to preserve the voting instructions for at least one (1) year from the submission of the General Meeting minutes to the competent authority or, in case the decision is subject to publicity, from the date of registration at the Companies Registry. Failure of the representative with the instructions received do not affect the validity of decisions of the General Assembly, even when the representative's vote was decisive for the decision making. The shareholder's representative must notify the company before the commencement of the general meeting, any

specific event, which may be useful to shareholders for the assessment of the risk the representative is in conflict of interests with the shareholders. For the purposes of this paragraph a conflict of interests may be appear, in particular where the agent:

- is a shareholder who has controlling rights on the company or other legal person or entity controlled by a a) shareholder who has control of the company,
- is a member of the board or the management of the company or controlled by a shareholder that has b) control of the company or other legal person or entity controlled by a shareholder who has control of the
- is officer or public auditor of the company or controlled by a shareholder that has control of the c) company or other legal person or entity controlled by a shareholder who has control of the company,
- d) is husband/wife or first degree relative to one of the persons abovementioned in paragraphs a) to c)

The appointment and dismissal of the shareholder representative takes place in writing and communicated in the same form to the company at least 3 (three) days before the designated date of the meeting.

However, if the shareholder holds shares in a company, which appear in more than one securities account, this restriction does not prevent a shareholder to appoint different representatives for the shares held in each securities account in respect of a general meeting.

Entitled to participate to the general meeting is a shareholder which appears in the records of the organization, which has the administration of the company's securities. The presentation of relevant written certificate of such organization would make proof of membership. As a shareholder should exist at the beginning of the fifth day before the day of the general meeting (record date) and a written statement or electronic certification of the shareholding should reach the company by the third day before the general meeting. In the repetitive General Meeting shareholders may participate under the same standard conditions as above. Shareholding must exist at the beginning of the fourth day preceding the meeting day of the repeated general meeting (date of recording repetitive General Meetings), and a written statement or electronic certification of the shareholding should reach the company no later by the third day before the general meeting. The Board has prepare in the list of persons entitled to vote at a general meeting in accordance with Article 27 paragraph 2 of Law 2190/1920, all shareholders who have complied with the provisions of Article 28 a of Law 2190/1920. The company considers eligible to participate and vote at the general meetings the person who results to be shareholder at the relevant record date.



A shareholder that does not comply with these regulations would participate in the General Assembly only after permission.

#### Quorum:

The General Assembly is in quorum and convenes validly on the issues on the agenda, when are present shareholders or agents representing one fifth (1/5) at least the paid up share capital. If such a quorum fails to achieve, the General Assembly shall meet again within twenty (20) days from the date of the cancelled meeting, while the call should take place at least ten (10) days before. This new meeting will form a quorum and will validly deliberate on the issues of the original agenda regardless of the percentage of issued share capital will be represented in it. In case the quorum is not achieved, new call is not required if the initial call provided also the location and timing, by law, for the repeated general meeting, provided there is at least ten (10) full days between the cancelled meeting and repetitive.

Exceptionally, the General Assembly is in quorum and convenes validly on the issues agenda when are present shareholders or agents representing two-thirds (2 / 3) of the issued share capital, for decisions on: a) extending the duration or termination of the company b) the change of nationality of the company, c) the change of corporate purpose, d) increase the share capital, when not required by the Association according to the article 13 paragraph 1 and 2 of Law 2190/1920 or when required by laws or rules or though capitalization of reserves, e) reduction of share capital, in all cases except in those contained in paragraph 6 of article 16 of Law 2190/1920, f) changing the order of appropriation of the profits, g) the enhancement of the obligations of shareholders h) merger, split, conversion, revival of the company, i) the provision or renewal of authority to the Board to increase share capital pursuant to Article 13 paragraph 1 of Law 2190/1920, j) in any other case where the law or the Company provides for the receipt of a decision by the General Assembly requires a quorum of this paragraph.

If the aforementioned quorum is not achieved in the first session, the General Assembly convenes for a repeat hearing within twenty (20) days of the cancelled meeting and the call is required at least ten (10) full days before. The meeting is valid for items on the original agenda, when the quorum is the half (1 / 2) the paid up share capital at least.

When even this quorum is not achieved, or in case of a decision with regard to increase of capital, the General Meeting at its last repetitive meeting achieves the required quorum is when the shareholders that are present or represented are representing one fifth (1 / 5) paid up capital at least. In case the quorum is not achieved, new call is not required if the initial call provided also the location and timing, by law, for the repeated general meeting, provided there is at least ten (10) full days between the cancelled meeting and repetitive.

#### **General Meeting hearing procedure:**

Temporary president of the General Assembly is the Chairman of the Board or in case of impediment is his deputy or a person appointed by the Board or the General Meeting. The temporary president appoints a temporary Secretary from the present shareholders. Until the approval of the list of shareholders entitled to vote, the General Meeting proceeds to elect the President and a Secretary who is also responsible for the voting process. The final President of the General Meeting of shareholders and the Secretary are elected by secret ballot, unless the General Assembly decides or the law provides otherwise. Besides the President of the Board, at a general meeting present, the CEO, the General Manager of the company, Chief Commercial Officer, Chief Financial Officer or legal advice where appropriate, the Internal Auditor and regular statutory auditor of the Company and, if necessary, provide feedback and information on issues of responsibility raised for discussion and answer questions from shareholders on these issues. The President of the General Assembly, according to the circumstances, provides the necessary time to the shareholders in order to ask questions.

The decisions of the General Assembly are limited to agenda items, unless the present or represented shareholders representing the entire share capital and no shareholder objects to discuss and decide on other issues. The agenda is set by the Board and includes proposals to the General Assembly as well as suggestions of accountants or shareholders representing one twentieth (1 / 20) of the paid up share capital.

#### **General Meeting's minutes:**

The discussions and decisions taken by the General Assembly are recorded in summarized in a special book.

The Secretary keeps the minutes of the General Assembly making sure to list all of the points of view or questions that the shareholders might make and responses to these questions.

At the request of the chairman of the shareholder meeting is required to record the minutes accurate summary of the opinion. In the same book and list of registered shareholders present or represented at the general assembly to be drawn up in accordance with paragraph 2 of Article 27 of Law 2190/1920.

#### Principle of quality:

Each share confers the right to vote. All shareholders' rights arising from the share is mandatory according to the proportion of capital represented by shares

The company ensures equal treatment for all shareholders of the same position. During the meeting all shareholders' request for speech is accepted, and the points of view as well as the questions submitted and responses received are all recorded.



#### Publication of the General Meeting's voting results:

The company publishes on its website under the responsibility of the Board of Directors, the voting results within five (5) days from the date of the meeting, identifying for each decision at least the number of shares for which votes were valid, the proportion of share capital represented by these votes, the total number of valid votes as well as the number of votes for and against each resolution and the number of abstentions.

#### 4. Composition and Regulation of the Board of Directors and Other Corporate Bodies

#### Board of Direcotrs - Obbligations and duties - Mode of operation:

Foremost obligation and duty of the Board of Directors of the Company is the continuing pursuit of the preservation and expansion of long-term economic value of the company and the pursuit of corporate interest. More specifically, the Board sets the strategy and the development policy and preserves the property of the company, exercises control over all activities of the company and oversee its management. The Board of Directors decides on matters relating to any fees paid to managers, internal auditors of the company and its general policy of pay. The responsibilities of the Board are determined by the Company, and existing legislation. According to the articles of association and the Law 2190/1920 after the election by the General Meeting, the Board is established as a body and proceeds to the election of the President, Vice President and Managing Director. At the same meeting decides the delegation to members or third parties.

The Board shall meet at the headquarters of the company, whenever the law, the Statute or the company's needs require. The Board may meet valid and elsewhere, outside the headquarters of the company, domestically or abroad, if all its members are present or represented and no one objects to holding the meeting and to take decisions. Two (2) of the members, with a request to the President or his deputy, may request the convening of the Board, which will convene within seven (7) days of the request. In the above request, the members are required to mention the issues on the agenda to be addressed by the Board, otherwise invalid. In case of refusal of the President or his deputy to convene the Board within the above deadline, members are allowed to ask for a meeting of the Board within five (5) days after the end of seven days, notifying the relevant Call the other Board members.

The Board is convened by the President or his deputy with a call or facsimile or email communicated to members at least two (2) business days before the meeting. The invitation should indicate clearly the issues of the agenda, otherwise the decision making is allowed only if all Board members are present and none of these objects.

Each member who is not present in the meeting can validly be represented only by another member appointed by the absent member by written letter, telex or facsimile addressed the Board. Each member can validly represent only one absent member.

The Board achieves the reqired quorum and convenes validly when the present or represented memberes are half plus one, but never the number of these members may be less than three. Resulting fraction is disregarded.

During the meetings of the Board the secretary is a member or the counsel of the company, if requested. The Secretary keeps the minutes of the meetings of the Board of care to record all members' views expressed. Unless otherwise provided by law, the decisions of the Board are valid when taken by the absolute majority of present and represented members. Each member has one vote and when represents an absent member, has two (2) votes. In the event of a tie, the President of the Board gives the casting vote. The minutes of the Board signed by the President or Vice President or CEO (if he does not have the position of the President) and Board member designated by the Board of Directors. Copies of the minutes are officially issued by such persons without requiring further validation.

#### Members of the Board of Directors:

According to the association, the company is managed by the Board consisting of three (3) to nine (9) members. The members of the Board, which can be shareholders of the company or other persons (not shareholders) are elected by the General Meeting of shareholders of the company for five years, automatically extended until the first Annual General Meeting following the expiry of their term, but which may not exceed six years. For the election to the board of the company take into consideration the experience in managing corporate affairs of the candidates, the level of professional training, experience and previous experience especially in managerial positions, knowledge of rules and market conditions.

If for any reason a vacancy of member or members arises, the remaining members can continue to manage and represent the company, without replacing the missing members, provided that the number is more than half of the members, as had before the occurrence of the vacancy. In each case the members may not be less than three (3). To Board of Directors may elect such members to replace members who resigned, die or lost their status in any other way. This election by the Board shall be taken by the remaining members, if at least three (3), valid for the remainder of the member being replaced. The decision of the election shall be published according in article 7b of CL 2190/1920 and announced by the Board at the next General Meeting, which can replace the elected members, even if not included on the agenda.

The members have participated in all meetings of the Board. The continuing absence of a member from the meetings for one (1) year without sufficient cause or without permission of the Board, is equivalent to resignation from the Board, but applies only when the Board decides so and the relevant decision is recorded in the minutes. The Board of Directors, which runs the company is composed of nine members of which five (5) are executive



members, two (2) are independent non-executive members and two (2) is non-executive member. The number of non-executive directors should not be less than 1 / 3 of the total number of members. Among the non-executive members must include at least two (2) independent members.

#### **Executive members of the Board of Directors:**

The Executive Directors of the Company exercise their powers according to the association and the applicable legislation and in particular to the provisions of Law 2190/1920 and provide services to the company, exercising management functions and representation. Powers are granted to the executive directors by decision of the Board. Specifically, with the Board's decision for delegation the executive members have management responsibilities, representing the company, among others, to the public administration, public entities or private sector entities, banks, representing the company to the courts and Independent Authorities and have authorized signature rights up to the financial limit set by the Board in its decision. Beyond this limit, the Board shall decide at a special. By decision of the Board the executive members may authorize third - non-members - persons to carry out specific -isolated acts. The Board of Directors may decide to delegate to third - non-members - persons exercising the powers of the executive members, especially to executives of the company such as the Executive Director, the Chief Commercial Officer and Chief Financial Director.

#### Chairman of the Board of Directors:

The Chairman of the Board works with the CEO and other members of the Board for the development and achievement of the company's goals in accordance with the provisions of the association and applicable law. In this context, the President of the Board of Directors:

- 1. Convenes the meetings of the Board members and determine the issues on the agenda.
- 2. Presides at the meetings of the Board.
- 3. Works closely with the CEO to ensure the implementation of decisions of the Board.
- 4. Convenes special meetings of the Board if required.
- 5. When a committee where necessary, sets chairmen of committees, in cooperation with the Chief Executive proposes the committee members.
- 6. Collaborates with the CEO on the preparation of the agenda of meetings of the Board.
- 7. Collaborates with the CEO to provide guidance and direction of the new Board members.
- 8. Represents the company before any authority in accordance with the Board of Directors decision of the delegation.

The Chairman of the Board reports to the Board of Directors.

#### **Chief Executive Officer:**

The CEO is an executive board member and cooperates with the President and the Board members for the development and implementation of company goals. In this context, the CEO:

- 1. Participates in determining the strategy of the company, along with the President and other executive members of the Board.
- 2. Participates in setting goals and how to implement them.
- 3. He is responsible, along with the Chairman and other board members, for determining the remuneration policy of the company.
- 4. Promotes the image and vision of the company.
- 5. Participates in the approval process of investments.
- 6. Promotes and form collaboration agreements with foreign firms (representation, marketing, supply products, etc.).
- 7. Works with banks and decide on matters of finance and lending.
- 8. Co-decides in recruitment.
- 9. Co-decides and approve the general operating expenses of the company.
- 10. Co-decides in the formulation of pricing and discount policy.
- 11. Take decisions and set priorities particularly on investment, financing, pricing and products.
- 12. Directs the activities of the staff, particularly in the marketing department.
- 13. Participates in regular meetings with:
  - The President, the Board, banks, subsidiaries,

The CEO reports to the Board of the company.

#### Vice President of the Board of Directors:

According to the association, the Board by decides and elects one or more Vice Presidents. The company has one excecuitve Vice Presidents and one non executive Vice President. The executive Vice President of the Board acts within the powers confered by virtue of the Boards' decisions. The non executive Vice President participates in all meetings and is responsible for the promotion of corporate issues in accordance with the provisions of Law 3016/2002 and the Association.



#### **Excecuitve Vice Presidents of the Board of Directors:**

The executive Vice-president of the board collaborates with the Chairman and the CEO in the daily management of company.

The Excecuitve Vice Presidents reports to the Chairman and the Board of the company.

- 1. Exercise the powers delegated by the Board of Directors.
- 2. Participates in corporate meetings for the discussion of partnerships in the framework of the company's business policy.
- 3. Collaborates with other management staff on organizational issues.
- 4. Cooperation with the Chairman of the Board and / or the CEO to expand the company's activities and the development of relevant policies.

#### **Indipendent non executive members of the Board of Directors:**

The independent non-executive directors during their term of office should not hold shares of more than 0.5% of the share capital of the company and not being dependent to the company or to persons connected with the company according the meaning of article 4 § 1 of Law 3016/2002. Dependency relationship exists when the independent non-executive board member:

- A) Maintain business or other business relationship with the company or affiliated companies by to the meaning of article 42e paragraph 5 of Law 2190/1920, which, by its nature, is substantially affecting the company's business with particular regard to major supplier of goods or services or a major customer of the company.
- B) He is Chairman of the Board, CEO or executive of the company or of an affiliated company by the meaning of article 42 paragraph 5 of Law 2190/1920, whenever applicable, or is related through employment or paid office with the company or its affiliates.
- C) Has a second degree affinity or is husband/wife of an executive board member or manager or shareholder that possesses the majority of the shares of the company or of its affiliates, by the meaning of article 42e paragraph 5 of Law 2190/1920, whenever applicable.
- D) is appointed pursuant to Article 18 paragraph 3 of Law 2190/1920.

Independent members can submit, separately or together, various reports different from those of the Board, to the ordinary or extraordinary general meeting of the company, if they deem it necessary. Company within twenty (20) days of the formation of the Board of Directors as a body submits to the Securities and Exchange Commission the minutes of the General Meeting where the independent members are elected, in order to verify the compliance with the provisions of Law 3016/2002. Similarly are presented the minutes of the Board, where is determined the status of each member of the Board as an executive, non-executive, and temporary independent member to replace another member who resigned or been removed and for some reason was deposed.

#### Remunaration policy:

The Board of Directors, in accordance with Law 3016/2010, decides for matters relating to any kind of fees paid to company executives, internal auditors and the overall remuneration policy as well. According to the articles of association, the members of the Board may receive compensation of an amount determined by special decision of the ordinary general meeting of shareholders. The process of setting fees is characterized by objectivity, transparency and professionalism and is free from conflicts of interest.

#### Obbligations of memebers of the Board of Directors for the protection of corporate interest:

Each board member is required to strictly comply with the confidentiality requirements in relation to information accessed during of the company which became known to it in its capacity as a consultant. The board members and any third party entrusted with this responsibility are forbidden to pursue their own interests contrary to the interests of the company. The board members and any third person entrusted with responsibilities must promptly disclose to the other board members of the same interests that might arise in transactions of the Company which fall to their duties and any other conflict own interests with those of the company or affiliates for the purposes of paragraph 5 of Article 42e of Law 2190/1920, which arise in the course of their duties. Consultants being involved in any way in the company's management as well as executive directors are prohibited to act, without permission of the General Assembly, for own interests or on behalf of others for matters that fall into the corporate aims or to participate as personally liable partners in companies that pursue such aims.

5. Main Festures of the Company's Internal Control Systems and Risk Management, with focus on the processes for the preparation of the financial statements:

#### **Internal Control System:**

The internal control system is organizationally structured in the Internal Audit Division, the Audit Committee and the Board of Directors, with distinct functions. The main characteristics of the Internal Control System, with regard to risk management, are: a) identification and assessment of risks associated with the reliability of financial statements, b) management planning and monitoring of financial ratios c) preventing and uncover fraud, d) roles and responsibilities of directors, e) year ending procedures' manual, including consolidation and f) assurance of computer systems for the information provided.



In particular, there are established and applied processes to identify and assess risks with regard to the reliability of financial statements. Their completeness and adequacy are continuously evaluated. There are established and applied processes performed by the Accounts and Finance Department, relating to the collection, agreement and monitoring of financial aggregates for the preparation of financial statements. The company's accounting system provides timely and accurate recording of each transaction. The processing and preservation of accounting data takes place in a way that ensures the production and publication of reliable financial statements in accordance with the provisions of applicable law. Also, ensures the safe keeping of records which will enable effective controls at a later time. Finally, the Board, the management, relevant officers and directors of the company obtain promptly all information required to effectively exercise their duties. The Company in establishing its procedures takes seriously into account the possibility of identifying fraud and for this reason the safeguards and controls operate across a wide range of operations. The Company has adopted procedures, operational, computerized or not and internal controls relating to the preparation of financial statements (quarterly and annual financial statements). These procedures also relate to the safeguards and controls that have been developed for riskassessment. The responsibilities and roles of managers are clearly demarcated by the administration. A clear picture can be obtained from the company's organization chart from with the resulting responsibilities, rights and duties. The manual for year ending procedures and consolidation is recorded and in full compliance with current legislative framework.

The company uses information systems that meet the working environment, are updated according to the information need and legislative changes as well, ensuring the security of information from external accesses. There is a specialized IT services, the Department of Information Technology, functionally and administratively independent from end users, in which there is a clear separation of duties. The quantitative and qualitative adequacy of IT services is obtained though the application of specific procedures giving access to authorized persons only. The physical plant where information is managed, accessed and stored is safeguarded with respective procedures.

#### **Internal Audit Division:**

The Internal Audit Division is included in the Company's organizational chart where its responsibilities are defined in the Internal Regulations and No. 1420/2009 board of Directors decision. The Internal Audit Department monitors the implementation and continued compliance with the Rules and Operations of the Company, reports to the board any conflicts of private interests of Board members or directors with the interests of the company and examines and evaluates the adequacy and effectiveness of the structure of internal control systems and the quality performance of other systems with regard to the achievement of the company's goals through regular inspections. The Internal Audit Division is designated by the Board of Directors, is composed of independent individuals, which are not subordinated to any other unit of the company. Informs, in written and documented form at least once every quarter the Board on the review conducted. Finally, provides, upon approval by the Board any information requested in writing to public authorities and cooperate with them. The work is carried on with respect to the current legislation.

#### Supervision of Internal Audit Division / Audit Committee:

The Audit Committee consists of two (2) non-executive members (of which one is independent non executive member) and one independent non-executive Board member. All members of the Audit Committee are appointed by the General Meeting. The supervision of the internal audit is undertaken by non-executive directors to ensure legal, efficient and unbiased internal and external controls on the company, as well as communication between the audit members and the Board.

The audit committee reports to the Governing Board.

Main responsibilities of the Audit Committee are:

- Monitoring of the effective operation of internal control and risk management system and monitoring of the proper functioning of the internal audit unit of the company.
- Monitoring of the progress of the statutory audit of parent and consolidated financial statements.
- Identification of the framework of activity of Internal Audit.
- Provision of instructions to the Internal Audit Division to perform its work.
- Update on a regular basis for the progress of the Internal Audit and confirm that significant problems and weaknesses are identified, and relevant suggestions have been communicated and discussed timely with management, which has taken the necessary corrective actions.
- Review of the process for the provision of financial and administrative information towards the company's management.
- Review and approval of annual audit plans.
- Review of internal audit reports which the committee itself or the company's management have classified as important.
- Consideration of the content of the independent auditor reports on the financial statements of the company and the appropriate responses.

#### **Board of Directors:**



The Board reviews the effectiveness of internal control system within the corporate strategy. This review covers the essential controls, including financial and operational controls, compliance testing and monitoring of risk management systems.

#### 2.6 CERTIFICATIONS

The long presence in the ICT, software and security sector along with the strategic partnerships of SPACE HELLAS with the major worldwide manufactures, provide the company the ability to design and implement wide scale projects. The company, preserves its leadership in the market by investing continuously in human resource and infrastructures. Within this context, the company has obtained significant awards and accreditations from internationally recognized organisations

Aiming to customer satisfaction, Space Hellas has a consistent policy towards quality targeting mainly to

- Assure the delivery of high quality products and services fulfilling the technical requirements and in alignment with the market needs.
- The continuous improvement of our products and services in all their aspects as well as the improvement of all the company's business processes

The Company's Quality Management System, established since 1996, and contributes significantly in the accomplishment of the above mentioned aims, through the use of design and monitoring methods for quality performance and standards in all the business processes.

The company has obtained the ISO certification for a Quality Management Systems as following:

- Quality Assurance EN ISO 9002:1994 1996 1999
- Quality Assurance EN ISO 9001:1994 1999 2003
- Quality Assurance EN ISO 9001:2000 2004 2009
- Quality Assurance EN ISO 9001:2008 2010 2013
- Quality Assurance EN ISO 9001:2008 2013 2016

Furthermore, , the company received the certification ISO/IEC 27001:2013 "Information Security Management Systems (ISMS)" at corporate level, for all of its commercial activities, all the branches in Greece, the subsidiary in Cyprus and the sub-subsidiaries in Malta, Serbia and Romania.

The certifications for the Information Security Management Systems (ISMS) are received as follows:

- > ISO/IEC 27001:2005 2009 2011
- > ISO/IEC 27001:2005 2012 2014
- > ISO/IEC 27001:2013 2015 2018

This accomplishment is a special distinction enhancing the company's competitive advantage. The Company's Department of Information Security, offers a wide variety of products and services, in accordance with the EU directives, in the field of Certification and Compliance, part of which are the ISO/IEC 27001:2013, ADAE, Business Continuity Management, PCI DSS Standard, Bank of Greece requirements, SOX

The company has obtained the following certification for the envrionemental management system

> ISO 14001:2004 2015

As part of the Group's commitment to implement an environmentally responsible activity, we have developed and implemented an Environmental Management System according to international standard ISO14001: 2004 for which we have been certified by independent internationally recognized certification bodies, in Athens and Thessaloniki.

#### 2.7 CORPORATE SOCIAL RESPONSABILITY

The Group operates in a constantly changing global environment and faces daily challenges concerning both the profitability and the existence as an integral part of the social and economic mainstream. Sensitive and in the spirit of Corporate Social Responsibility operates responsibly towards people, society and the environment, undertaking voluntary commitments which go beyond common regulatory and contractual requirements are met anyway.

Closely connected with the philosophy of the Group is active care for humans both business and social level. Future-oriented, embraces diversity and supports in every way a sense of fairness. At each step of the way of recognizing the contribution of all employees with continuous and determined commitment, provide a safe work environment where solidarity and respect prevails. The high level of technological infrastructure that offers its partners, contributes to utilize every employee the full potential and talents, while providing the Group's important work. Education, as an integral part of the Group's philosophy, an ongoing priority.



As part of the social environment, the Group recognizes the vital role in society and contributes to the overall perspective of development. Responding sensitively to the needs, through aid charities and voluntary organizations, promotes culture and the value of man. Social responsibility is part of the corporate culture of the Group and help tackle social problems. Our people will contribute to any voluntary action, responding in cases requiring immediate assistance and solidarity.

Always a pioneer and with great sensitivity, the Group combines its development with environmental protection, paying daily efforts to reduce the environmental impact of its activities. Aligning financial sustainability and optimum efficiency of infrastructure, the social and moral responsibilities arising from the need to reduce energy and environmental footprint on the natural environment, the Group applies the principles of Green IT, both in the information systems and in its technological infrastructure as well.

The Group has adhered to the Approved Collective Alternative Management System Waste Electrical and Electronic Equipment. The Group is involved in Packaging Collective Alternative Management System, organized by the Greek Recovery Recycling Corporation (EUPM) concerning the alternative management of packaging waste. Applies paper recycling programs, portable batteries (batteries), ink cartridges and toner. Finally, the supply of electronic products only from manufacturers certified by Community RoHS compliant (Registration of Hazardous Substances), so the packaging is free of dangerous substances and heavy metals.

#### 2.8 IMPORTANT TRANSACTIONS BETWEEN THE COMPANY AND RELATED PARTIES

The sales to and purchases from related parties, during 2015, are made at normal market prices. There are no transactions of unusual nature or content with significant impact on the Group or the subsidiaries or related parties. All of the transactions with related parties are free of any special condition or clause.

The tables below summarize the transactions and the account balances with related parties carried out during year 2015 and 2014 respectively

| Amounts in € thousand   | Reve  | enue  | Expe | enses | Recei | <u>vables</u> | <u>Liabil</u> | <u>ities</u> |
|---|-------|-------|------|-------|-------|---------------|---------------|--------------|
| Company   | 2015  | 2014  | 2015 | 2014  | 2015  | 2014          | 2015          | 2014         |
| SPACE HELLAS (CYPRUS) LTD   | 1.014 | 1.500 | -    | 0     | 363   | 441           | -             | 0            |
| SPACE HELLAS (MALTA) LTD SPACE HELLAS D.o.o. BEORGRAD                                 | 3     | 3     | -    | 0     | 0     | 3             | -             | 0            |
| METROLOGY HELLAS SA*  | 4     | 12    | 20   | 20    | 0     | 25            |               | 4            |
| <u>Subsidiaries</u>   | 1.023 | 1.517 | 20   | 20    | 363   | 471           | -             | 4            |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)— SPACE HELLAS | 252   | 319   | -    | 0     | 185   | 184           | 9             | 11           |
| JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA                                      | 2     | 2     | 2    | 1     | 0     | 0             | 1.477         | 1.476        |
| Joint Ventures  | 254   | 321   | 2    | 1     | 185   | 184           | 1.486         | 1.487        |
| MOBICS S.A.   | 0     | 2     | 3    | 0     | -     | 0             | 3             | 0            |
| SPACE CONSULTING S.A.   | 4     | 4     | 8    | 250   | 14    | 10            | -             | 28           |
| Associates  | 4     | 6     | 11   | 250   | 14    | 10            | -             | 28           |
| Total Company   | 1.281 | 1.844 | 33   | 271   | 562   | 665           | 1.489         | 1.519        |

\*On 30.12.2015 the subsidiary METROLOGY HELLAS SA was cancelled for the GEMI commercial register following its liquidation. The above operation impacted the Group's figures for less than 25%

| Amounts in € thousand   | Reve | enue | Ехре | enses | Receiv | <u>rables</u> | <u>Liabil</u> | <u>ities</u> |
|---|------|------|------|-------|--------|---------------|---------------|--------------|
| Group   | 2015 | 2014 | 2015 | 2014  | 2015   | 2014          | 2015          | 2014         |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)— SPACE HELLAS | 252  | 319  | -    | 0     | 185    | 184           | 9             | 11           |
| JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA                                      | 2    | 2    | 2    | 1     | 0      | 0             | 1.477         | 1.476        |
| Joint Ventures  | 254  | 321  | 2    | 1     | 185    | 184           | 1.486         | 1.487        |
| MOBICS S.A.   | 0    | 2    | 3    | 0     | -      | 0             | 3             | 0            |
| SPACE CONSULTING S.A.   | 4    | 4    | 8    | 250   | 14     | 10            | -             | 28           |
| Associates  | 4    | 6    | 11   | 250   | 14     | 10            | -             | 28           |
| Total Group   | 258  | 327  | 13   | 251   | 199    | 194           | 1.489         | 1.515        |



Both the services from and towards the related parties as well as the sales and purchase of goods are concluded with the same trade terms and conditions as for the non related parties

Table of Key management compensation:

| Amounts in € thousand                                | <u>Gr</u>  | <u>oup</u> | Company    |            |  |
|--|------------|------------|------------|------------|--|
| Amounts in e diousand                                | 31.12.2015 | 31.12.2014 | 31.12.2015 | 31.12.2014 |  |
| Salaries and other employee benefits                 | 1.396      | 1.379      | 1.396      | 1.379      |  |
| Receivables from executives and members of the Board | 3          | 11         | 3          | 11         |  |
| Payables to executives and member of the Board       | 31         | 40         | 31         | 40         |  |

The amounts "Payables to executives and member of the Board" concerns remunerations owed to the Board of directors.

Tables of Guarantees to third parties

| Amounts in € thousand  | <u>Gr</u>  | <u>oup</u> | <u>Company</u> |            |  |
|--|------------|------------|----------------|------------|--|
| Amounts in e thousand  | 31.12.2015 | 31.12.2014 | 31.12.2015     | 31.12.2014 |  |
| Guarantees to third parties on behalf of subsidiaries and joint ventures | 1.926      | 1.924      | 1.926          | 1.924      |  |
| Used guarantees to third parties on behalf of subsidiaries               | 0          | 0          | 0              | 0          |  |
| Bank guarantee letters   | 1.926      | 1.924      | 1.926          | 1.924      |  |

#### 2.9 SIGNIFICANT POST-BALANCE SHEET EVENTS:

There are no post balance sheet events, concerning the company or the Group, that according to IFRS need to be mentioned.



# 2.10 EXPLANATORY REPORT OF THE BOARD OF DIRECTORS TOWARDS THE SHAREHOLDERS' ORDINARY GENERAL MEETING OF "SPACE HELLAS S.A.", PURSUANT TO ARTICLE 4, PARAGRAPHS 7 AND 8, LAW 3556/2007

The explanatory report of the Board of Directors contains the detailed information required by virtue of the art.4 para. 7, Law 3371/2005 and it is integral part of the Annual Report of the Board of Directors.

#### i. Structure of the Company's share capital.

The Share capital amounts to  $10.395.013,30 \in$  and is divided to 6.456.530 ordinary nominal voting shares of nominal value  $1,61 \in$  each and listed in the Athens Stock Exchange in the sector "Telecommunications equipment" under the "Medium and Small Capitalization" category.

#### ii. Limitations on transfer of Company shares.

The Company shares may be transferred as provided by the law and the Articles of Association provide no restrictions as regards the transfer of shares.

#### iii. Significant direct or indirect holdings in the sense of articles 9 to 11, L.3556/2007.

At 31.12.2015 the following shareholders held more than 5% of the total voting rights of the Company:

| Name and Surname       | Percentage |
|------------------------|------------|
| Dimitrios Manolopoulos | 31,086%    |
| ALPHA BANK S.A.        | 14,950%    |
| Mpellos Panagiotis     | 17,611%    |
| Drosinos Paraskevas    | 15,026%    |

No other entity possesses a percentage greater than 5% of the total company's voting rights.

#### iv. Shares conferring special control rights.

None of the Company shares carry any special rights of control.

#### v. Limitations on voting rights.

The articles of Association make no provision for any limitations on voting rights.

#### vi. Agreements among Company shareholders.

The Company is not aware of any agreements among shareholders entailing limitations on the transfer of shares or limitations on voting rights, nor is there any provision in the Articles of Association providing the possibility of such agreements.

### vii. Rules governing the appointment and replacement of members of the Board of Directors and the amendment of the Articles of Association.

The articles of Association regarding the appointment or replacement of Board of Directors members as well as the alteration of its provisions are in accordance to the provisions of Law 2190/1920.

### viii. Authority of the Board of Directors or certain of its members to issue new shares or to purchase the own shares of the Company, pursuant to article 16 of Codified Law 2190/20.

According to the company's statute and the art. 13, par.1 of L 2190/1920, the Board of Directors has the right to increase the share capital. This right can be excercised in the strict time limit of the first five years from the establishment of the company. Therefore, this right is not anymore exercisable.

### ix. Significant agreements put in force, amended or terminated in the event of a change in the control of the Company, following a public offer

There is no such an agreement.

x. Significant agreements with members of the Board of Directors or employees of the Company.



The Company has no significant agreements with members of the Board of Directors or its employees providing for the payment of compensation, especially in the case of resignation or dismissal without good reason or termination of their period of office or employment due to a public offer.

| A                     | gia Paraskevi, 17 February 2016 |
|-----------------------|---------------------------------|
| The Chairman of Board |                                 |
| S. MANOLOPOULOS       |                                 |
|                       | The Board of Directors          |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |
|                       |                                 |

### 3 INDEPENDENT AUDITOR'S REPORT

PKF Euroauditing S.A. Certified Public Accountants



### To the Shareholders of **SPACE HELLAS S.A.**

#### **Report on the Company and Consolidated Financial Statements**

We have audited the accompanying company and consolidated financial statements of SPACE HELLAS SA which comprise the company and consolidated statement of financial position as of 31 December 2015 and the company and consolidated income statement and statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information

#### Management's Responsibility for the Company and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these company and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by European Union, and for such internal control as management determines is necessary to enable the preparation of company and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these company and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the company and consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the company and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the company and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the company and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the company and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the company and consolidated financial statements present fairly, in all material respects, the financial position of SPACE HELLAS SA and its subsidiaries as at December 31, 2015, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

Athens | 124 Kifissias Ave. | 115 26 | Greece | Tel +30 210 7480600 | Fax+30 210 7483600 | Email athens@pkf.gr | www.pkf.gr Thessaloniki | 20 Voulgari str. & Kath. Papadaki | 542 48 | Greece | Tel +30 2310 334600 - 944991 | Fax +30 2310 334601 | Ioannina | 1 Dagli str. | 454 44 | Greece | Tel +30 26510 21899 | Fax +30 26510 21813 | Heraclio Crete | 7 D. Bofor str. | 712 02 | Greece | Tel/Fax +30 2810 229383 | Trikala | 15 lakovaki str. | 421 00 | Greece | Tel/Fax +30 24310 30073

PKF EUROAUDITING S.A. is a member firm of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms



### PKF Euroauditing S.A. Certified Public Accountants



#### Reference on Other Legal Matters

a) The Director's Report includes statement of Corporate Governance, which comprises the information as defined by article 43a (para 3d) of Codified Law 2190/1290.

b) We confirm that the information given in the Director's Report is consistent with the accompanying separate and consolidated financial statements and complete in the context of the requirements of articles 43a (para 3a), 108 and 37 of Codified Law 2190/1290.

> PKF EUROAUDITING S.A. **Certified Public Accountants**

**PANNELL KERR FORSTER** 124 Kifissias Avenue, 115 26 Athens S.O.E.L. Reg. No. 132

Athens, 18 February 2016

DIMOS N. PITELIS Certified Public Accountant S.O.E.L. Reg. No. 14481



Athens | 124 Kifissias Ave. | 115 26 | Greece | Tel +30 210 7480600 | Fax+30 210 7483600 | Email athens@pkf.gr | www.pkf.gr Thessaloniki | 20 Voulgari str. & Kath. Papadaki | 542 48 | Greece | Tel +30 2310 334600 - 944991 | Fax +30 2310 334601 | Ioannina | 1 Dagli str. | 454 44 | Greece | Tel +30 26510 21899 | Fax +30 26510 21813 | Heraclio Crete | 7 D. Bofor str. | 712 02 | Greece | Tel/Fax +30 2810 229383

Trikala | 15 lakovaki str. | 421 00 | Greece | Tel/Fax +30 24310 30073

PKF EUROAUDITING S.A. is a member firm of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms



4 ANNUAL FINANCIAL STATEMENTS FOR THE PERIOD FROM 1st JANUARY 2015 TO 31st DECEMBER 2015

### 4.1 TOTAL COMPREHENSIVE INCOME STATEMENT

#### 4.1.1 INCOME STATEMENT

|  | NOTES | GROUP                              |                                    | COMPANY                            |                                    |  |  |
|--|-------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|--|--|
| Amounts in € thousand  |       | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> |  |  |
| Revenue  | 4.6.1 | 54.889                             | 43.129                             | 51.782                             | 40.928                             |  |  |
| Cost of sales  |       | -41.826                            | -30.721                            | -39.746                            | -29.074                            |  |  |
| Gross profit   |       | 13.063                             | 12.408                             | 12.036                             | 11.854                             |  |  |
| Other income   | 4.6.2 | 1.355                              | 1.001                              | 1.266                              | 952                                |  |  |
| Administrative expenses  | 4.6.3 | -5.158                             | -5.098                             | -5.043                             | -4.971                             |  |  |
| Research and development cost  | 4.6.3 | -378                               | -310                               | -378                               | -310                               |  |  |
| Selling and marketing expenses   | 4.6.3 | -4.461                             | -3.961                             | -4.421                             | -3.883                             |  |  |
| Other expenses   | 4.6.4 | -1.228                             | -1.136                             | -970                               | -716                               |  |  |
| Earnings before taxes, investing and financial results                               |       | 3.193                              | 2.904                              | 2.490                              | 2.926                              |  |  |
| Interest & other similar income  |       | 487                                | 353                                | 486                                | 351                                |  |  |
| Interest and other financial expenses  |       | -2.484                             | -2.423                             | -2.477                             | -2.396                             |  |  |
| Profit/(loss) from revaluation of investments in subsidiaries - associated companies | 4.6.5 | -443                               | -418                               | -69                                | 1.082                              |  |  |
| Profit/(loss) before taxes   |       | 753                                | 416                                | 430                                | 1.963                              |  |  |
| Less: Taxes  | 4.6.6 | 45                                 | 333                                | 418                                | 481                                |  |  |
| Profit after taxes (A)   |       | 798                                | 749                                | 848                                | 2.444                              |  |  |
| - Company Shareholders   |       | 827                                | 765                                | -                                  | -                                  |  |  |
| - Minority Interests in subsidiaries   |       | -29                                | -16                                | -                                  | -                                  |  |  |
| Earnings per share - basic (in €)  |       | <u>0,1236</u>                      | <u>0,1160</u>                      | 0,1313                             | <u>0,3785</u>                      |  |  |
| SUMMARY OF INCOME STATEMENT  |       |                                    |                                    |                                    |                                    |  |  |
| Profit before interest, taxes, depreciation and amortization (EBITDA)                |       | 4.363                              | 4.051                              | 3.654                              | 4.066                              |  |  |
| Less depreciation  |       | 1.170                              | 1.147                              | 1.164                              | 1.140                              |  |  |
| Profit before interest and taxes, (EBIT)   |       | 3.193                              | 2.904                              | 2.490                              | 2.926                              |  |  |
| Profit before taxes  |       | 753                                | 416                                | 430                                | 1.963                              |  |  |
| Profit after taxes   |       | 798                                | 749                                | 848                                | 2.444                              |  |  |



#### 4.1.2 **OTHER COMPREHENSIVE INCOME STATEMENT**

|  | Ŋ     | GROUP                              |                                    | COMPANY                            |                                    |
|--|-------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Amounts in € thousand  | NOTES | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> |
| Profit after taxes (A)   |       | 798                                | 749                                | 848                                | 2.444                              |
| - Company Shareholders   |       | 827                                | 765                                | -                                  | -                                  |
| - Minority Interests in subsidiaries                             |       | -29                                | -16                                | -                                  | -                                  |
| Other comprehensive income after taxes                           |       |                                    |                                    |                                    |                                    |
| Items that might be recycled subsequently                        |       |                                    |                                    |                                    |                                    |
| Currency exchange differences from consolidation of subsidiaries |       | -14                                | -12                                | 0                                  | 0                                  |
| Total Items that might be recycled subsequently                  |       | -14                                | -12                                | 0                                  | 0                                  |
| Items that will not be recycled subsequently                     |       |                                    |                                    |                                    |                                    |
| Revaluation of buildings   |       | -1.779                             | 0                                  | -1.779                             | 0                                  |
| Deffered tax   |       | 516                                | 0                                  | 516                                | 0                                  |
| Effect of income tax rate change in the deffered taxation        |       | -156                               | 0                                  | -156                               | 0                                  |
| Actuarial losses due to accounting policy change (IAS19)         |       | -54                                | -41                                | -54                                | -41                                |
| Actuarial loss taxes   |       | 16                                 | 11                                 | 16                                 | 11                                 |
| Total Items that will not be recycled subsequently               |       | -1.457                             | -30                                | -1.457                             | -30                                |
| Other comprehensive income after taxes (B)                       |       | <u>-1.471</u>                      | <u>-42</u>                         | <u>-1.457</u>                      | <u>-30</u>                         |
| Total comprehensive income after taxes (A) + (B)                 |       | <u>-673</u>                        | <u>707</u>                         | <u>-609</u>                        | <u>2.414</u>                       |
| - Company Shareholders   |       | -644                               | 723                                | -                                  | -                                  |
| - Minority Interests in subsidiaries                             |       | -29                                | -16                                | -                                  | -                                  |

| SUMMARY OF OTHER COMPREHENSIVE INCOME STATEMENT |        |     |        |       |  |  |  |
|---|--------|-----|--------|-------|--|--|--|
| Profit after taxes                              | 798    | 749 | 848    | 2.444 |  |  |  |
| Other comprehensive income after taxes          | -1.471 | -42 | -1.457 | -30   |  |  |  |
| Total comprehensive income after taxes          | -673   | 707 | -609   | 2.414 |  |  |  |

Note

Current year

□ The amount of €-1.471 thousand charged, net of taxes, directly to the equity, comprises the net amount of €-38 thousand of actuarial results and €-14 thousand, currency exchange differences, and the net amount of the revaluation of buildings.

Previews year

□ The amount of €-42 thousand charged, net of taxes, directly to the equity, comprises the net amount of €-30 thousand of actuarial results and €-12 thousand, currency exchange differences



### 4.2 FINANCIAL POSITION STATEMENT

| Amounts in € thousand  | Note   | GROUP             |                     | COMPANY           |                     |
|--|--------|-------------------|---------------------|-------------------|---------------------|
|  |        | <u>31.12.2015</u> | <u>31.12.2014</u>   | <u>31.12.2015</u> | <u>31.12.2014</u>   |
| <u>ASSETS</u>  |        |                   |                     |                   |                     |
| Non-current assets   |        |                   |                     |                   |                     |
| Property, plant & equipment                                  | 4.6.7  | 15.930            | 16.158              | 15.898            | 16.106              |
| Investment properties  | 4.6.9  | 0                 | 505                 | 0                 | 0                   |
| Goodwill   | 4.6.10 | 847               | 1.288               | 847               | 1.255               |
| Intangible assets  | 4.6.8  | 1.511             | 1.975               | 1.505             | 1.967               |
| Investments in subsidiaries                                  | 4.6.12 | 0                 | 0                   | 34                | 625                 |
| Investments in associates                                    | 4.6.12 | 149               | 149                 | 166               | 166                 |
| Other long term receivables                                  |        | 42                | 44                  | 42                | 44                  |
| Deffered tax assets  |        | 428               | 137                 | 428               | 0                   |
| Total Non-current assets                                     |        | 18.907            | 20.256              | 18.920            | 20.163              |
| <u>Current assets</u>  |        |                   |                     |                   |                     |
| Inventories  | 4.6.13 | 3,703             | 3.898               | 3.703             | 3.898               |
| Trade debtors  | 4.6.14 | 10.781            | 12,226              | 10.268            | 11.765              |
| Other debtors  | 4.6.15 | 3.951             | 3.678               | 4.630             | 4.289               |
| Financial assets   |        | 13                | 13                  | 13                | 13                  |
| Advanced payments  | 4.6.16 | 406               | 1.631               | 345               | 1.541               |
| Cash and cash equivalents                                    | 4.6.17 | 4.875             | 3.833               | 4.401             | 3.516               |
| Total Current assets   |        | 23.729            | 25.279              | 23.360            | 25.022              |
| TOTAL ASSETS   |        | <u>42.636</u>     | <u>45.535</u>       | <u>42.280</u>     | <u>45.185</u>       |
| EQUITY AND LIABILITIES                                       |        |                   |                     |                   |                     |
| Equity attributable to equity holders of the parent          | 4.6.18 | 10 205            | 10.205              | 10.205            | 10.205              |
| Share Capital  | 4.6.18 | 10.395            | 10.395              | 10.395            | 10.395              |
| Share premium Fair value reserves                            | 4.0.16 | 53<br>2.421       | 3.840               | 53<br>2.421       | 53<br>3.840         |
| Other Reserves   |        | 979               | 993                 | 3.546             | 2.532               |
| Retained earnings  |        | -889              | -1.668              | -3.412            | -3.208              |
| Equity attributable to equity holders of the parent          |        | 12.959            | 13.613              | 13.003            | 13.612              |
| Minority interests   |        | 2                 | 21                  | _                 |                     |
| Total equity   |        | 12.961            | 13.634              | 13.003            | 13.612              |
| Total equity   |        | 12.701            | 10.004              | 10.000            | 10.012              |
| Non-current liabilities                                      |        |                   |                     |                   |                     |
| Other non-current liabilities                                | 4.6.20 | 11                | 13                  | 28                | 30                  |
| Long term loans  | 4.6.19 | 6.724             | 8.350               | 6.724             | 8.350               |
| Provisions   | 4.6.25 | 122               | 122                 | 122               | 122                 |
| Retirement benefit obligations                               | 4.6.22 | 793               | 660                 | 793               | 660                 |
| Deferred income tax liability  Total Non-current liabilities | 4.6.23 | 7. <b>650</b>     | 366<br><b>9.511</b> | 7. <b>667</b>     | 366<br><b>9.528</b> |
|  |        | 7.030             | 7.311               | 7.007             | 7.520               |
| <u>Current liabilities</u>                                   |        |                   |                     |                   |                     |
| Trade and other payables                                     | 4.6.24 | 13.920            | 10.316              | 13.612            | 10.108              |
| Income tax payable   |        | 970               | 1.492               | 863               | 1.355               |
| Short-term borrowings  |        | 7.135             | 10.582              | 7.135             | 10.582              |
| Total Current liabilities                                    |        | 22.025            | 22.390              | 21.610            | 22.045              |
| Total Equity and Liabilities                                 |        | <u>42.636</u>     | <u>45.535</u>       | <u>42.280</u>     | <u>45.185</u>       |



#### 4.3 STATEMENT OF CHANGES IN EQUITY

#### 4.3.1 STATEMENT OF CHANGES IN COMPANY'S EQUITY:

| Amounts in € thousand  | Share<br>Capital | Share<br>premium | Fair<br>value<br>reserves | Stock<br>option<br>plan<br>reserves | Treasury<br>shares               | Other<br>Reserves  | Retained earnings |
|--|------------------|------------------|---------------------------|-------------------------------------|----------------------------------|--------------------|-------------------|
| Changes i  | n the Share      | eholders equ     | uity for the              | year 2014 (                         | (01/01-31/                       | 12/2014)           |                   |
| Balance at 1 January 2014 as previously reported             | 10.330           | 53               | 3.840                     | 0                                   | 1.112                            | -4.122             | 11.213            |
| Profit for the year  | 0                | 0                | 0                         | 0                                   | 0                                | 2.444              | 2.444             |
| Share Capital increase/ (decrease)                           | 65               | 0                | 0                         | 0                                   | -65                              | 0                  | 0                 |
| Taxes from capitalisation of reserves of L 4172/2013, art.72 | 0                | 0                | 0                         | 0                                   | -15                              | 0                  | -15               |
| Dividends distributed (profits)                              | 0                | 0                | 0                         | 0                                   | 0                                | 0                  | 0                 |
| Other reserves   | 0                | 0                | 0                         | 0                                   | 1.500                            | -1.500             | 0                 |
| Net income recognized directly in equity                     | 0                | 0                | 0                         | 0                                   | 0                                | 0                  | 0                 |
| Treasury shares purchased                                    | 0                | 0                | 0                         | 0                                   | 0                                | 0                  | 0                 |
| Actuarial loss   | 0                | 0                | 0                         | 0                                   | 0                                | -41                | -41               |
| Actuarial loss tax   | 0                | 0                | 0                         | 0                                   | 0                                | 11                 | 11                |
| Balance at 31 December 2014 (IFRS)                           | 10.395           | 53               | 3.840                     | О                                   | 2.532                            | -3.208             | 13.612            |
| Balance at 1 January 2015 as                                 | n the Share      | eholders equ     | uity for the              | year 2015 (<br>0                    | (01/01-31/ <sup>-</sup><br>2.532 | 12/2015)<br>-3.208 | 13.612            |
| previously reported  |                  |                  |                           | _                                   |                                  |                    |                   |
| Profit for the year  | 0                | 0                | 0                         | 0                                   | 0                                | 848                | 848               |
| Share Capital increase/ (decrease)                           | 0                | 0                | 0                         | 0                                   | 0                                | 0                  | 0                 |
| Dividends distributed (profits)                              | 0                | 0                | 0                         | 0                                   | 0                                | 0                  | 0                 |
| Other reservs  | 0                | 0                | 0                         | 0                                   | 1.014                            | -1.014             | 0                 |
| Net income recognized directly in equity                     | 0                | 0                | 0                         | 0                                   | 0                                | 0                  | 0                 |
| Revaluation of buildings                                     | 0                | 0                | -1.779                    | 0                                   | 0                                | 0                  | -1.779            |
| Deffered tax of revaluation of buildings                     | 0                | 0                | 516                       | 0                                   | 0                                | 0                  | 516               |
| Effect on deffered tax from changes in the income tax rate   | 0                | 0                | -156                      | 0                                   | 0                                | 0                  | -156              |
| Treasury shares purchased                                    | 0                | 0                | 0                         | 0                                   | 0                                | 0                  | 0                 |
| Actuarial loss   | 0                | 0                | 0                         | 0                                   | 0                                | -54                | -54               |
| Actuarial loss tax   | 0                | 0                | 0                         | 0                                   | 0                                | 16                 | 16                |
| Balance at 31 December 2015 (IFRS)                           | 10.395           | 53               | 2.421                     | 0                                   | 3.546                            | -3.412             | 13.003            |

### Notes:

#### Current year

- int year.
  The amount of €-38 thousand charged, net of taxes, directly to the equity, concerns actuarial results for the year.
  The amount of € 1.014 thousand disclosed in the Other Reserves concerns dividends received from the subsidiary SPACE HELLAS CYPRUS Ltd, that after their. inclusion to the years' results, the dividends formed a special reserve due to their exemption from taxes according to art. 14, L 3843 and the POL 1007/2014 as well. The amount of € -1.779 thousand, charged in directly in equity, concers the outcome of the revaluation of land and buildings, according to the valuation carried out by independent valuators, as well as the related deffered tax, amountet to € 516 thousand.
- The amount of € -156 thousand concerns the effect on the revaluation reserve, from the change on the income tax rate for 26% to 29% according to L.4334 /2015. Previews year

  ☐ The amount of €-30 thousand charged, net of taxes, directly to the equity, concerns actuarial results
- The amount of  $\in$  1.500 thousand disclosed in the Other Reserves concerns dividends received from the subsidiary SPACE HELLAS CYPRUS Ltd, that after their inclusion to the years' results, the dividends formed a special reserve due to their exemption from taxes according to art. 14, L 3843 and the POL 1007/2014 as well. On 30.12.2014, in compliance with L 4172/2013, the extraordinary General Assembly decided the increase of the share capital through the capitalisation of tax
- exempted reserves for the amount of 64.565,30, increasing the nominal value of the share  $by \in 0,01$ ,

#### 4.3.2 **STATEMENT OF CHANGES IN GROUP'S EQUITY:**

| <u>Amounts in € thousand</u>                     | Share<br>Capital      | Share<br>premium | Fair value reserves | Treasury<br>shares | Other<br>Reserves | Accumulated profit / (loss) | Total  | Non<br>controlli<br>ng<br>interests | Total net<br>Equity |
|--|-----------------------|------------------|---------------------|--------------------|-------------------|-----------------------------|--------|-------------------------------------|---------------------|
| Char   | nges in the Sharehold | lers equity f    | or the year 201     | 4 (01/01-3         | 1/12/2014)        |                             |        |                                     |                     |
| Balance at 1 January 2014 as previously reported | 10.330                | 53               | 3.840               | 0                  | 1.085             | -2.334                      | 12.974 | -32                                 | 12.942              |
| Profit for the year                              | 0                     | 0                | 0                   | 0                  | 0                 | 765                         | 765    | -16                                 | 749                 |
| Share Capital increase/ (decrease)               | 65                    | 0                | 0                   | 0                  | -65               | 0                           | 0      | 0                                   | 0                   |
| Dividends distributed (profits)                  | 0                     | 0                | 0                   | 0                  | -15               | 0                           | -15    | 0                                   | -15                 |
| Net income recognized directly in equity         | 0                     | 0                | 0                   | 0                  | 0                 | 0                           | 0      | 0                                   | 0                   |
| Treasury shares purchased                        | 0                     | 0                | 0                   | 0                  | -12               | 0                           | -12    | 0                                   | -12                 |
| Non controlling interests                        | 0                     | 0                | 0                   | 0                  | 0                 | 0                           | 0      | 0                                   | 0                   |
| Reclassification due to subsidiary absorption    | 0                     | 0                | 0                   | 0                  | 0                 | -69                         | -69    | 69                                  | 0                   |
| Actuarial loss                                   | 0                     | 0                | 0                   | 0                  | 0                 | -41                         | -41    | 0                                   | -41                 |
| Actuarial loss tax                               | 0                     | 0                | 0                   | 0                  | 0                 | 11                          | 11     | 0                                   | 11                  |
| Balance at 31 December 2014 (IFRS)               | 10.395                | 53               | 3.840               | 0                  | 993               | -1.668                      | 13.613 | 21                                  | 13.634              |
|  | nges in the Sharehold |                  | <del>_</del>        |                    |                   |                             |        |                                     |                     |
| Balance at 1 January 2015 as previously reported | 10.395                | 53               | 3.840               | 0                  | 993               | -1.668                      | 13.613 | 21                                  | 13.634              |
| Profit for the year                              | 0                     | 0                | 0                   | 0                  | 0                 | 827                         | 827    | -29                                 | 798                 |
| Share Capital increase/ (decrease)               | 0                     | 0                | 0                   | 0                  | 0                 | 0                           | 0      | 0                                   | 0                   |
| Dividends distributed (profits)                  | 0                     | 0                | 0                   | 0                  | 0                 | 0                           | 0      | 0                                   | 0                   |
| Net income recognized directly in equity         | 0                     | 0                | 0                   | 0                  | -14               | 0                           | -14    | 0                                   | -14                 |
| Revaluation of buildings                         | 0                     | 0                | -1.779              | 0                  | 0                 | 0                           | -1.779 | 0                                   | -1.779              |
| Deffered tax of revaluation of buildings         | 0                     | 0                | 516                 | 0                  | 0                 | 0                           | 516    | 0                                   | 516                 |
| Effect on deffered tax from changes              | 0                     | 0                | -156                | 0                  | 0                 | 0                           | -156   | 0                                   | -156                |
| Treasury shares purchased                        | 0                     | 0                | 0                   | 0                  | 0                 | 0                           | 0      | 0                                   | 0                   |
| Non controlling interests                        | 0                     | 0                | 0                   | 0                  | 0                 | -10                         | -10    | 10                                  | 0                   |
| Actuarial loss                                   | 0                     | 0                | 0                   | 0                  | 0                 | -54                         | -54    | 0                                   | -54                 |
| Actuarial loss tax                               | 0                     | 0                | 0                   | 0                  | 0                 | 16                          | 16     | 0                                   | 16                  |
| Balance at 31 December 2015 (IFRS)               | 10.395                | 53               | 2.421               | 0                  | 979               | -889                        | 12.959 | 2                                   | 12.961              |

#### Notes:

#### Current year

- ☐ The amount of €--14 thousand charged, net of taxes, directly to the equity, concerns currency exchange differences
- □ The amount of €-38 thousand charged, net of taxes, directly to the equity, concerns actuarial results for the year
- The amount of € -1.779 thousand, charged in directly in equity, concers the outcome of the revaluation of land and buildings, according to the valuation carried out by independent valuators, as well as the related deffered tax, amountet to € 516 thousand.
   The amount of € -1.56 thousand concerns the effect on the revaluation reserve, from the change on the income tax rate for 26% to 29% according to L.4334 /2015.
- □ The amount of € 10 thousand concerns minority interests in relation to the acquisition of additional participation in the share capital of METROLOGY HELLAS S.A.

#### Previews year

- The amount of €-12 thousand charged, net of taxes, directly to the equity, concerns currency exchange differences from the subsidiaries
- ☐ The amount of €-30 thousand charged, net of taxes, directly to the equity, concerns actuarial results
- □ On 30.12.2014, in compliance with L 4172/2013, the extraordinary General Assembly decided the increase of the share capital through the capitalisation of tax exempted reserves for the amount of 64.565,30, increasing the nominal value of the share by € 0,01,
- ☐ The amount of € -69 thousand charged, net of taxes, directly to the equity, concerns non controlling interests following increase of participation in the subsidiary METROLOGY HELLAS SA



# 4.4 CASH FLOW STATEMENT

| 4.4 CASH FLOW STATEMENT   | GR                                 | OUP                  | <u>COMPANY</u>                     |                                    |  |
|---|------------------------------------|----------------------|------------------------------------|------------------------------------|--|
| Amounts in € thousand   | <u>01.01-</u><br><u>31.12.2015</u> | 01.01-<br>31.12.2014 | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> |  |
| Cash flows from operating activities  |                                    |                      |                                    |                                    |  |
| Profit/(Loss) Before Taxes  | 753                                | 416                  | 430                                | 1.963                              |  |
| Adjustments for:  | 0                                  | 0                    | 0                                  | 0                                  |  |
| Depreciation & amortization   | 1.170                              | 1.147                | 1.164                              | 1.140                              |  |
| Impairment of assets  | 2.220                              | 0                    | 2.188                              | 0                                  |  |
| Provisions  | 105                                | 106                  | 105                                | 106                                |  |
| Foreign exchange differences  | 75                                 | -83                  | 77                                 | -86                                |  |
| Net (profit)/Loss from investing activities   | -86                                | 496                  | -632                               | -1.387                             |  |
| Interest and other financial expenses   | 2.484                              | 2.424                | 2.477                              | 2.396                              |  |
| Plus or minus for Working Capital changes:  | 0                                  | 0                    | 0                                  | 0                                  |  |
| Decrease/(increase) in Inventories  | 195                                | -982                 | 195                                | -982                               |  |
| Decrease/(increase) in Receivables  | 1.147                              | 1.773                | 657                                | 1.135                              |  |
| (Decrease)/increase in Payables (excluding banks)                                       | 2.775                              | 1.230                | 3.209                              | 1.434                              |  |
| Less:   | 0                                  | 0                    | 0                                  | 0                                  |  |
| Interest and other financial expenses paid  | -2.291                             | -2.350               | -2.284                             | -2.321                             |  |
| Taxes paid  | -758                               | -137                 | -492                               | -15                                |  |
| Total cash inflow/(outflow) from operating activities (a)                               | 7.789                              | 4.040                | 7.094                              | 3.383                              |  |
| Cash flow from Investing Activities   |                                    |                      |                                    |                                    |  |
| Acquisition of subsidiaries, associated companies, joint ventures and other investments | 0                                  | 0                    | -80                                | -120                               |  |
| Purchase of tangible and intangible assets  | -2.490                             | -886                 | -2.487                             | -877                               |  |
| Proceeds from sale of tangible and intangible assets                                    | 329                                | 647                  | 20                                 | 48                                 |  |
| Interest received   | 487                                | 353                  | 486                                | 351                                |  |
| Dividends received  | 0                                  | 0                    | 925                                | 909                                |  |
| Total cash inflow/(outflow) from investing activities (b)                               | -1.674                             | 114                  | -1.136                             | 311                                |  |
| Cash flow from Financing Activities   |                                    |                      |                                    |                                    |  |
| Proceeds of share capital of subsidiary   | 0                                  | 0                    | 0                                  | 0                                  |  |
| Proceeds from Borrowings  | 438                                | 3.310                | 438                                | 3.310                              |  |
| Payments of Borrowings  | -5.511                             | -4.433               | -5.511                             | -4.021                             |  |
| Total cash inflow/(outflow) from financing activities (c)                               | -5.073                             | -1.123               | -5.073                             | -711                               |  |
| Net increase/(decrease) in cash and cash equivalents $(a)+(b)+(c)$                      | 1.042                              | 3.031                | 885                                | 2.983                              |  |
| Cash and cash equivalents at beginning of year  | 3.833                              | 802                  | 3.516                              | 533                                |  |
| Cash and cash equivalents at end of year  | 4.875                              | 3.833                | 4.401                              | 3.516                              |  |



# 4.5 NOTES ON SIGNIFICANT ACCOUNTING POLICIES AND OTHER EXPLANATORY INFORMATON

#### 4.5.1 INFORMATION ON SPACE HELLAS S.A

#### 4.5.1.1 General Information

The company operating under the corporate name "SPACE HELLAS S.A", by virtue of the revised Deed of Association (revision date 08.07.2007) and approved by the Ministry of Development (decision K2-10518), was founded in 1985, (Deed of Association, upon power of attorney n.86369/15.07.1985, approved by the Prefecture of Attiki, EM 4728/1.8.85, and published in the Official Gazzete of Greece, ΦΕΚ 2929/8.8.85 ΤΑΕ & ΕΠΕ). The company's duration has been set to 100 years, its legal address is Mesogion Ave 312, Agia Paraskevi, Attica, Greece. On 30.06.2008, the descision of the General Meeting, approved by the Ministerial Decision K2 9624/1-9-2008 (registerd in the Societers Anonymes Register at 01.09.2008) and published in the Official Gazette of Greece (ΦΕΚ 10148/3.9.2008 ΤΑΕ & ΕΠΕ), has extended the company's up to year 2049.

The company's S.A. Register Number (AP.M.A.E.) is 13966/06/B/86/95 and the Tax Register Number (A $\Phi$ M) is 094149709

#### 4.5.1.2 Operating Activities

Space Hellas is active in the Telecommunications and Information Technology market, offering a broad spectrum of high technology applications. Covering the needs of each individual customer is our top priority; Space Hellas cooperates with the largest manufacturers on a worldwide scale, offering solutions that meet even the most sophisticated demands. Space Hellas products are addressed to enterprises, telecoms organizations and highly complex, state-of-the-art technology projects.

The company is active in the following market segments

| <ul> <li>Network infrastructure and data networking</li> </ul> |  | Network | infrastructure | and data | networkin |
|--|--|---------|----------------|----------|-----------|
|--|--|---------|----------------|----------|-----------|

- □ Telecomunication services at national and international level
- IT Applications and Services
- Enterprise telephony.
- Mobile and satelite communication systems and services
- Information and network security systems
- Electromechanical and network infrastructure -computer rooms
- Structured cabling
- Security and surveillance systems
- Telecom network infrastructures
- System Integration
- Mobile telephony selling network
- Research and Development projects at national and international level.

### 4.5.1.3 Board of Directors

By virtue of the company's decision, at 22-6-2015, the Board of Directors is composed of the following members:

- Spyridon D. Manolopoulos, Chairman of the Board, executive member
- Ioannis A. Mertzanis Chief Executive Officer, executive member
- Paraskevas D. Drosinos A' Vice-president of the Board, and executive member
- Christos P. Christos, B' Vicepreseident, indipendent non executive member
- Ioannis A. Doulaveris, executive member.
- Panagiotis C. Mpellos, executive member
- Georgios P. Lagogiannis, executive member.
- Patssouras N. Athanasios indipendent non-executive member.
- Xatzistamatiou T. Irini, indipendent non-executive member.

The incumbency of the Board od Directors will end at 30.06.2020.



#### 4.5.1.4 Group Structure

The following table shows the group's companies, which are included in the consolidated financial statements, the ownership percentage and the consolidation method:

| Corporate name   |               | ership<br>entage | Consolidation<br>method | Country |
|--|---------------|------------------|-------------------------|---------|
| <u>Amounts in € thousand</u>   | <u>Direct</u> | Indirect         |                         |         |
| <u>Subsidiaries</u>  |               |                  |                         |         |
| METROLOGY HELLAS S.A.*   | 88,03%        |                  | Full consolidation      | Greece  |
| SPACE HELLAS (CYPRUS) LTD  | 100%          |                  | Full consolidation      | Cyprus  |
| SPACE HELLAS SYSTEM INTEGRATOR S.R.L.  |               | 99,45%           | Full consolidation      | Romania |
| SPACE HELLAS Doo Beograd-Stari Grad  |               | 100%             | Full consolidation      | Serbia  |
| SPACE HELLAS (MALTA) LTD   |               | 99,98%           | Full consolidation      | Malta   |
| Associates & Joint Ventures  |               |                  |                         |         |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)—SPACE HELLAS | 35%           |                  | Equity method           | Greece  |
| JOINT-VENTURE SPACE HELLAS SA-KB IMPULS HELLAS SA ("DORY")                           | 50%           |                  | Equity method           | Greece  |
| Other investments  |               |                  |                         |         |
| MOBICS LTD   | 18,10%        |                  | -                       | Greece  |

<sup>\*</sup>On 30.12.2015 the subsidiary METROLOGY HELLAS SA was cancelled for the GEMI commercial register following its liquidation. The above operation impacted the Group's figures for less than 25%

#### 4.5.2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.5.2.1 General Infromation

The accompanying financial statements of the period from 1st January to 31st December 2015 comprise the individual as well as the consolidated financial statements.

SPACE HELLAS S.A is the parent company of the Group. The company's shares are ordinary registered shares and have been listed in ASE since 29.09.2000. The company operates in the IT and Telecommunications market since 1985, offering integrated solutions and services to Private and Public entitles at a national and international level. The company's legal address is Mesogion Ave 312, Agia Paraskevi, and Attica, Greece. The URL address is www.space.gr.

The annual financial statements of the company and the Group for the year ended at 31.12.2015 have been approved by the Board of Directors with the decision No 2763/17<sup>th</sup> February 2016.

It should be noted that the published, in the press, brief financial data aim to provide the user with general information but do not present a full picture of the Company's and Group's financial results and position, according to International Accounting Standards. It should be also noted that, for simplification purposes, the published, in the press, brief financial data contain summarizations or reclassifications of certain figures.

### 4.5.2.2 Basis of Preparation

The financial statements as at 31<sup>st</sup> December 2015, have been approved for issue by the Board of Directors on March 17<sup>th</sup>, 2016 have been prepared taking into account the going concern principle as well as the historical cost convention, as modified by the revaluation of certain equity investments, investment property, and derivative instruments at fair value and fully comply with the International Financial Reporting Standards (I.F.R.S.) and issued Interpretations by International Financial Reporting Interpretations Committee (IFRIC), as they have been adopted by the European Union, as at December 31, 2015.

The preparation of financial statements, in conformity with IFRS, requires the use of critical accounting estimates. It also requires management to exercise its judgment in the process of applying the accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in the relative section.

The Management must make judgments and estimates regarding the value of assets and liabilities which are uncertain. Estimates and associated assumptions are based mainly on past experience. Actual results may differ from these estimates.

### 4.5.2.3 Declaration of conformity

These financial statements comply with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB), and their interpretations as issued by the International Financial Reporting Interpretations Committee (IFRIC) of IASB and adopted by the European Union.



#### 4.5.3 New standards, interpretations and amendments to published standards

#### Changes in standards and interpretations

In addition to the standards and interpretations that have been disclosed in the financial statements for the year ended December 31, 2015, there are no new standards amendments / revisions to standards and interpretations that have been issued but are not effective in the current period and have not been applied earlier by the Company or the Group.

Annual Improvements to IFRSs 2013 (effective for annual periods beginning on or after January 1, 2015).

- IFRS 3 "Business combinations" This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the financial statements of the joint arrangement itself.
- IFRS 13 "Fair value measurement" The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.
- IAS 40 "Investment property" The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.

Annual Improvements to IFRSs 2014 (effective for annual periods beginning on or after 1 January 2016) The amendments set out below describe the key changes to four IFRSs. The improvements have not yet been endorsed by the EU.

- IAS 1 (Amendments) "Disclosure initiative" (effective for annual periods beginning on or after 1 January 2016) These amendments clarify guidance in IAS 1 on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The amendments have not yet been endorsed by the EU.
- IFRS 5 "Non-current assets held for sale and discontinued operations" The amendment clarifies that, when an asset (or disposal group) is reclassified from 'held for sale' to 'held for distribution', or vice versa, this does not constitute a change to a plan of sale or distribution, and does not have to be accounted for as such.
- IFRS 7 "Financial instruments: Disclosures" The amendment adds specific guidance to help management determine whether the terms of an arrangement to service a financial asset which has been transferred constitute continuing involvement and clarifies that the additional disclosure required by the amendments to IFRS 7, 'Disclosure Offsetting financial assets and financial liabilities' is not specifically required for all interim periods, unless required by IAS 34.
- IAS 19 "Employee benefits" The amendment clarifies that, when determining the discount rate for postemployment benefit obligations, it is the currency that the liabilities are denominated in that is important, and not the country where they arise.
- IAS 34 "Interim financial reporting" The amendment clarifies what is meant by the reference in the standard to 'information disclosed elsewhere in the interim financial report.
- IFRS 11 (Amendment) "Joint Arrangements". This amendment requires an investor to apply the acquisition method when acquires a holding in a joint activity which is an entity.
- IAS 16 and IAS 38 (Amendments) "Clarification of Acceptable Methods of Depreciation and Amortisation (effective for annual periods beginning on or after 1 January 2016) This amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate and it also clarifies that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. These amendments have not yet been endorsed by the EU.
- IAS 27 (Amendment) "Separate financial statements" (effective for annual periods beginning on or after 1 January 2016) This amendment allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements and clarifies the definition of separate financial statements. This amendment has not yet been endorsed by the EU.
- IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after 1 January 2017) IFRS 15 has been issued in May 2014. The objective of the standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability within industries, across industries, and across capital markets. It contains principles that an entity will apply to determine the



measurement of revenue and timing of when it is recognised. The underlying principle is that an entity will recognise revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The Group is currently investigating the impact of IFRS 15 on its financial statements. The standard has not yet been endorsed by the EU

IFRS 10 and IAS 28 (Amendments) "Sale or Contribution of Assets between an Investor and its Associate or Joint Venture" (effective for annual periods beginning on or after 1 January 2016) These amendments address an inconsistency between the requirements in IFRS 10 and those in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. The amendments have not yet been endorsed by the EU.

IFRS 9 "Financial Instruments" and subsequent amendments to IFRS 9 and IFRS 7 (effective for annual periods beginning on or after 1 January 2018) IFRS 9 replaces the guidance in IAS 39 which deals with the classification and measurement of financial assets and financial liabilities and it also includes an expected credit losses model that replaces the incurred loss impairment model used today. IFRS 9 Hedge Accounting establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The Group is currently investigating the impact of IFRS 9 on its financial statements. The Group cannot currently early adopt IFRS 9 as it has not yet been endorsed by the EU.

IFRS 10, IFRS 12 and IAS 28 (Amendments) "Investment entities: Applying the consolidation exception" (effective for annual periods beginning on or after 1 January 2016) These amendments clarify the application of the consolidation exception for investment entities and their subsidiaries. The amendments have not yet been endorsed by the EU.

#### 4.5.3.1 Accounting Methods

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2014.

#### 4.5.3.2 Property, Plant And Equipment

Fixed assets are reported in the financial statements at the fair value or at the acquisition cost or deemed cost as determined based on fair values as at the transition dates, less accumulated depreciations and any impairment suffered by the assets. The acquisition cost includes all the directly attributable expenses for the acquisition of the assets.

Buildings are measured at fair value as at 31.12.2015, less accumulated depreciation and less any accumulated impairment loss. Land held for the production or management is presented at its fair value. As the useful period of life cannot be determined, the relevant carrying amounts are not subject to depreciation.

The fair value is assessed based on valuations by external independent values every three or four years, unless factors of the market indicate impairment risk of the value, so as to assure that the carrying value does not differ significantly from the fair value.

Other assets are measured at cost less accumulated depreciation and any accumulated impairment losses Intangible assets include goodwill, concessions and industrial property rights, as well as computer software both acquired and internally generated as well. The cost of internally generated software comprises the cost of materials and the cost of personnel as well as other costs incurred in order to prepare the asset for the intended use. The criteria used in order to recognise the costs incurred as intangible assets are:

- ☐ Intention of the Group to proceed in the creation of the asset
- □ Technical possibility of completion of the asset to make it ready for use or sale.
- Adequate technical, financial and other resources for the completion of the asset.
- ☐ Group's ability to use or sale the asset.
- Capability of the maternally generated asset to create future economic benefits for the Group
- □ Reliable measurement of the expenditure attributable to the asset during its development.

Depreciation on other assets (except land which is not depreciated) is calculated using the straight-line method over its estimated useful lives

Concessions and industrial property rights are no subject to depreciation because of the difficulty to estimate with accuracy their commercial value.



The useful lives of the assets are as follows:

| Description  | Useful live (in years) |
|--|------------------------|
| Buildings and buildings installations                      | 50                     |
|  |                        |
| Buildings and buildings installations in third parties     | 12                     |
| Plant and machinery  | 16                     |
| Plant and machinery Leased                                 | 10                     |
| Furniture  | 16                     |
| Fittings   | 10                     |
| Office equipment   | 10                     |
| Telecommunication equipment                                | 10                     |
| Other equipment  | 10                     |
| Electronics equipment                                      | 5                      |
| Cars   | 5                      |
| Trucks   | 10                     |
| Other means of transportation                              | 5                      |
| Intangible assets (software acquired/internally generated) | 5                      |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

#### 4.5.3.3 Investment property

Investment properties are held to earn rental income and profit from increased capital value at disposal. Owner-occupied properties are held for production and administrative purposes. This distinguishes owner-occupied properties from investment properties.

Investment properties are treated as long-term assets and carried at fair value which represents the open market value, and is tested at the end of the year. Changes in fair values are recorded in net income and are included in other operating income.

### 4.5.3.4 Impairment of Assets

Assets with an indefinite useful life are not depreciated and are subject to an impairment review annually and when some events suggest that the book value may not be recoverable any resulting difference is charged to the period's results.

Assets that are depreciated are subject to an impairment review when there is evidence that their value will not be recoverable. The recoverable value is the greater between the net sales value and the value in use. An impairment loss is recognized by the company when the book value of these assets (or cash generating unit- CGU) is greater than its recoverable amount.

Net sales value is the amount received from the sale of an asset at an arm's length transaction in which participating parties have full knowledge and participate voluntarily, after deducting any additional direct cost for the sale of the asset, while value in use is the present value of estimated future cash flows that are expected to flow into the company from the use of the asset and from its disposal at the end of its estimated useful life.

#### 4.5.3.5 Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net assets of the acquired subsidiary, joint venture and associate at the date of acquisition.

Goodwill on acquisitions of subsidiaries and joint ventures are included in intangible assets and disclosed at the acquisition cost. This cost equals the consolidation cost that exceeds the company's share to the assets and liabilities of the acquired entity. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. The Group performs its annual impairment test of goodwill as at 31 December. When needed, impairment is determined for goodwill by assessing the recoverable amount of the cash-generating units, to which the goodwill relates. Where the recoverable amount (typically the value in use) of the cash-generating units is less than their carrying amount an impairment loss is recognized.

# 4.5.3.6 Consolidation

### Subsidiaries

Subsidiaries are entities (including special purpose entities) in which the Group has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. The purchase method of accounting is used to account for the



acquisition of subsidiaries. Note 1.6(a) outlines the accounting policy on goodwill. The cost of an acquisition is measured as the sum of the fair values, at the date of exchange, of the assets given, liabilities incurred or assumed, and equity instruments issued by the Group, in exchange for control of the acquired plus any costs directly attributable to the acquisition. The acquired identifiable assets, liabilities and contingent liabilities are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interests.

The excess of the cost of acquisition over the fair value of the net assets of the subsidiary acquired is recorded as goodwill. Where the cost of the acquisition is less than the fair value of the Group's share of the net assets of the subsidiary acquired, the difference is recognized directly in the income statement.

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated unless cost cannot be recovered. Accounting policies of subsidiaries have been adjusted where necessary to ensure consistency with the policies adopted by the Group.

#### Associates

Associates are entities over which the Group generally has between 20% and 50% of the voting rights, or over which the Group has significant influence, but which it does not control. Investments in associates are accounted for by the equity method of accounting and are initially recognized at cost. The Group's investment in associates includes goodwill (net of any cumulative impairments losses) identified in acquisition.

Under this method the Group's share of the post-acquisition profits or losses of associates is recognized in the income statement and its share of post acquisition movements in other reserves is recognized in other reserves. The cumulative post-acquisition movements in balance sheet assets and liabilities are adjusted against the carrying amount of the investment.

### Joint Ventures

Joint ventures are consolidated using the full consolidated method. Under this method the investment is initially recognized at cost and is subsequently valued for the cumulative post-acquisition movements in balance sheet assets and liabilities and adjusted against the carrying amount of the investment. The share of the post-acquisition profits or losses of the joint ventures is recognized in the income statement.

#### Other investments

Other investments concern non listed companies with ownership percentage less than 20% and with absence of control on the voting rights. In accordance with IAS 32 and 39 these investments are disclosed in acquisition cost less provisions for impairments.

#### 4.5.3.7 Inventories

Inventories are disclosed in the lower value between acquisition cost and net realizable value, that is, the selling price less its cost of sale. The cost of sale is calculated using the weighted average method, including expenses related to the acquisition of inventories, such as transport cost, freights etc.

Appropriate allowance is made for damaged, obsolete and slow moving items. Write-downs to net realizable value and inventory losses are expensed in cost of sales in the period in which the write-downs or losses occur.

### 4.5.3.8 Trade Receivables

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all of the amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognized in other expenses in the income statement.

All trade receivables are considered collectable.

## 4.5.3.9 Cash and Cash equivalents

Cash and cash equivalents comprise cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

#### 4.5.3.10 Reserves

The company is obliged according to the applicable commercial law 2190/1920 art. 44 and 45 to form as legal reserve of 5% of their annual net profits up to 1/3 of the paid up share capital.. This reserve cannot be distributed during the operational life of the company, but can be used to cover loses.

Based on existing Greek tax law, tax exempt reserves under special laws are exempt from income tax, provided that they are not distributed to shareholders. The Group does not intend to distribute these reserves and has thus not provided for the tax liability that would arise in the event that these reserves were to be distributed. Any distribution from these reserves can only occur following the approval of shareholders in a general meeting and after the applicable taxation is paid by the Company.



#### 4.5.3.11 Share Capital

All the shares are registered and listed for trading in the Securities Market of the Athens Exchange since 29-9-2000. All shares are ordinary and nominal. The Share capital is fully paid up, amounts to 10.330.448,00 ∈ and is divided to 6.456.530 ordinary nominal voting shares of nominal value 1,61 ∈ each.

### 4.5.3.12 Revenue and Expense Recognition

**Revenue**: Revenue comprises the fair value for the sale of goods and services net of value-added tax, rebates and discounts, and after eliminating sales within the Group. Revenue from the sale of goods is recognized when significant risks and rewards of ownership of the goods are transferred to the buyer (usually upon delivery and customer acceptance) and the realization of the related receivable is reasonably assured. Revenue arising from services is recognized on an accrual basis in accordance with the substance of the relevant agreements Interest income is recognized on a time proportion basis, taking account of the principal outstanding and the effective rate over the period to maturity, when it is determined that such income will accrue to the Group.

**Expenses are** recognized in the income statement on an accrual basis. Payments realized for Operating leases are transferred in the income statement as expenses, during the time of use of the leased element. The expenses from interest are recognized on an accrued basis.

#### 4.5.3.13 Grants

Grants are recognized at their fair value when it is probable that the amount of the subsidy will be received and the company has complied or will comply with the terms of the Grant.

State subsidies regarding expenses, are deferred and recognized in the Profit and Loss Statement so as to correspond to the expenses they are designated to indemnify.

### 4.5.3.14 Financial instruments – Fair Value

The financial assets measured at fair value as of the balance sheet date are classified under the following levels, in accordance with the method used for determining their fair value:

**Level 1:** for assets traded in an active market and whose fair value is determined by the market prices (unadjusted) of similar assets.

Level 2: for assets whose fair value is determined by factors related to market data, either directly (prices) or indirectly (prices derivatives).

**Level 3:** for assets whose fair value is not determined by observations from the market, but is mainly based on internal estimates

Techniques used to measure the financial assets include:

- market prices or quotes for similar items.
- □ Fair value of commodities hedging transactions which is determined as the present value of future cash flows (based on available performance trends).

During the year, there were no transfers between levels 1 and 2, nor transfers within or outside level 3, for the measurement of the fair value. The amounts disclosed in the Financial Position Statement with regard to cash, trade receivables, short-term liabilities and short term banking borrowings, approach their corresponding fair values due to their short-term maturity.

The valuation method was determined taking into account all factors to determine accurately the fair value and these itmes are measured at Level 3 of the hierarchy for determining fair value. There were no changes in valuation techniques used by the Group during the period.

# 4.5.3.15 Provisions

Provisions, according to IAS 37, are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain

The Group recognizes a provision for onerous contracts when the expected benefits to be derived from a contract are less than the unavoidable costs of meeting the obligations under the contract.

Restructuring provisions comprise lease termination penalties and employee termination payments, and are recognized in the period in which the Group becomes legally or constructively committed to payment. Costs related to the ongoing activities of the Group are not provided in advance.

Long-term provisions are determined by discounting the expected future cash flows and taking the risks specific to the liability into account.



#### 4.5.3.16 Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred, in line with IAS 23. In subsequent periods, borrowings are stated at amortized cost using the effective yield method.

#### 4.5.3.17 Employee Benefits

**Short-term benefits**: Short-term benefits to the employees (apart from the benefits for the termination of the labour relationship) in cash and in goods are recorded for as an expense when they become payable. Any outstanding amount is recorded as a liability, while in the case where the amount already paid exceeds the amount of the benefits; the company records the excess amount as its asset (prepaid expense) only to the extent that the prepayment will lead to the reduction of future payments or to a return.

Benefits after exiting from the service: The benefits comprise defined benefit plans as well as defined contribution plans.

**Defined contribution plan:** A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity (a fund) and will have no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior periods.

**Defined benefit plan:** The liability in respect of defined benefit pension or retirement plans, including certain unfunded termination indemnity benefit plans, is the present value of the defined benefit obligation at the balance sheet date minus the fair value of plan assets (where funded) together with adjustments for actuarial gains/ losses and past service cost. The defined benefit obligation is calculated at periodic intervals by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by the estimated future cash outflows using interest rates applicable to high quality corporate bonds or government securities which have terms to maturity approximating the terms of the related liability.

#### 4.5.3.18 Leases

Leases where all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in liabilities. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment acquired under finance leases are depreciated over the useful life of the asset or the lease term.

# 4.5.3.19 Income Tax And Deferred Tax

The tax for the period comprises current income tax and deferred tax, i.e. the tax charges or tax credits that are associated with economic benefits accruing in the period but have been assessed by the tax authorities in different periods. Income tax is recognized in the income statement of the period, except for the tax relating to transactions that have been booked directly to Equity. In such case the related tax is, accordingly, booked directly to Equity.

Current income tax is calculated using the financial statements of every company included in the consolidated financial statements, along with the applicable tax law in the respective countries. The charge from income tax consists in the current income tax calculated upon the results of the Group companies, as they have been reformed in their taxation return applying the applicable tax rate. Deferred income tax is provided in full using the balance sheet liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit and loss, it is not accounted for.

Deferred income tax assets are recognized only to the extent that is it probable that taxable profits and reversals of deferred tax liabilities will be available against which deductible temporary differences can be utilized. Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries, joint ventures and associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income taxation is determined using tax rates that have been enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the related deferred income tax liability is settled. Deferred tax is charged or credited in the income statement, except when it relates to items credited or charged directly to equity, in which case the deferred tax is also dealt with in equity.

#### 4.5.3.20 Foreign Currency Transactions

Items included in the financial statements of each entity in the Group are measured in the functional currency, which is the currency of the primary economic environment in which each Group entity operates. The consolidated



financial statements are presented in Euros, which is the functional, and presentation currency of the Company and the presentation currency of the Group.

Gains or losses resulting from foreign currency re-measurements are reflected in the accompanying statements of income. Gains or losses resulting from transactions are also reflected in the accompanying statements of income. Exchange differences arising from conversion of financial statements in foreign subsidiaries are recognized in equity reserve through the statement of other comprehensive income.

# 4.5.3.21 Fincancial instruments Financial instruments at fair value

The financial assets and liabilities reflected on the statement of financial position include cash and cash equivalents, trade and other accounts receivable, investments, trade accounts payable and short and long term liabilities

These accounts are presented as assets, liabilities or equity components based on the substance and the contents of the related contractual agreements from which they are derived. Interest, dividends, profit o losses which result from financial assets or liabilities are recognized as income or expenses, respectively.

The value at which the Group's financial assets and liabilities are disclosed in the financial statements does not differ from their fair value.

## 4.5.3.22 Fincancial Risk Management

#### □ Financial Risk Factors

The Group's activities give rise to a variety of financial risks, including foreign exchange, interest rate, credit and liquidity risks. The Group's overall risk management program focuses on the volatility of financial markets and seeks to minimize potential adverse effects on the financial performance of the Group as a whole.

Risk management is carried out by the Group's management which evaluates the risk associated to the Group's activities and functions, and designs the policy by using the appropriate financial tools in order to mitigate the risk.

The Group's financial instruments consist mainly of deposits with banks, bank overdrafts, and trade accounts receivable and payable.

## Foreign Exchange Risk

The Group's foreign exchange exposure arises from actual or anticipated cash flows (exports/ imports) in currencies other than its base currency.

Exposures related to future trade agreements and recognized elements of assets and liabilities are managed through the use of forward exchange contracts when needed. Exposure arises when trade agreements and recognized elements of assets and liabilities are presented in currencies different from the functional and presentation currency of the Entity, which is the Euro. The Group has no significant elements for assets and liabilities that are expressed in currency different than the Euro. Thus there is no substantial currency exchange risk. The main transaction currencies are USD and the Euro.

In table below there is sensitivity analysis of the earnings before taxes due to currency exchange rate changes

| sensitivity analysis due to currency exchange rate changes | Currency | Exchange rate variation | Effect on profit before tax |
|--|----------|-------------------------|-----------------------------|
| Amounts of year 2015 in € thousand                         | USD      | 5%                      | -320                        |
| Altiourits of year 2015 life triousand                     | 030      | -5%                     | 320                         |
|  |          |                         |                             |
| Amounts of year 2014 in € thousand                         | USD      | 3%                      | -170                        |
| Amounts of year 2014 in e thousand                         | 030      | -3%                     | 170                         |
|  |          |                         |                             |

#### Price Risk

The Group is not exposed to securities price risk. The Group is exposed in risk due to the variations of the value of the goods used for trade and of the raw-materials used. In order to face the risk of impairment of inventories, a rationalized warehouse management aims to minimize the stock according to progress of the production needs. The level of the inventories in relation to the Group's turnover is significantly low.



#### > Interest Rate Risk

The fluctuations in the interest rate markets have a moderate impact on the Group's income and the Group's operating cash flows.

It is the policy of the Group to continuously review interest rate trends and the tenor of financing needs. In this respect, decisions are made on a case by case basis as to the tenor and the fixed versus floating cost of a new loan. Thus, the amount of short term borrowings is variable. All short term borrowings are based on floating rates.

For medium and long-term loans both the amounts of loans as well as the interest rates are decreasing. Thus the interest rate risk exposure is relatively low.

Sensitivity analysis of Group's borrowings due to interest rate changes:

| Sensitivity analysis of Group's borrowings due to interest rate changes | Currency | Interest rate variation | Effect on profit before tax |
|---|----------|-------------------------|-----------------------------|
| Amounts of year 2015 in € thousand                                      | EURO     | 1%<br>-1%               | -120<br>120                 |
| Amounts of year 2014 in € thousand                                      | EURO     | 1%<br>-1%               | -180<br>180                 |

#### Credit Risk

Trade accounts receivable consist mainly of a large, widespread customer base where the predominant position is held by Banking and Public sectors. The Group's Financial Management Department monitors the financial position of their debtors on an ongoing basis.

Each client's credit exposure is monitored by an independent entity, taking into account the client's financial position, the amount of previews transactions and other factors and tests the credit limits granted to the client. The credit limits granted are fixed taking into account internal and external evaluations and are always within the limits approved by the Board of directors.

Appropriate provision for impairment losses is made for specific credit risks. At the end of year 2015 the there is no material credit risk exposure that is not already covered with appropriate doubtful debt provision. Taking into account the Group's customer base and the relevant liquidity risk, the exposure at the credit risk will be moderate. The post-dated collection of receivables is an important issue but is not related to our customers credit ability. To minimize this credit risk, the Group operates within an established counterparty policy approved by the Board of Directors, which limits the amount of credit exposure to any one financial institution. Also, as regards money market instruments, the Group only deals with well-established financial institutions of high credit standing.

### > Liquidity Risk

The increase in the turnover, has created, as expected, financing needs that are regularly covered both by the steady flow of collection of sales and the bank financing as well, with an emphasis on financing on a basis project, based on the excellent relationship we have with the major credit institutions of the country and abroad, and ensuring sufficient credit lines for the financing of our business plans.

Furthermore, the excellent relations with our suppliers which are based on long-term reliable and stable relationship, offer us important help in trying to manage the cash flows. Capital constraints (capital controls) do not substantially affect the aforementioned relations.

The table below summarizes the maturity profile of financial liabilities for the years 2015 and 2014 respectively.

| <u>Group</u>  |             |                               |             |             |             |             |                |             |  |  |
|---|-------------|-------------------------------|-------------|-------------|-------------|-------------|----------------|-------------|--|--|
|   | <u>To</u>   | Total Less than 1<br>Year 1 t |             |             |             |             | <u>&gt;5ye</u> | ars_        |  |  |
| Amounts in € thousand   | <u>2015</u> | <u>2014</u>                   | <u>2015</u> | <u>2014</u> | <u>2015</u> | <u>2014</u> | <u>2015</u>    | <u>2014</u> |  |  |
| Borrowings 13.859 18.932 7.135 10.582 1.994 3.276 4.730 5.074 |             |                               |             |             |             |             |                |             |  |  |
| Trade and other payables                                      | 14.901      | 11.821                        | 14.890      | 11.808      | -           | -           | 11             | 13          |  |  |



| <u>Company</u>           |                        |             |                    |             |             |             |             |             |  |  |
|--------------------------|------------------------|-------------|--------------------|-------------|-------------|-------------|-------------|-------------|--|--|
|                          | Total Less than 1 Year |             | Intal Into 5 years |             |             |             |             |             |  |  |
| Amounts in € thousand    | <u>2015</u>            | <u>2014</u> | <u>2015</u>        | <u>2014</u> | <u>2015</u> | <u>2014</u> | <u>2015</u> | <u>2014</u> |  |  |
|                          |                        |             |                    |             |             |             |             |             |  |  |
| Borrowings               | 13.859                 | 18.932      | 7.135              | 10.582      | 1.994       | 3.276       | 4.730       | 5.074       |  |  |
| Trade and other payables | 14.503                 | 11.493      | 14.475             | 11.463      | 17          | 17          | 11          | 13          |  |  |

### > Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong investment grade credit rating and healthy capital ratios in order to support its operations and maximize shareholder value.

The group's policy is to maintain leverage targets in line with an investment grade profile

| Gearing ratio                   | Group             | <u>0</u>      | <u>Company</u>    |               |  |  |  |
|---------------------------------|-------------------|---------------|-------------------|---------------|--|--|--|
| Amounts in € thousand           | <u>31.12.2015</u> | 31.12.2014    | <u>31.12.2015</u> | 31.12.2014    |  |  |  |
| Short term Borrowings           | 7.135             | 10.582        | 7.135             | 10.582        |  |  |  |
| Long term Borrowings            | 6.724             | 8.350         | 6.724             | 8.350         |  |  |  |
| Less: cash and cash equivalents | <u>-4.875</u>     | <u>-3.833</u> | <u>-4.401</u>     | <u>-3.516</u> |  |  |  |
| Net Debt                        | 8.984             | 15.099        | 9.458             | 15.416        |  |  |  |
| Equity                          | <u>12.961</u>     | <u>13.634</u> | 13.003            | <u>13.612</u> |  |  |  |
| Total capital employed          | 21.945            | 28.733        | 22.461            | 29.028        |  |  |  |
| Gearing ratio                   | <u>40,94%</u>     | <u>52,55%</u> | <u>42,11%</u>     | <u>53,11%</u> |  |  |  |

The continued reduction of bank lending combined with an increase in cash further reduced the net debt by  $\in$  6 milions. The 40% reduction of the net debt coupled with the preservation of the equity led to a significant reduction of the gearing ratio (from 52.55% to 40.94%), which means a significant reduction of the Group's liquidity risk.

### > Other operational risk

A reliable internal Control System has been established by the company's management in order to timely identify potential distortions in the company's commercial activities. The insurance coverage against all risks is deemed to be sufficient. The Group and the Company do not expect to face significant short term risks. The company's expertise, the continuous investment in human resource and the solid infrastructures combined with the development of new products enable the preservation of its competitive advantage and the skill to penetrate in new markets mitigating the risks.

Furthermore, the amount of the ongoing projects together with the ability to adjust to new market conditions allow to believe that the Group will be able to efficiently react to challenging years to come, efficiently and effectively.

### Business Long term Risk

The bank holiday that took place during the first 20 days of July 2015 and the continued imposition of various restrictions on capital movements have heightened economic uncertainty and pressure on the financial system and public finances.

The signing of the Facility Agreement between Greek Republic and the European Stability Mechanism held on August 19, 2015 led to the disbursement and repayment of  $\in$  3.2 billion to the ECB. The total amount of the first tranche of the loan amounting to  $\in$  26 billion and that included  $\in$  10 billion to recapitalize banks and another  $\in$  3 billion will come from two sub-doses, with the condition of the adoption and implementation of prerequisite measures.

The process of bank recapitalization, was successfully completed in 2015 and helped to stabilize the banking sector. This is believed to be the initial and basic condition to enable the banking sector to direct liquidity to the healthy part of the Greek economy.

But at the same time, the Capital Controls imposed by the Greek Government on June 28, 2015 continue to exist until the date of approval of the Annual Financial Statements 2015 while some provisions are examined cas by case and are modified where appropriate by issuing legislative Acts.



Consequently, the Capital Controls continue to affect the ability to make payments to foreign suppliers, but to a smaller extent and more easily manageable than in the first months when the measures were imposed. The Group taking adavnatage of its excellent relationship with the banking system and of its liquidity, manage this problem today with success.

The restrictions on capital flows to domestic transactions do not affect the Group's operations as all transactions are conducted through the electronic banking system (eBanking), while the cash is sufficient and properly serve the liabilities.

Consequently, there has been no significant impact on the Group's operations, except for the problems in addition to the problems created in the initial effort to adapt to such situations. Therefore, the risk of disorder in the Group's ordinary activities as a result of the imposition of capital reduction measures is characterized as low.

Nevertheless the first months of 2016 there has been a remarkable instability in both geopolitical and economic level in many regions of the world. It is therefore inevitable a worsening of the exonimic and political climate that will influence Greece as well. The management of the Group based on the results of a long term effort to reduce liquidity risk, is monitoring the situation and is preparing response plans.

### 4.6 NOTES TO THE ANNUAL FINANCIAL STATEMENTS

#### 4.6.1 **OPERATING SEGMENTS**

Business segment is a distinct part of the Company and the Group which provides products and services subject to different grades of risk and performance that is different from those of other business segments.

Geographical segments provide products or services within a particular economic environment that is subject to risks and performances that are different from those of components operating in other economic environments. The Group and the company's segments are based on the products and services provided.

### Primary segment – Business segments

The Group organizes its activities in three segments:

- o Technology providers of solutions and services to the business environment. (Value Added Solutions)
- IT projects (integration)
- Resellers' network for mobile telecommunications.

The segment consolidated results for the current and previews period are as follows:

| <u>GROUP</u>          |  |             |                  |                      |             |                  |                              |             |             |              |             |                  |
|-----------------------|--|-------------|------------------|----------------------|-------------|------------------|------------------------------|-------------|-------------|--------------|-------------|------------------|
|                       | <u>Technology Solutions and</u><br><u>Services</u> |             |                  | Integration projects |             |                  | Mobile<br>telecommunications |             |             | <u>Total</u> |             |                  |
|                       | <u>ye</u>  | <u>ar</u>   |                  | <u>y</u>             | e <u>ar</u> |                  | yea                          | <u>r</u>    |             | y∈           | <u>ear</u>  |                  |
| Amounts in € thousand | <u>2015</u>  | <u>2014</u> | <u>variation</u> | <u>2015</u>          | <u>2014</u> | <u>variation</u> | <u>2015</u>                  | <u>2014</u> | VARIATION % | <u>2015</u>  | <u>2014</u> | <u>variation</u> |
| Revenue               | 40.250   | 34.250      | 17,52%           | 13.189               | 7.029       | 87,64%           | 1.450                        | 1.850       | -21,62%     | 54.889       | 43.129      | 27,27%           |
| Gross profit          | 9.500  | 9.338       | 1,73%            | 2.963                | 2.300       | 28,83%           | 600                          | 770         | -22,08%     | 13.063       | 12.408      | 5,28%            |
| EBIT                  | 3.100  | 3.050       | 1,64%            | 1.100                | 770         | 42,86%           | 163                          | 231         | -29,44%     | 4.363        | 4.051       | 7,70%            |
| Earnings before taxes | -  | -           | -                | -                    | -           | -                | -                            | -           | -           | 753          | 416         | 81,01%           |
| Earnings after taxes  | -  | -           | -                | -                    | -           | -                | -                            | -           | -           | 798          | 749         | 6,54%            |

### □ Secondary segment – Geographical segment

The Group's main geographical space is Greece, where the parent company's registed office is lovated. The subsidiary company «SPACE HELLAS CYPRUS LTD», has its registered offices in Cyprus and is a parent of subsidiaries «SPACE HELLAS SYSTEM INTEGRATOR SRL» headquartered in Romania, «SPACE HELLAS HELLAS Doo Beograd-Stari Grad based in Serbia and SPACE HELLAS (MALTA) LTD based in Malta, with growing activities, though not significant in relation to the totality of the Group.



#### 4.6.2 OTHER OPERATING INCOME

| Assessment to California               | GRO                                | <u>UP</u>                          | COMPANY                            |                      |  |  |
|--|------------------------------------|------------------------------------|------------------------------------|----------------------|--|--|
| <u>Amounts in € thousand</u>           | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | <u>01.01-</u><br><u>31.12.2015</u> | 01.01-<br>31.12.2014 |  |  |
| Service provision                      | 2                                  | 4                                  | 2                                  | 4                    |  |  |
| Income from property leases            | 68                                 | 83                                 | 72                                 | 95                   |  |  |
| Income from technical equipment leases | 93                                 | 224                                | 93                                 | 224                  |  |  |
| Government Grants                      | 750                                | 449                                | 750                                | 449                  |  |  |
| Other extraordinary income             | 157                                | 75                                 | 83                                 | 24                   |  |  |
| Other extraordinary gains              | 14                                 | 7                                  | 2                                  | 7                    |  |  |
| Currency exchange gains                | 271                                | 159                                | 264                                | 149                  |  |  |
| Total other operating income           | 1.355                              | 1.001                              | 1.266                              | 952                  |  |  |

#### 4.6.3 **OPERATING EXPENSES**

The administrative expenses, the R&D cost as well as the Distribution cost result to be increased compared to year 2014 by 6,70%.

Table of Operating Expenses

| Amounts in € thousand                 | GROUP                              |                                    | OI              | COM                                |                                    |                 |
|---------------------------------------|------------------------------------|------------------------------------|-----------------|------------------------------------|------------------------------------|-----------------|
|                                       | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | VARIATIO<br>N % | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> | VARIATIO<br>N % |
| Payroll expenses                      | 5.823                              | 5.585                              | 4,26%           | 5.817                              | 5.560                              | 4,62%           |
| Third parties' fees and expenses      | 1.369                              | 1.041                              | 31,51%          | 1.306                              | 996                                | 31,12%          |
| Third parties' utilities and services | 999                                | 896                                | 11,50%          | 978                                | 876                                | 11,64%          |
| Taxes and dues                        | 209                                | 228                                | -8,33%          | 184                                | 205                                | -10,24%         |
| Sundry expenses                       | 653                                | 698                                | -6,45%          | 617                                | 608                                | 1,48%           |
| Depreciations                         | 838                                | 815                                | 2,82%           | 835                                | 813                                | 2,71%           |
| Provisions                            | 106                                | 106                                | 0,00%           | 105                                | 106                                | -0,94%          |
| Total operating expenses              | 9.997                              | 9.369                              | 6,70%           | 9.842                              | 9.164                              | 7,40%           |

#### 4.6.4 OTHER OPERATING EXPENSES

|   | <u>G</u>                           | ROUP                        | COMPANY                            |                             |  |
|---|------------------------------------|-----------------------------|------------------------------------|-----------------------------|--|
| amounts in € thousand                             | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br>31.12.2014 | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br>31.12.2014 |  |
| Extraordinary expenses                            | 118                                | 444                         | 92                                 | 442                         |  |
| Loss from currency exchange                       | 345                                | 75                          | 341                                | 63                          |  |
| Provisions for receivables of doubtful collection | 238                                | 161                         | 238                                | 158                         |  |
| Extraordinary losses                              | 422                                | 456                         | 195                                | 53                          |  |
| Prior year's expenses                             | 105                                | 0                           | 104                                | 0                           |  |
| Total other operating expenses                    | 1.228                              | 1.136                       | 970                                | 716                         |  |

# 4.6.5 FINANCIAL RESULTS

Table of financial results

| 14515 51 11114115141 1554155        |                   |                   |                   |                   |  |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|--|
|                                     | GRO               | <u>OUP</u>        | COMPANY           |                   |  |
|                                     | 01.01-            | <u>01.01-</u>     | <u>01.01-</u>     | <u>01.01-</u>     |  |
| <u>amounts in € thousand</u>        | <u>31.12.2015</u> | <u>31.12.2014</u> | <u>31.12.2015</u> | <u>31.12.2014</u> |  |
| Gain/Loss from affiliated companies | 0                 | -418              | -672              | -418              |  |
| Impairment of goodwill              | -441              | 0                 | -409              | 0                 |  |
| Dividends                           | 0                 | 0                 | 1.014             | 1.500             |  |
| Gain/Loss from trade of securities  | -2                | 0                 | -2                | 0                 |  |
| Total financial results             | -443              | -418              | -69               | 1.082             |  |

In year 2015 and 2014 as well, the parent company received dividends from the subsidiary SPACE HELLAS CYPRUS LTD from the distribution of previews year's profits.



#### 4.6.6 INCOME TAX

The income tax expense imputed the results as following:

| Income Tax   |        | GROUP       |             | COMPANY    |            |  |
|--|--------|-------------|-------------|------------|------------|--|
| <u>Amounts in € thousand</u>                       | NOTE   | 31.12.2015  | 31.12.2014  | 31.12.2015 | 31.12.2014 |  |
| Current Income Tax Deferred tax imputed to results | 4.6.23 | -236<br>281 | -115<br>448 | 0 418      | 0<br>481   |  |
| Total income tax charge to income statement (a)    |        | 45          | 333         | 418        | 481        |  |
| Deffered tax recognized directly in equity (b)     | 4.6.23 | 376         | 11          | 376        | 11         |  |
| Total tax (a+b)                                    |        | 421         | 344         | 794        | 492        |  |

For the year 2011 onwards, the Greek Societe Anonyme and Limited Liability Companies whose annual financial statements are subject to audit, are obliged to obtain an "Annual Certificate", according to the provisions of article 82, § 5, of N.2238/1994 and art 65a of L 4174/2013, which is issued following a tax audit conducted by the statutory auditor or audit firm that audits the annual financial statements. Upon completion of tax audit, the statutory auditor or audit firm issues "Tax Compliance Report" and then submits electronically to the Ministry of Finance within ten days of the closing date of approval of the company's balance sheet by the General Assembly. The Treasury Department will select a sample of companies at least 9% for follow up audits executed by the competent supervisory authorities of the Ministry. This follow up audit should be completed within a period not later than eighteen months from the date of the submission of the "Tax Compliance Report" to the Ministry of Finance.

Under the new tax law 4334/2015, the rate of corporate income tax is set at 29% from 26% of previews year, for fiscal year 2015 and onwards.

| Income Tax reconciliation                               | GR         | <u>OUP</u> | COMPANY    |            |  |
|---|------------|------------|------------|------------|--|
| Amounts in € thousand                                   | 31.12.2015 | 31.12.2014 | 31.12.2015 | 31.12.2014 |  |
| Earnings before taxes                                   | 753        | 416        | 430        | 1.963      |  |
| Tax calculated at the statutory tax rate 29% (2014:26%) | 218        | 108        | 125        | 510        |  |
| Expenses not deductible for tax purposes                | 214        | 98         | 79         | -275       |  |
| Unused recognized tax losses                            | -1.209     | -1.015     | -1.347     | -903       |  |
| Permanent tax differences                               | 380        | 354        | 365        | 187        |  |
| Effect of different tax rates in other countries        | -8         | 122        | 0          | 0          |  |
| Deffered tax recognized directly in equity              | -16        | -11        | -16        | -11        |  |
| Total   | -421       | -344       | -794       | -492       |  |



# 4.6.7 **PROPERTY, PLANT AND EQUIPMENT**

# Property, plant and equipment of the Group:

Land and builngs are disclosed in the fair value as resulted from their revaluation carried out by independent valuators

| Amounts in € thousand                    | Land         | Buildings<br>and buildings<br>installation | Plant and machinery | Motor<br>Vehicles | Furniture's<br>& Fittings | Total         |
|--|--------------|--|---------------------|-------------------|---------------------------|---------------|
| Opening Balance 01.01.2014               | 8.262        | 5.440                                      | 6.905               | 221               | 2.675                     | 23.503        |
| Plus: Additions                          | 0            | 2  | 425                 | 31                | 59                        | 517           |
| Minus: Disposals                         | 0            | 0  | 52                  | 80                | 25                        | 157           |
| Ending balance 31.12.2014                | 8.262        | 5.442                                      | 7.278               | 171               | 2.709                     | 23.863        |
| Depreciation at 01.01.2014               | 0            | 1.216                                      | 3.571               | 125               | 2.161                     | 7.073         |
| Plus: Depreciation expense               | 0            | 124  | 446                 | 9                 | 118                       | 697           |
| Minus: Depreciation of disposed elements | 0            | 0  | 33                  | 23                | 9                         | 65            |
| Ending balance 31.12.2014                | 0            | 1.340                                      | 3.984               | 111               | 2.270                     | 7.705         |
| Net Book Value at 31.12.2014             | <u>8.262</u> | <u>4.102</u>                               | <u>3.294</u>        | <u>61</u>         | <u>439</u>                | <u>16.158</u> |
| Opening Balance 01.01.2015               | 8.262        | 5.442                                      | 7.278               | 171               | 2.709                     | 23.862        |
| Plus: Additions                          | 0            | 0  | 2.371               | 21                | 65                        | 2.457         |
| Minus: Disposals                         | 0            | 0  | 694                 | 77                | 108                       | 879           |
| Revaluation                              | -1.176       | -1.035                                     | 0                   | 0                 | 0                         | -2.211        |
| Ending balance 31.12.2015                | 7.086        | 4.407                                      | 8.955               | 115               | 2.666                     | 23.229        |
| Depreciation at 01.01.2015               | 0            | 1.339                                      | 3.984               | 110               | 2.271                     | 7.704         |
| Plus: Depreciation expense               | 0            | 123  | 430                 | 7                 | 113                       | 673           |
| Minus: Depreciation of disposed elements | 0            | 0  | 476                 | 74                | 96                        | 646           |
| Revaluation                              | 0            | -432                                       | 0                   | 0                 | 0                         | -432          |
| Ending balance 31.12.2015                | 0            | 1.030                                      | 3.938               | 43                | 2.288                     | 7.299         |
| Net Book Value at 31.12.2015             | 7.086        | <u>3.377</u>                               | <u>5.016</u>        | <u>72</u>         | <u>378</u>                | <u>15.930</u> |

# Property, plant and equipment of the Company:

| Amounts in € thousand                    | Land         | Buildings<br>and buildings<br>installation | Plant and machinery | Motor<br>Vehicles | Furniture's<br>& Fittings | Total         |
|--|--------------|--|---------------------|-------------------|---------------------------|---------------|
| Opening Balance 01.01.2014               | 8.262        | 5.440                                      | 6.794               | 147               | 2.578                     | 23.221        |
| Plus: Additions                          | 0            | 2  | 425                 | 31                | 59                        | 516           |
| Minus: Disposals                         | 0            | 0  | 52                  | 80                | 25                        | 157           |
| Ending balance 31.12.2014                | 8.262        | 5.442                                      | 7.167               | 98                | 2.612                     | 23.580        |
| Depreciation at 01.01.2014               | 0            | 1.216                                      | 3.514               | 50                | 2.068                     | 6.848         |
| Plus: Depreciation expense               | 0            | 123  | 441                 | 9                 | 118                       | 691           |
| Minus: Depreciation of disposed elements | 0            | 0  | 33                  | 23                | 9                         | 65            |
| Ending balance 31.12.2014                | 0            | 1.339                                      | 3.922               | 36                | 2.177                     | 7.474         |
| Net Book Value at 31.12.2014             | 8.262        | 4.103                                      | <u>3.245</u>        | <u>62</u>         | <u>435</u>                | <u>16.106</u> |
| Opening Balance 01.01.2015               | 8.262        | 5.442                                      | 7.167               | 98                | 2.612                     | 23.581        |
| Plus: Additions                          | 0            | 0  | 2.367               | 21                | 65                        | 2.453         |
| Minus: Disposals                         | 0            | 0  | 618                 | 4                 | 11                        | 633           |
| Revaluation                              | -1.176       | -1.035                                     | 0                   | 0                 | 0                         | -2.211        |
| Ending balance 31.12.2015                | 7.086        | 4.407                                      | 8.916               | 115               | 2.666                     | 23.190        |
| Depreciation at 01.01.2015               | 0            | 1.339                                      | 3.922               | 36                | 2.177                     | 7.474         |
| Plus: Depreciation expense               | 0            | 123  | 426                 | 7                 | 113                       | 669           |
| Minus: Depreciation of disposed elements | 0            | 0  | 417                 | 0                 | 2                         | -419          |
| Revaluation                              | 0            | -432                                       | 0                   | 0                 | 0                         | -432          |
| Ending balance 31.12.2015                | 0            | 1.030                                      | 3.931               | 43                | 2.288                     | 7.292         |
| Net Book Value at 31.12.2015             | <u>7.086</u> | 3.377                                      | <u>4.985</u>        | <u>72</u>         | <u>378</u>                | <u>15.898</u> |



#### 4.6.8 INTANGIBLE ASSETS

The account refers to the acquisition cost for of trademarks, software acquired/internally generated and other intangible assets. Investments in internally generated intangible assets comprise the development cost of ready to use/sale software completed as part of the activities of the technological solutions sector. With regard to trademarks, due to the difficulty of a reliable measurement of their commercial value, no amortization has been charged.

The intangible assets of the Group and the company are the following:

### Intangible assets of the Group:

| Amounts in € thousand      | Software     | Other intangibles | Total intangible assets IFRS |  |
|----------------------------|--------------|-------------------|------------------------------|--|
| Opening balance 01.01.2014 | 2.901        | 584               | 3.485                        |  |
| Additions                  | 269          | 100               | 369                          |  |
| Disposals/Write offs       | 0            | 0                 | 0                            |  |
| Ending balance 31.12.2014  | 3.170        | 684               | 3.854                        |  |
| Depreciation 01.01.2014    | 1.352        | 75                | 1.427                        |  |
| Depreciation expense       | 392          | 60                | 452                          |  |
| Disposals                  | 0            | 0                 | 0                            |  |
| Depreciation at 31.12.2014 | 1.744        | 135               | 1.879                        |  |
| Net Book Value 31.12.2014  | <u>1.426</u> | <u>549</u>        | <u>1.975</u>                 |  |
| Opening balance 01.01.2015 | 3.170        | 684               | 3.854                        |  |
| Additions                  | 33           | 0                 | 33                           |  |
| Disposals/Write offs       | 59           | 0                 | 59                           |  |
| Ending balance 31.12.2015  | 3.144        | 684               | 3.828                        |  |
| Depreciation 01.01.2015    | 1.744        | 135               | 1.879                        |  |
| Depreciation expense       | 437          | 60                | 497                          |  |
| Disposals                  | 59           | 0                 | 59                           |  |
| Depreciation at 31.12.2015 | 2.122        | 195               | 2.317                        |  |
| Net Book Value 31.12.2015  | <u>1.022</u> | <u>489</u>        | <u>1.511</u>                 |  |

# Intangible assets of the Company:

| Amounts in € thousand           | Software     | Other intangibles | Total intangible assets IFRS |
|---------------------------------|--------------|-------------------|------------------------------|
| Opening balance 01.01.2014      | 2.842        | 584               | 3.426                        |
| Additions                       | 259          | 100               | 359                          |
| Disposals/Write offs            | 0            | 0                 | 0                            |
| Ending balance 31.12.2014       | 3.101        | 684               | 3.785                        |
| Depreciation 01.01.2014         | 1.293        | 75                | 1.368                        |
| Depreciation expense            | 390          | 60                | 450                          |
| Disposals                       | 0            | 0                 | 0                            |
| Depreciation at 31.12.2014      | 1.683        | 135               | 1.818                        |
| Net Book Value 31.12.2014       | <u>1.418</u> | <u>549</u>        | <u>1.967</u>                 |
| Opening balance 01.01.2015      | 3.101        | 684               | 3.785                        |
| Additions                       | 33           | 0                 | 33                           |
| Disposals/Write offs            | 0            | 0                 | 0                            |
| Ending balance 31.12.2015       | 3.134        | 684               | 3.818                        |
| Depreciation 01.01. <b>2015</b> | 1.683        | 135               | 1.818                        |
| Depreciation expense            | 435          | 60                | 495                          |
| Disposals                       | 0            | 0                 | 0                            |
| Depreciation at 31.12.2015      | 2.118        | 195               | 2.313                        |
| Net Book Value 31.12.2015       | 1.016        | 489               | <u>1.505</u>                 |



#### 4.6.9 **INVESTMENT PROPERTIES**

| Amounts in € thousand      | <u>Group</u>      |                   |  |  |
|----------------------------|-------------------|-------------------|--|--|
| Amounts in € thousand      | <u>31.12.2015</u> | <u>31.12.2014</u> |  |  |
| Opening balance 01.01.2015 | 1.505             | 1.505             |  |  |
| Additions                  | -                 | -                 |  |  |
| Disposals                  | -505              | 1.000             |  |  |
| Ending balance 31.12.2015  | 0                 | 505               |  |  |

During the current period, the subsidiary, in Romania, SPACE HELLAS SYSTEM INTEGRATOR S.R.L , sold a property of a value  $\in$  505. The outcome of this operation created a loss of  $\in$  -219 thousand chardged to the consolidated income statement.

#### 4.6.10 **GOODWILL**

The Goodwill, amounting to € 847 thousand, comprised among the noncurrent assets, resulted from the following operations

| Amounts in € thousand         |                     | GROUP  | COMPANY                  |                     |  |
|-------------------------------|---------------------|--|--------------------------|---------------------|--|
|                               | «SPACEPHONE<br>S.A» | SPACE TECHNICAL<br>CONSTRUCTION<br>BUILDING S.A. | METROLOGY HELLAS<br>S.A. | «SPACEPHONE<br>S.A» | SPACE TECHNICAL<br>CONSTRUCTION<br>BUILDING S.A. |
| Opening balance<br>01.01.2014 | 428                 | 828  | 32                       | 428                 | 828  |
| Additions                     | 0                   | 0  | 0                        | 0                   | 0  |
| Disposals                     | 0                   | 0  | 0                        | 0                   | 0  |
| Ending balance<br>31.12.2014  | 428                 | 828  | 32                       | 428                 | 828  |
| Opening balance<br>01.01.2015 | 428                 | 828  | 32                       | 428                 | 828  |
| Additions                     | 0                   | 0  | 0                        | 0                   | 0  |
| Disposals                     | 0                   | 409  | 32                       | 0                   | 409  |
| Ending balance<br>31.12.2015  | 428                 | 419  | 0                        | 428                 | 419  |

- □ € 428 thousand from the buyout of the remaining 50% of SPACE PHONE S.A. that took place at 29/6/2007, currently merged by absorption with the parent company
- € 32 thousand from the buyout of 82,87% of the subsidiary «METROLOGY HELLAS S.A.» that took place at 25/11/2011. At 30.12.2015 the conclusive wind up of the company was registered in the GEMI with registration number 526086 and the company's name was cancelled for the Registe.
- € 828 thousand from the buyout of 100,00% of the subsidiary SPACE TECHNICAL CONSTRUCTION BUILDING S.A., that took place at 15/10/2012, and after the impairment cahrgad to the results, the remaining goodwill amounts to € 419 thousand

Goodwill is tested for impairment when there are indications of impairment and is measured at cost less any accumulated impairment losses. At each closing date the Group performs analysis in order to assess whether the carrying amount of goodwill is recoverable. Goodwill is allocated to cash generating units for impairment testing purposes. The allocation is made to the cash-generating units that derived from the subsidiary buy out. The recoverable amount of a cash-generating unit is determined by calculating the «value in use». These calculations use cash flow projections based on financial budgets approved by management.

Below are the main assumptions adopted by Management where in the cases where impairment was deemded necessary, after taking into account the specific conditions and characteristics where appropriate: Discount Discount rate value: 3.9% Growth rate: 2%

The decision to conduct an impairment is taken after an examination of changes in underlying assumptions and if the outcome of the impairment is deemed important and significantly more than 10% of the book value.



#### 4.6.11 **LIENS AND PLEDGES**

There are no other real liens on non-current assets or property, except, at the Company level, the underwriting, amounting to € 1.200 thousand, on the property situated at 6 Loch. Dedousi St., Cholargos, Athens, and the underwriting amounting to € 4.000 thousand, on the property situated at 302 Ave. Mesogeion, Cholargos, Athens and, at the Group level, the underwriting, amounting to € 7.540 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, the underwriting, amounting to € 1.100 thousand, on the property situated at St. Gianniton-I.Kariofylli & Patr. Kyrrilou, Thessaloniki

#### 4.6.12 **SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES**

The company's shareholding in subsidiaries, associates and Joint venture as at 31.12.2015, is disclosed at their acquisition cost less provisions for impairment.

| Corporate name  | Acquisition cost  |              | Ownership<br>percentage |          | Consolidation<br>method | Country |
|---|-------------------|--------------|-------------------------|----------|-------------------------|---------|
| Amounts in € thousand   | <u>31.12.2015</u> | 31.12.2014   |                         |          |                         |         |
| Subsidiaries  |                   |              | Direct                  | Indirect |                         |         |
| SPACE HELLAS (CYPRUS) LTD   | 34                | 34           | 100%                    |          | Full Consolidation      | Cyprus  |
| SPACE HELLAS SYSTEM INTEGRATOR S.R.L.   | 935               | 935          |                         | 99,45%   | Full Consolidation      | Romania |
| SPACE HELLAS Doo Beograd-Stari Grad   | 10                | 10           |                         | 100%     | Full Consolidation      | Serbia  |
| SPACE HELLAS (MALTA) LTD  | 5                 | 5            |                         | 99,98%   | Full Consolidation      | Malta   |
| <u>Total Subsidiaries</u>   | 984               | 984          |                         |          |                         |         |
| Associates & Joint Ventures   |                   |              |                         |          |                         |         |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)— SPACE HELLAS | 3                 | 3            | 35%                     | -        | Equity method           | Greece  |
| JOINT-VENTURE SPACE HELLAS SA-KB IMPULS HELLAS SA ("DORY")                            | 13                | 13           | 50%                     | -        | Equity method           | Greece  |
| Total Associates & Joint Ventures   | 16                | 16           |                         |          |                         |         |
| Other investments   |                   |              |                         |          |                         |         |
| MOBICS S.A.   | 150               | 150          | 18,10%                  | -        | -                       | Greece  |
| Total Other investments   | 150               | 150          |                         |          |                         |         |
| Total Shareholding  | <u>1.150</u>      | <u>1.150</u> |                         |          |                         |         |

On 30.12.2015 the subsidiary METROLOGY HELLAS SA was cancelled for the GEMI commercial register following its liquidation. The above operation impacted the Group's figures for less than 25%

Summary of the major financial amounts as at 31/12/2015 for the subsidiaries, associates and joint ventures:

| Corporate name  | <u>Assets</u> | <u>Liabilities</u> | Revenue      | Earnings<br>(Losses)<br>after<br>taxes | Percentage<br>Ownership | Consolidation<br>method | Country |
|---|---------------|--------------------|--------------|--|-------------------------|-------------------------|---------|
| Amounts in € thousand   |               |                    |              |  |                         |                         |         |
| Subsidiaries  |               |                    |              |  |                         |                         |         |
| SPACE HELLAS (CYPRUS) LTD*  | 1.097         | 778                | 3.063        | 552                                    | 100%                    | Full Consolidation      | Cyprus  |
| Total subsidiaries  | 1.097         | 778                | 3.063        | 552                                    |                         |                         |         |
| Joint Ventures  |               |                    |              |  |                         |                         |         |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)— SPACE HELLAS | 484           | 515                | 726          | 4                                      | 35%                     | Equity method           | Greece  |
| JOINT-VENTURE SPACE HELLAS - KB<br>IMPULS HELLAS SA                                   | 1.492         | 1.471              | 0            | -4                                     | 50%                     | Equity method           | Greece  |
| <b>Total Joint Ventures</b>   | 1.976         | 1.986              | 877          | 0                                      |                         |                         |         |
| Total ownership   | <u>3.073</u>  | <u>2.764</u>       | <u>3.940</u> | <u>552</u>                             |                         |                         |         |

<sup>\*</sup>Consolidated data.



Summary of the major financial amounts as at 31/12/2014 for the subsidiaries, associates and joint ventures:

| <u>Corporate name</u>   | <u>Assets</u> | <u>Liabilities</u> | Revenue      | Earnings<br>(Losses)<br>after<br>taxes | Percentage<br>Ownership | Consolidation<br>method | Country |
|---|---------------|--------------------|--------------|--|-------------------------|-------------------------|---------|
| Amounts in € thousand   |               |                    |              |  |                         |                         |         |
| Subsidiaries  |               |                    |              |  |                         |                         |         |
| SPACE HELLAS (CYPRUS) LTD   | 1.397         | 769                | 2.083        | -89                                    | 100%                    | Full Consolidation      | Cyprus  |
| METROLOGY HELLAS S.A.   | 201           | 51                 | 144          | -108                                   | 86,74%                  | Full Consolidation      | Greece  |
| Total subsidiaries  | 1.598         | 820                | 2.227        | -197                                   |                         |                         |         |
| Joint Ventures  |               |                    |              |  |                         |                         |         |
| JOINT VENTURE UNISYSTEMS INFORMATION<br>SYSTEMS S.A. (formerly INFO QUEST)— SPACE<br>HELLAS | 495           | 529                | 877          | 2                                      | 35%                     | Equity method           | Greece  |
| JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA  | 1.493         | 1.471              | 0            | -3                                     | 50%                     | Equity method           | Greece  |
| <b>Total Joint Ventures</b>   | 1.988         | 2.000              | 877          | -1                                     |                         |                         |         |
|   |               |                    |              |  |                         |                         |         |
| Total ownership   | <u>3.586</u>  | <u>2.820</u>       | <u>3.104</u> | <u>-198</u>                            |                         |                         |         |

<sup>\*</sup>Consolidated data.

Tables of Guarantees to third parties:

|  | Gro               | oup Company |                   | npany      |
|--|-------------------|-------------|-------------------|------------|
| Amounts in € thousand  | <u>31.12.2015</u> | 31.12.2014  | <u>31.12.2015</u> | 31.12.2014 |
| Guarantees to third parties on behalf of subsidiaries and joint ventures | 1.926             | 1.924       | 1.926             | 1.924      |
| Used guarantees to third parties on behalf of subsidiaries               | 0                 | 0           | 0                 | 0          |
| Bank guarantee letters   | 1.926             | 1.924       | 1.926             | 1.924      |

### Joint Ventures' activities

- ➤ Joint Venture Info Quest SPACE HELLAS", The aim of the Joint Venture is the development of the IS survey for the Hellenic National Cadastre.
- ▶ Joint Venture "SPACE HELLAS S.A KBI IMPULS HELLAS S.A". The scope of this joint venture is the implementation of the assigned, through public bid, project DORY (Development of Infrastructures for the initial service of the needs of agencies in the Public Sector located in remote areas, as regards advanced communication technologies by use of the Hellas Sat DORY Public Satellite System).

### 4.6.13 **INVENTORIES**

Table of inventories of the Group and the company:

| <u>Inventories</u>        | Gro                                 | oup          | Com               | pany         |
|---------------------------|-------------------------------------|--------------|-------------------|--------------|
| Amounts in Euro thousands | <u>31.12.2015</u> <u>31.12.2014</u> |              | <u>31.12.2015</u> | 31.12.2014   |
| Goods                     | 3.098                               | 3.236        | 3.098             | 3.236        |
| Materials                 | 275                                 | 435          | 275               | 435          |
| Consumables               | <u>330</u>                          | <u>227</u>   | <u>330</u>        | <u>227</u>   |
| Total inventories         | <u>3.703</u>                        | <u>3.898</u> | <u>3.703</u>      | <u>3.898</u> |



The Group is implementing a set of measures in order to minimize the risk of impairment of inventories due to calamity, fraud etc. Inventories are tested for impairment at the end of the year. When needed, appropriate allowance is made for damaged, obsolete and slow moving items. For the current period the write-downs to net realizable value and inventory losses amounts to  $\in$  21 thousand, all charged in cost of sales in previews years' results, The level of inventories is determined according to the Group's customer-oriented, strategic warehouse management.

#### 4.6.14 TRADE RECEIVABLES

Trade receivables are recognized at their acquisition cost (invoice value) less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all of the amounts due according to the original terms of receivables. The provisions formed are then used for the cancellation of the receivables of doubtful liquidation.

| <u>Trade receivables</u>                  | Grou                  | <u>p</u>      | Comp          | <u>oany</u>   |
|---|-----------------------|---------------|---------------|---------------|
| Amounts in Euro thousands                 | 31.12.2015 31.12.2014 |               | 31.12.2015    | 31.12.2014    |
| Trade receivables                         | 14.889                | 16.402        | 14.376        | 15.635        |
| Less: Provisions for doubtful liquidation | 4.108                 | 4.176         | 4.108         | 3.870         |
| Total trade receivables                   | <u>10.781</u>         | <u>12.226</u> | <u>10.268</u> | <u>11.765</u> |

The provision for doughtfull liquidation has been formed taking into account the maturity of the receivables in line with the credit policy, as well as historical data and information on clients' solvency.

Balance of the Provisions for doubtful liquidation

|  | Grou                                | nb                          | <u>Company</u> |                             |  |
|--|-------------------------------------|-----------------------------|----------------|-----------------------------|--|
| Amounts in Euro thousands  | <u>31.12.2015</u> <u>31.12.2014</u> |                             | 31.12.2015     | 31.12.2014                  |  |
| Total provision - Opening balance                                | <u>4.176</u>                        | <u>4.527</u>                | <u>3.870</u>   | <u>4.224</u>                |  |
| Additions  | 238                                 | 103                         | 238            | 100                         |  |
| Offsetting of prior year's provision                             | <u>-306</u>                         | <u>-454</u>                 | 0              | <u>-454</u>                 |  |
| Total charges to year's income  Total provision - Ending balance | <u>-68</u><br><u>4.108</u>          | <u>-351</u><br><u>4.176</u> | 238<br>4.108   | <u>-354</u><br><u>3.870</u> |  |

The trade receivables' fair value is approximately equal to the book value. The trade receivables after impairment, for both the Group and the company, are fully collectable.

The trade receivables accounts are not bearing any interest. And are usually arranged as following: Group 1 - 180 Days, Company 1 - 180 days. The collection of receivables related to projects depends on the completion stage.

Aging analysis for trade receivables:

| <u>Trade receivables</u>  | <u>Group</u>                        |               | Com           | npany         |
|---------------------------|-------------------------------------|---------------|---------------|---------------|
| Amounts in Euro thousands | <u>31.12.2015</u> <u>31.12.2014</u> |               | 31.12.2015    | 31.12.2014    |
|                           |                                     |               |               |               |
| 1 – 90 days               | 6.757                               | 7.010         | 6.508         | 6.710         |
| 91 – 180 days             | 2.554                               | 2.651         | 2.450         | 2.590         |
| 181 – 360 days            | 360                                 | 1.415         | 270           | 1.315         |
| > 360 days                | 1.110                               | 1.150         | 1.040         | 1.150         |
| Total trade receivables   | <u>10.781</u>                       | <u>12.226</u> | <u>10.268</u> | <u>11.765</u> |



Aging analysis for trade receivables from related parties:

| Receivables from Related parties       | <u>Group</u> |            | <u>Company</u> |            |
|--|--------------|------------|----------------|------------|
| Amounts in Euro thousands              | 31.12.2015   | 31.12.2014 | 31.12.2015     | 31.12.2014 |
|  |              |            |                |            |
| 1 – 90 days                            | 154          | 70         | 154            | 75         |
| 91 – 180 days                          | 5            | 82         | 5              | 82         |
| 181 – 360 days                         | 0            | 6          | 0              | 6          |
| > 360 days*                            | 0            | 0          | 0              | 0          |
| Total Receivables from Related parties | <u>159</u>   | <u>158</u> | <u>159</u>     | <u>163</u> |

### 4.6.15 OTHER RECEIVABLES

Other receivables of the group and company:

| Other receivables                         | <u>Group</u> |              | Company      |              |
|---|--------------|--------------|--------------|--------------|
| Amounts in Euro thousands                 | 31.12.2015   | 31.12.2014   | 31.12.2015   | 31.12.2014   |
| Cheques receivable                        | 395          | 259          | 395          | 257          |
| Cheques overdue*                          | 1.709        | 1.709        | 1.709        | 1.709        |
| Deducted Taxes & other receivables        | 287          | 399          | 604          | 549          |
| Salary prepayments                        | 10           | 9            | 10           | 9            |
| Advances to account for                   | 6            | 15           | 6            | 15           |
| Amounts owed by affiliated undertakings   | 42           | 36           | 404          | 502          |
| Deferred charges                          | 1.984        | 1.960        | 1.984        | 1.958        |
| Income earned                             | 1.214        | 987          | 1.214        | 987          |
| Other receivables**                       | 304          | 304          | 304          | 303          |
| Total other receivables                   | <u>5.951</u> | <u>5.678</u> | <u>6.630</u> | <u>6.289</u> |
| Less: provisions for doubtful liquidation | 2.000        | 2.000        | 2.000        | 2.000        |
| Total other receivables                   | <u>3.951</u> | <u>3.678</u> | 4.630        | 4.289        |

<sup>\*</sup>The Cheques overdue are fully compensated by a provision for doubtful liquidation of equal amount.

"Deferred charges " comprise the following:

- □ Approximately 95% of the costs are related to foreign firm contractual obligation to cover maintenance contracts of our customers, where such obligations are not in line with the customers' demands having different maturation beyond the year and
- $\hfill \Box$  Approximately 5% of the costs are operating costs (rent, insurance, etc.).

Expenses are recognised on an accrual basis.

The trade receivables' fair value is approximately equal to the book value. The trade receivables after impairment, for both the Group and the company, are fully collectable.

### 4.6.16 **PREPAYMENTS**

Analysis of prepayments:

| <u>Prepayments</u>             | <u>Group</u>      |                   | Company           |              |
|--------------------------------|-------------------|-------------------|-------------------|--------------|
| Amounts in Euro thousands      | <u>31.12.2015</u> | <u>31.12.2014</u> | <u>31.12.2015</u> | 31.12.2014   |
| Orders placed abroad           | 274               | 903               | 274               | 903          |
| Prepayments to other creditors | 132               | 728               | 71                | 638          |
| Total prepayments              | <u>406</u>        | <u>1.631</u>      | <u>345</u>        | <u>1.541</u> |

<sup>\*\*</sup>Other receivables comprise mainly sundry debtors for the amount of € 304 thousand which is adequately compensated by a provision for doubtful liquidation for amount €291 thousand.



#### 4.6.17 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

| Cash and Cash equivalents       | <u>Group</u> |            | <u>Company</u>    |                   |
|---------------------------------|--------------|------------|-------------------|-------------------|
| Amounts in Euro thousands       | 31.12.2015   | 31.12.2014 | <u>31.12.2015</u> | <u>31.12.2014</u> |
| Cash on hand                    | 219          | 155        | 219               | 155               |
| Short term Bank deposits        | 4.656        | 3.678      | 4.182             | 3.361             |
| Total Cash and Cash equivalents | <u>4.875</u> | 3.833      | <u>4.401</u>      | <u>3.516</u>      |

#### 4.6.18 SHARE CAPITAL

The company's shares are ordinary registerd shares and have been listed in ASE since 29.09.2000.

| Number of shares and nominal value | <u>31.12.2015</u> | 31.12.2014    |
|------------------------------------|-------------------|---------------|
| Paid up capital                    | 10.395.013,30     | 10.395.013,30 |
| Number of ordinary shares          | 6.456.530         | 6.456.530     |
| Nominal value each share           | 1,61 €            | 1,61 €        |

The earnings per share have been calculated taking into account the weighted average number of ordinary shares in issue which, for the period was 6.456.530.

#### 4.6.19 LONG TERM LOANS

The long term loans concern:

- □ The mortgage loan ending at 2026, of initial amount € 5.976 thousand, and after interest and principal payments amounting to € 4.730 thousand.
- □ The mortgage loan ending at 2019, of initial amount € 1.125 thousand, and after interest and principal payments amounting to € 670 thousand.
- The mortgage loan ending at 2019, of initial amount € 800 thousand, and after interest and principal payments amounting to € 600 thousand.
- The mortgage loan ending at 2017, of initial amount € 500 thousand, and after interest and principal payments amounting to € 125 thousand.
- □ The mortgage loan ending at 2017, of initial amount € 1.000 thousand, and after interest and principal payments amounting to € 250 thousand.
- □ The mortgage loan ending at 2017, of initial amount € 1.233 thousand, and after interest and principal payments amounting to € 216 thousand.
- □ The mortgage loan ending at 2017, of initial amount € 800 thousand, and after interest and principal payments amounting to € 133 thousand.

The fair value of the short and long term borrowings approximates the book value. The rate used in the company's and the Group's borrowings is floating and renegotiable within a six-month period. The average interest rate applied is 6,15%.

#### 4.6.20 OTHER LONG TERM LIABILITES

Liabilities are characterized as long term when they due over 12 months otherwise there are consider as short term liabilities.

| Other long term liabilities       | Grou                                | <u>ıp</u> | Company           |            |  |
|-----------------------------------|-------------------------------------|-----------|-------------------|------------|--|
| Amounts in Euro thousands         | <u>31.12.2015</u> <u>31.12.2014</u> |           | <u>31.12.2015</u> | 31.12.2014 |  |
| losses from joint ventures        | 0                                   | 0         | 17                | 17         |  |
| Guarantees received               | 11                                  | 13        | 11                | 13         |  |
| Total Other long term liabilities | <u>11</u>                           | <u>13</u> | <u>28</u>         | <u>30</u>  |  |



#### 4.6.21 FAIR VALUE MEASUREMENT

The financial assets measured at fair value as of the balance sheet date are classified under the following levels, in accordance with the method used for determining their fair value:

**Level 1:** for assets traded in an active market and whose fair value is determined by the market prices (unadjusted) of similar assets.

**Level 2**: for assets whose fair value is determined by factors related to market data, either directly (prices) or indirectly (prices derivatives).

Level 3: for assets whose fair value is not determined by observations from the market, but is mainly based on internal estimates

The method used for the fair value measurement considers all possible parameters in order to approximate the fair value and the financial assets are classified at level 3 except for banking loans classified a level 2.

During the year, there were no transfers between levels 1 and 2, nor transfers within or outside level 3, for the measurement of the fair value.

The amounts disclosed in the Financial Position Statement with regard to cash, trade receivables, short-term liabilities and short term banking borrowings, approach their corresponding fair values due to their short-term maturity

The valuation method was determined taking into account all factors to determine accurately the fair value and the items are measured at Level 3 of the hierarchy of the fair value ecxept of bank liabilities which are measured at Level 2 of the hierarchy.

#### 4.6.22 **PERSONELL EMPLOYEED - EMPLOYEE BENEFITS**

The personnel employed at 31.12.2015 for the Group have reached 246 persons and for the company has reached 245 persons while as at 31.12.2014 amounted to 211 and 207 respectively.

#### 4.6.22.1 Provisions for employees benefits

The Management of the Group, in compliance with IFRS (IAS 19), has appointed an independent actuary firm to assess the Group's liabilities arising from the obligation to pay termination indemnities. During The details and principal assumptions of the actuarial study have as follows:

| Accounting disclosures according to IAS 19                           | Group      |            | Com        | npany      |
|--|------------|------------|------------|------------|
| Amounts in Euro thousands  | 31.12.2015 | 31.12.2014 | 31.12.2015 | 31.12.2014 |
| Present value of unfunded obligations                                | 793        | 660        | 793        | 660        |
| Not recognized actuarial gains\ losses                               | 0          | 0          | 0          | 0          |
| Reserves to be formed  | <u>793</u> | <u>660</u> | <u>793</u> | <u>660</u> |
| Provisions for employers benefits recognized in the income statement |            |            |            |            |
| Current service cost   | 60         | 44         | 60         | 44         |
| Cost of interest   | 33         | 29         | 33         | 29         |
| Actuarial loss / (gain)  | 0          | 0          | 0          | 0          |
| Past service cost  | 12         | 42         | 12         | 34         |
| Net periodic cost  | <u>105</u> | <u>115</u> | <u>105</u> | <u>107</u> |
| Liability recognized in the Statement of financial position          |            |            |            |            |
| Net liability – opening balance as at 01.01                          | 660        | 600        | 660        | 587        |
| Benefits paid  | -26        | -95        | -26        | -74        |
| Cost recognized in the income statement                              | 105        | 115        | 105        | 107        |
| Gains/Losses recognized in Equity                                    | 54         | 40         | 54         | 40         |
| Net liability  | 793        | <u>660</u> | <u>793</u> | <u>660</u> |



| Present value of the liability              |            |            |            |            |
|---|------------|------------|------------|------------|
| Net liability – opening balance as at 01.01 | 660        | 600        | 660        | 587        |
| Current service cost                        | 60         | 44         | 60         | 44         |
| Cost of interest                            | 33         | 29         | 33         | 29         |
| Past service cost                           | 12         | 42         | 12         | 34         |
| Benefits paid                               | -26        | -95        | -26        | -74        |
| Actuarial loss / (gain)                     | 0          | 0          | 0          | 0          |
| Gains/Losses recognized in Equity           | 54         | 40         | 54         | 40         |
| Present value of the liability              | <u>793</u> | <u>660</u> | <u>793</u> | <u>660</u> |

The assumptions used are the following:

| <u>Assumptions</u> |   |   |  |  |  |
|--------------------|---|---|--|--|--|
| 1.                 | Discount interest rate                    | 4% as at 31/12/2015   |  |  |  |
| 2.                 | Average annual long term inflation rate   | 2% (according to EU, Lisbon convention).                    |  |  |  |
| 3.                 | Average annual long term salary growth    | 1%  |  |  |  |
| 4.                 | Valuation date                            | 31.12.2015  |  |  |  |
| 5.                 | Regular retirement age :                  | According to the social security fund of each employee      |  |  |  |
| 6.                 | General assumption fro actuarial purpose: | The going concern principle according to IAS (IAS1 para 23) |  |  |  |
| 7.                 | Valuation method :                        | Projected Unit Credit Method (IAS19)                        |  |  |  |

### 4.6.23 **DEFFERED INCOME TAX**

Deferred income taxes are calculated in full on temporary differences under the liability method using the principal tax rates that apply to the countries where the companies of the group operate. The calculation of the deferred taxes both for the Group and the Company are reviewed each year, as the balance on the balance sheet to reflect the effective tax rates.

The movement on the deferred income tax account after set-offs is as follows:

| Deferred income taxes                                |                   | <u>Group</u>                                |   |              |  |
|--|-------------------|---|---|--------------|--|
| <u>= 0.51.50 meente tanes</u>                        |                   | <u>31.12.2015</u>                           |   |              |  |
| <u>Amounts in € thousand</u>                         | <u>31.12.2014</u> | Amounts recognised through income statement | Amounts<br>recognised<br>through equity | <u>Total</u> |  |
| Deferred tax liabilities                             |                   |   |   |              |  |
| Depreciation rate difference effect                  | -334              | -149  | 0                                       | -483         |  |
| Fair value adjustments Property, plant and equipment | -1.349            | 0   | 360                                     | -989         |  |
| Total Deferred tax liabilities                       | -1.683            | -149  | 360                                     | -1.472       |  |
| Deferred tax assets                                  |                   |   |   |              |  |
| Provisions for Trade and other payables              | 331               | 161   | 0                                       | 492          |  |
| Post-employment and termination benefits             | 172               | 42  | 16                                      | 230          |  |
| Impairment of Inventories                            | 5                 | 1   | 0                                       | 6            |  |
| Tax deductible previews years' losses                | 918               | 226   | 0                                       | 1.144        |  |
| Share premium capitalization expenses                | 28                | 0   | 0                                       | 28           |  |
| Total Deferred tax assets                            | 1.454             | 430   | 16                                      | 1.900        |  |
| Total Deferred tax                                   | -229              | 281   | 376                                     | 428          |  |



| Deferred income taxes   | <u>Company</u>   |      |  |              |  |  |
|---|--|------|--|--------------|--|--|
| Deterred income taxes   | <u>31.12.2015</u>                                      |      |  |              |  |  |
| Amounts in € thousand   | 31.12.2014 Amounts recognised through income statement |      | Amounts<br>recognised<br>through<br>equity | <u>Total</u> |  |  |
| Deferred tax liabilities  |  |      |  |              |  |  |
| Depreciation rate difference effect                                       | -336   | -147 | 0  | -483         |  |  |
| Fair value adjustments Property, plant and equipment recognized in equity | -1.349   | 0    | 360  | -989         |  |  |
| Total Deferred tax liabilities  | -1.685   | -147 | 360  | -1.472       |  |  |
| Deferred tax assets   |  |      |  |              |  |  |
| Provisions for Trade and other receivables                                | 330  | 162  | 0  | 492          |  |  |
| Post-employment and termination benefits                                  | 172  | 42   | 16   | 230          |  |  |
| Impairment of Inventories   | 5  | 1    | 0  | 6            |  |  |
| Tax deductible previews years' losses                                     | 784  | 360  | 0  | 1.144        |  |  |
| Share premium capitalization expenses                                     | 28   | 0    | 0  | 28           |  |  |
| Total Deferred tax assets   | 1.319  | 565  | 16   | 1.900        |  |  |
| Total Deferred tax  | -366   | 418  | 376  | 428          |  |  |

The Deferred tax liabilities and deferred tax assets compensate where this is legally possible.

According to the provisions of § 12 and 13 of Article 72 of Law. 4172/2013 and circulars issued to provide clarification on the separate taxation of the tax-free reserves, and particularly with respect to the tax treatment of offsetting reserves which were formed primarily under the provisions of § 4 of article 38 of L.2238 / 1994 for the valuation of securities, and fulfilling the conditions for their recognition as tax deductable items, the amount of these reserves was takeing into account in the calculation of the parent company's tax returns. Based on the approved business plan, management believes that the above tax results, taking into account the tax adjustments will be offset against future taxable profits.

Under the new tax law 4334/2015, the income tax rate for 2015 and onwards and for the legal persons (entities) is set at 29% from 26%.

## 4.6.24 TRADE AND OTHER PAYABLES

Liabilities are characterized as long term when their due is less than 12 months otherwise are considered as long term liabilities.

| Trade and other payables          | <u>GROUP</u> |               | COMPANY       |               |
|-----------------------------------|--------------|---------------|---------------|---------------|
| Amounts in € thousand             | 31.12.2015   | 31.12.2014    | 31.12.2015    | 31.12.2014    |
| Trade payables                    | 10.494       | 7.676         | 10.210        | 7503          |
| Checks payables                   | 174          | 317           | 174           | 313           |
| Customer down payments/advances   | 2.380        | 1.587         | 2.380         | 1.587         |
| Social security                   | 408          | 372           | 408           | 367           |
| Wages and salaries payable        | 0            | 21            | 0             | 21            |
| Short term liabilities to factors | 233          | 186           | 233           | 186           |
| Other payables                    | 61           | 63            | 45            | 48            |
| Amounts due to related parties    | 0            | 0             | 0             | 0             |
| Next year's Income                | 5            | 6             | 5             | 6             |
| Accrued expenses                  | 96           | 86            | 88            | 75            |
| Purchases under arraignment       | 69           | 2             | 69            | 2             |
| Total Trade and other payables    | 13.920       | <u>10.316</u> | <u>13.612</u> | <u>10.108</u> |

### 4.6.25 **PROVISIONS**

The Group has formed provisions for doubtful trade receivables for the amount of  $\in$  4.108 thousand, for doubtful sundry debtors for the amount of  $\in$  2.000 thousand, and for obsolete inventories for the amount of  $\in$  21 thousand. The provisions are disclosed compensated among the trade and other receivables and the inventories respectively.



|   | Provision changes for the Group |                                 |                        |                             |            |
|---|---------------------------------|---------------------------------|------------------------|-----------------------------|------------|
| Amounts in € thousand                               | 31.12.2014                      | <u>New</u><br><u>Provisions</u> | <u>Used Provisions</u> | <u>Decreas</u><br><u>es</u> | 31.12.2015 |
| Provisions for extraordinary liabilities and claims | 0                               | 0                               | 0                      | 0                           | 0          |
| Provisions for tax unaudited years                  | 122                             | 0                               | 0                      | 0                           | 122        |
| Provisions for employers benefits                   | 660                             | 159                             | 26                     | 0                           | 793        |
| Other provisions                                    | 0                               | 0                               | 0                      | 0                           | 0          |
| Total   | 782                             | 159                             | 26                     | 0                           | 915        |

|   | Provision changes for the Company                      |     |    |   |     |  |  |  |
|---|--|-----|----|---|-----|--|--|--|
| Amounts in € thousand                               | 31.12.2014 New Provisions Used Provisions es 31.12.201 |     |    |   |     |  |  |  |
| Provisions for extraordinary liabilities and claims | 0  | 0   | 0  | 0 | 0   |  |  |  |
| Provisions for tax unaudited years                  | 122  | 0   | 0  | 0 | 122 |  |  |  |
| Provisions for employers benefits                   | 660  | 159 | 26 | 0 | 793 |  |  |  |
| Other provisions                                    | 0  | 0   | 0  | 0 | 0   |  |  |  |
| Total   | 782  | 159 | 26 | 0 | 915 |  |  |  |

#### 4.6.26 **DISPUTED CLAIMS**

There are no disputed claims that might have significant impact on the financial position both of the Group and the Company.

#### 4.6.27 UNDAUDITED FISCAL YEARS BY THE TAX AUTHORITIES

The unaudited fiscal years by the tax authorities for the companies of the Group are as followed:

| Company   | <u>Unaudited year</u> |
|---|-----------------------|
| SPACE HELLAS S.A.   | 2009 – 2010           |
| SPACE HELLAS (CYPRUS) LTD   | 2005 – 2015           |
| SPACE HELLAS Doo Beograd-Stari Grad   | 2012-2015             |
| SPACE HELLAS (MALTA) LTD  | 2012-2015             |
| SPACE HELLAS INTEGRATOR SRL   | 2010-2015             |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)— SPACE HELLAS | 2010 - 2015           |
| JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA                                      | 2009 – 2015           |

The company using statistics from past tax audits, has formed a provision amounting to  $\in$  122 thousand against the event of additional taxes in case of a tax audit by the tax authorities.

For the subsidiaries which are resident abroad there are no mandatory tax audit provisions. The audits are performed exceptionally, where appropriate by the tax authorities of each country according to specific criteria. Tax liabilities arising after the filing of the annual tax return remain under the control of the tax authorities for a certain period, according to the tax laws of each country. For the years 2011 and onwards, the Group companies operating in Greece and subject to tax audit by the statutory auditor or audit firm pursuant to article 65A of N4174/2013 and to paragraph 5 of Article 82 of Law. 2238 / 1994 and have followed the process for tax closure, according to Law. 3888/2010, they have received the unqualified Tax Compliance Auditors reports. In order to consider the fiscal year as definitively audited, the conditions of the provisions of para. 1 of Article 6 of Circular 1159/2011 as amended basis of POL 1236 / 10.22.13 and with Article 65A of N4174 / 2013 should apply. The Group recognizes a provision where necessary, where appropriate and company against potential additional taxes that may be imposed by the tax authorities. The Group's management does not expect any significant tax liabilities beyond those presented in the financial statements.



#### 4.6.28 **CONTIGENT EVENTS**

#### 4.6.28.1 Commitments - Guarantees

The Group has contingent liabilities in relation to banks as well as other commitments related to ordinary activities. No substantial burden will arise. No additional payments are expected.

The contingent liabilities for letters of guarantee granted both for the Company and the Group are the Following:

| Contingent Liabilities   | <u>Group</u> |            | Company      |            |
|--|--------------|------------|--------------|------------|
| <u>Amounts in € thousand</u>                                   | 31.12.2015   | 31.12.2014 | 31.12.2015   | 31.12.2014 |
| Guarantee letters to secure good performance of contract terms | 3.137        | 3.669      | 3.137        | 3.669      |
| Total Contingent Liabilities                                   | <u>3.137</u> | 3.669      | <u>3.137</u> | 3.669      |

<sup>\*</sup> Including letters of guarantee issued in favour of joint ventures amounting to € 402 thousand and € 453 thousand as at 31.12.2015 and 31.12. 2014 respectively.

### 4.6.28.2 Excess clause provisions and Disputed claims

There are no cases (note. 4.6.26) that might have significant impact on the financial position both of the Group and the Company

#### 4.6.28.3 Other contigent liabilities

For the unaudited years, as mentioned in note 4.6.27, there is the risk that the tax authorities' review might result in higher or additional tax obligations. For the event of tax audit of previews fiscal years a provision amounting to € 122 thousand has been charged regarding only the parent company has as for the rest of the Group such an event would have insignificant impact.

#### 4.6.28.4 Operating lease commitments

At 31.12.2015, the company's leases concerned motor vehicles as well as buildings. The minimum future payments based on valid contracts at 31<sup>st</sup> December 2015 are the following:

| Minimum future payments     |                             |                  |              |                             |                  |                 |
|-----------------------------|-----------------------------|------------------|--------------|-----------------------------|------------------|-----------------|
| <u>Group</u> <u>Company</u> |                             |                  |              |                             |                  |                 |
| Amounts in € thousand       | <u>Up to</u><br><u>year</u> | Up to 5<br>years | Over 5 years | <u>Up to</u><br><u>year</u> | Up to 5<br>years | Over 5<br>years |
| Motor vehicle               | 364                         | 592              | -            | 364                         | 592              | -               |
| Buildings                   | 53                          | 251              | 134          | 53                          | 251              | 134             |
| Total                       | 417                         | 843              | 134          | 417                         | 843              | 134             |

Except the above mentioned, there are no other contingent liabilities.

## 4.6.28.5 Capital comittements

At 31.12.2015 there were no capital commitments for the Group and the Company.

### 4.6.29 **Cash Flow**

| CASH FLOW STATEMENT                                   |                      |                                    |                                    |                                    |  |  |
|---|----------------------|------------------------------------|------------------------------------|------------------------------------|--|--|
|   | <u>G</u>             | GROUP COMPANY                      |                                    |                                    |  |  |
| Amount ins € thousand                                 | 01.01-<br>31.12.2015 | <u>01.01-</u><br><u>31.12.2014</u> | <u>01.01-</u><br><u>31.12.2015</u> | <u>01.01-</u><br><u>31.12.2014</u> |  |  |
| Total cash inflow/(outflow) from operating activities | 7.789                | 4.040                              | 7.094                              | 3.383                              |  |  |
| Total cash inflow/(outflow) from investing activities | -1.674               | 114                                | -1.136                             | 311                                |  |  |
| Total cash inflow/(outflow) from financing activities | -5.073               | -1.123                             | -5.073                             | -711                               |  |  |



**Cash flow from operating activities**, is positive amounting to € 7.789 thousand. This result is reaffirms the Group's capability of generating cash from turnover.

Cash flows from investing activities, presented in a negative  $\in$  -1.674 thousand. The Group is using part of tfree generated cash flow to finance the investment activities.

The cash flow from financing activities at the end of year 2015 amounted to € -5.073 thousand as a result of the continuing effort to decrease the leverage ratio.

# 4.6.30 CONTINGENT EVENTS - TRANSACTIONS BETWEEN THE COMPANY AND RELATED PARTIES (IAS 24) FROM 01-01-2015 TO 31-12-2015

The tables below summarize the transactions carried out with related parties, according to IAS 24, cumulatively from the beginning of the current year, as well as the account receivables and payables at the end of the current and previews year respectively.

The sales to and purchases from related parties, during 2015, are made at normal market prices.

There are no transactions of unusual nature or content with significant impact on the Group or the subsidiaries or related parties. All of the transactions with related parties are free of any special condition or clause.

| Amounts in € thousand  | Reve  | Revenue |      | Revenue Expenses |      | <u>Receivables</u> |       | <u>Liabilities</u> |  |
|--|-------|---------|------|------------------|------|--------------------|-------|--------------------|--|
| Company  | 2015  | 2014    | 2015 | 2014             | 2015 | 2014               | 2015  | 2014               |  |
| SPACE HELLAS (CYPRUS) LTD  | 1.014 | 1.500   | -    | 0                | 363  | 441                | _     | 0                  |  |
| SPACE HELLAS (MALTA) LTD   | 2     | 2       | -    | 0                | 0    | 2                  | -     | 0                  |  |
| SPACE HELLAS D.o.o. BEORGRAD   | 3     | 3       | -    | 0                | 0    | 3                  | -     | 0                  |  |
| METROLOGY HELLAS SA  | 4     | 12      | 20   | 20               | 0    | 25                 | -     | 4                  |  |
| Subsidiaries   | 1.023 | 1.517   | 20   | 20               | 363  | 471                | -     | 4                  |  |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)—SPACE HELLAS | 252   | 319     | -    | 0                | 185  | 184                | 9     | 11                 |  |
| JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA                                     | 2     | 2       | 2    | 1                | 0    | 0                  | 1.477 | 1.476              |  |
| Joint Ventures   | 254   | 321     | 2    | 1                | 185  | 184                | 1.486 | 1.487              |  |
| MOBICS S.A   | 0     | 2       | 3    | 0                | -    | 0                  | 3     | 0                  |  |
| SPACE CONSULTING S.A.  | 4     | 4       | 8    | 250              | 14   | 10                 | -     | 28                 |  |
| Associates   | 4     | 6       | 11   | 250              | 14   | 10                 | -     | 28                 |  |
| Total Group  | 1.281 | 1.844   | 33   | 271              | 562  | 665                | 1.489 | 1.519              |  |

On 30.12.2015 the subsidiary METROLOGY HELLAS SA was cancelled for the GEMI commercial register following its liquidation. The above operation impacted the Group's figures for less than 25%

| Amounts in € thousand   | Revenue Expenses |      | Receiv | <u>rables</u> | <u>Liabilities</u> |      |       |       |
|---|------------------|------|--------|---------------|--------------------|------|-------|-------|
| Group   | 2015             | 2014 | 2015   | 2014          | 2015               | 2014 | 2015  | 2014  |
| JOINT VENTURE UNISYSTEMS INFORMATION SYSTEMS S.A. (formerly INFO QUEST)— SPACE HELLAS | 252              | 319  | -      | 0             | 185                | 184  | 9     | 11    |
| JOINT-VENTURE SPACE HELLAS - KB IMPULS HELLAS SA                                      | 2                | 2    | 2      | 1             | 0                  | 0    | 1.477 | 1.476 |
| Joint Ventures  | 254              | 321  | 2      | 1             | 185                | 184  | 1.486 | 1.487 |
| MOBICS S.A.   | 0                | 2    | 3      | 0             | -                  | 0    | 3     | 0     |
| SPACE CONSULTING S.A.   | 4                | 4    | 8      | 250           | 14                 | 10   | -     | 28    |
| Associates  | 4                | 6    | 11     | 250           | 14                 | 10   | -     | 28    |
| Total Group   | 258              | 327  | 13     | 251           | 199                | 194  | 1.489 | 1.515 |



- The table for Group discloses the amounts of the transaction with subsidiaries which appear prior to their acquisition.
- > Both the services from and towards the related parties as well as the sales and purchase of goods are concluded with the same trade terms and conditions as for the non related parties

Table of Key management compensation

| Amounts in € thousand                                | <u>Gr</u>  | oup        | Company    |            |  |
|--|------------|------------|------------|------------|--|
| Amounts in Culouseing                                | 31.12.2015 | 31.12.2014 | 31.12.2015 | 31.12.2014 |  |
| Salaries and other employee benefits                 | 1.396      | 1.379      | 1.396      | 1.379      |  |
| Receivables from executives and members of the Board | 3          | 11         | 3          | 11         |  |
| Payables to executives and member of the Board       | 31         | 40         | 31         | 40         |  |

The amounts "Payables to executives and member of the Board" concerns remunerations owed to the Board of directors.

Tables of Guarantees to third parties

| Amounts in € thousand  | <u>Gr</u>  | <u>oup</u> | <u>Company</u> |            |  |
|--|------------|------------|----------------|------------|--|
| Amounts in e triousanu   | 31.12.2015 | 31.12.2014 | 31.12.2015     | 31.12.2014 |  |
| Guarantees to third parties on behalf of subsidiaries and joint ventures | 1.926      | 1.924      | 1.926          | 1.924      |  |
| Used guarantees to third parties on behalf of subsidiaries               | 0          | 0          | 0              | 0          |  |
| Bank guarantee letters   | 1.926      | 1.924      | 1.926          | 1.924      |  |

# 4.7 SIGNIFICANT POST-BALANCE SHEET EVENTS FROM 1<sup>ST</sup> JANUARY TO 31<sup>ST</sup> DECEMBER 2015

There are no post balance sheet events, concerning the company or the Group, that need to be mentioned.



# 5 FIGURES AND INFORMATION FROM 1<sup>ST</sup> JANUARY TO 31<sup>ST</sup> DECEMBER 2015



#### SPACE HELLAS S.A.

# Reg. No: 13966/06/B/86/95 - GEMI:375501000 Mesogion Av. 312 Ag. Paraskevi

re following results and information, that arise from the financial statements, provide a general picture of the financial position and financial results of the SPACE HELLAS S.A. Thus we suggest the reader, before entering into any sort of inviter transaction with the company, to gain access to the company's web site, where the financial statements can be downloaded, as well as the Auditor's Certificate.

|   | Prefecture Company's web site Date of approval br the Board of Directors  Certified Auditor Accountant Auditing Company Type of Auditor's report  Prefecture  Ministry of Development, Department of Commerce http://www.space.org 17 February 2016 Board of Directors Decisions No 2.763 Directors No. Pitelles (S.O.E.L. Reg. No 14481) PKE Euroauditing S.A. Without qualification |              |                 | Board of Directors  Manolopoulos Spyridon Mertzanis Ioonnis Drosinos Paraskevas Mpellos Christicos Doulawers Ioannis Mpellos Caristicos Lapojamis Georgios Patsouras Athanasios Hatzistanatiou lirini-Anastasia | Chairman, exe<br>CEO, executiv<br>A Vice Presid<br>B' Vice Presid<br>Executive mer<br>Executive mer<br>Non Executive<br>Indipendent -<br>Indipendent - | ve member<br>Jent, executiv<br>Jent, non exec<br>Imber<br>Imber<br>e member<br>non executive   | ve member<br>cutive member | f                  |                    |            |
|---|---|--------------|-----------------|---|--|--|----------------------------|--------------------|--------------------|------------|
| l | 1.1 STATEMENT OF FINAN  | CIAL POSITIO | N               |   |  | 1.4 CASH FLOW STATEMENT F  | OR THE YEAR                | 3.                 |                    |            |
| l |   | GRO          | JP .            | COME  | PANY   |  | GROUP                      |                    | COME               |            |
| l | (consolidated and non consolidated) Amounts in € thousand   | 31.12.2015   | 31.12.2014      | 31.12.2015  | 31.12.2014   | (consolidated and non consolidated) Amounts in € thousand  | 1.1-<br>31 12 2015         | 1.1-<br>31 12 2014 | 1.1-<br>31.12.2015 |            |
| ı | ASSETS  |              |                 |   |  | Operating Activities :   | 31.12.2013                 | 31.12.7014         | 31.12.2013         | 31.12.2014 |
| ı | Property, plant and equipment   | 15.930       | 16.158          | 15.898  | 16.106   | Profit before taxes (continued operations)   | 753                        | 416                | 430                | 1.963      |
| ı | Investment properties   | 0            | 505             | 0   | 0  | Plus/Less adjustments for :  |                            |                    |                    |            |
| ı | Intangible assets   | 1.511        | 1.975           | 1.505   | 1.967  | Depreciation   | 1.170                      | 1.147              | 1.164              | 1.140      |
| ı | Other non current assets  | 1.466        | 1.618           | 1.517   | 2.090  | Impairment of tangible and intangible assets   | 2.220                      | 0                  | 2.188              | 0          |
| ı | Inventory   | 3.703        | 3.898           | 3.703   | 3.898  | Provisions   | 105                        | 106                | 105                | 106        |
| ı | Receivables (trade debtors)   | 10.781       | 12.226          | 10.268  | 11.765   | Foreign exchange differences   | 75                         | -83                | 77                 | -86        |
| ı | Other current assets  | 9.245        | 9.155           | 9.389   | 9.359  |  |                            |                    |                    |            |
| ı | TOTAL ASSETS  | 42.636       | 45.535          | 42.280  | 45.185   | Net (profit)/Loss from investing activities  | -54                        |                    | -632               |            |
| ı |   |              |                 |   |  | Interest and other financial expenses  | 2.484                      | 2.424              | 2.477              | 2.396      |
| ı | EQUITY AND LIABILITIES  |              |                 |   |  | Plus or minus for Working Capital changes:   |                            |                    |                    |            |
| ı | Share capital   | 10.395       | 10.395          | 10.395  | 10.395   | Decrease/(increase) in Inventories   | 195                        |                    | 195                |            |
| ı | Other components of equity  | 2.564        | 3.218           | 2.608   | 3.217  | Decrease/(increase) in Receivables   | 1.115                      |                    | 657                |            |
| ı | Total equity attributable to owners of the parent (a)   | 12.959       | 13.613          | 13.003  | 13.612   | (Decrease)/increase in Payables (excluding banks)  | 2.775                      | 1.230              | 3.209              | 1.434      |
| ı | Non controlling interests (b)   | 2            | 21              |   |  | Less:  |                            |                    |                    |            |
| ı | Total Equity (c) = (a)+(b)  | 12.961       | 13.634<br>8.350 | 13.003<br>6.724   | 13.612<br>8.350  | Interest and other financial expenses paid   | -2.291<br>-758             |                    | -2.284<br>-492     |            |
| ı | Long term borrowings  | 6.724        |                 |   |  | Taxes paid   | 7.789                      |                    | 7.094              |            |
| ı | Long term provisions / Non current liabilities  | 926          | 1.161           | 943   | 1.178  | Total cash inflow/(outflow) from operating activities (a)  | 7.789                      | 4.040              | 7.094              | 3.383      |
| ı | Short term borrowings   | 7.135        | 10.582          | 7.135   | 10.582   |  |                            |                    |                    |            |
| ı | Other current liabilities   | 14.890       | 11.808          | 14.475  | 11.463   | Cash flow from Investing Activities  |                            |                    |                    |            |
| l | Total Liabilities (d)   | 29.675       | 31.901          | 29.277  | 31.573   | Acquisition of subsidiaries, associated companies, joint ventures and other<br>investments   | 0                          | 0                  | -80                | -120       |
| 1 | TOTAL EQUITY AND LIABILITIES (c)+(d)  | 42.636       | 45.535          | 42.280  | 45.185   | Purchase of tangible and intangible assets   | -2.490                     | -886               | -2.487             |            |
| ı |   |              |                 |   |  | Proceeds from sale of tangible and intangible assets   | 329                        | 647                | 20                 | 48         |
| l |   |              |                 |   |  | Interest received  | 487                        |                    | 486                |            |
| ı |   |              |                 |   |  | Dividends received   | 0                          |                    |                    |            |
| l | 1.3 STATEMENT OF CHAN   | GES IN EQUIT | Ĺ               |   |  | Total cash inflow/(outflow) from investing activities (b)  | -1.674                     | 114                | -1.136             | 311        |
| ĺ |   | GRO          | ID.             | сомя  | DANY   | Cash flow from Financing Activities  |                            |                    |                    |            |
| ı | (consolidated and non cinsolidated) Amounts in € thousand   |              | 31.12.2014      |   |  | Share capital increase from subsidiaries   | 0                          | 0                  | 0                  | 0          |
| ı | Total equity in the beginning of the year (1/1/2015 and 1/1/2014  |              |                 |   |  | · ·  |                            |                    |                    |            |
| l | accordingly)  | 13.634       | 12.942          | 13.612  | 11.213   | Proceeds from Borrowings   | 438                        | 3310               | 438                | 3310       |
| l | Total comprehensive income after taxes (continued and<br>discontinued operations)   | -673         | 707             | -609  | 2.414  | Payments of Borrowings   | -5511                      |                    | -5511              |            |
| ı | Increase / (Decrease) of Share Capital  | 0            | 65              | 0   | 65   | Total cash inflow/(outflow) from financing activities (c)  | -5.073                     | -1.123             | -5.073             | -711       |
| ı | Capitalisation of reserves  | 0            | -80             | 0   | -80  |  |                            |                    |                    |            |
| 1 | Cancellation of own shares  | 0            | 0               | 0   | 0  | Net increase/(decrease) in cash and cash equivalents (a)+(b)+(c)   | 1.042                      | 3.031              | 885                | 2.983      |
| ı | Merger Process through absorption of Subsidiary   | 0            | 0               | 0   | 0  | (4) (4)  |                            |                    | -                  | 2.500      |
| ı | Non controlling interests   | 0            | 0               | 0   |  | Cash and cash equivalents at beginning of period   | 3.833                      | 802                | 3.516              | 533        |
| 1 | Total equity at the end of the year Total equity at the end of the  | 12.961       | 12.624          | 13,003  | 12.612   |  | 4 975                      | 3.833              | 4.401              |            |
| ı | year (31/12/2015 and 31/12/2014 accordingly)  | 12.961       | 13.634          | 13.003  | 13.612   | Cash and cash equivalents at end of period   | 4.875                      | 3.533              | 4.401              | 3.510      |
|   |   |              |                 |   |  | I and the second |                            |                    |                    |            |

| 1.2 STATEMENT | OF COMPREH | ENSIVE INCOME |
|---------------|------------|---------------|

| (consolidated and non consolidated) Amounts in € thousand  | GROUP<br>1.1- 1.1-<br>31.12.2015 31.12.2014              | COMPANY 1.1- 1.1- 31.12.2015 31.12.2014                    |
|--|--|--|
| Turnover<br>Gross Profit<br>Profit before taxes, financing and investing activity<br>Profit before taxes                                     | 54.889 43.129<br>13.063 12.408<br>3.193 2.904<br>753 416 | 51.782 40.928<br>12.036 11.854<br>2.490 2.926<br>430 1.963 |
| Profit after taxes (A) - Owners of the parent - Non coatrolling interests  | 798 749<br>827 765<br>-29 -16<br>798 749                 | 848 2.444<br>848 2.444<br>848 2.444                        |
| Other comprehensive income after taxes (B) Total comprehensive income after taxes (A)+(R) - Owners of the parent - Non controlling interests | -1.471 -42<br>-673 707<br>-644 723<br>-29 -16            | -1.457 -30<br>-609 2.414<br>-609 2.414                     |
| Earnings (after taxes) per share - basic in €<br>Profit before taxes, financing and investing activity and depreciation                      | 0,1236 0,1160<br>4.363 4.051                             | 0,1313 0,3785<br>3.654 4.066                               |

#### Additional information

- The shares of the company were listed on the Athens Stock Exchange on 29-9-2000. The carnings per share were calculated based on the weighted average number of ordinary shares in issue amounting to 6.456.530
  The companies of the Group, the percentage ownerstip and the consolidation method for the ending period are disclosed in note 4.6.12 of the financial report of 2015
  The tax un-audited years of the Company and the Group are disclosed in note 4.6.27 of the financial report of 2015
  The company has brimed a provision for the tax unaudited years amounting to 122 thousand euro for years 2009 and 2010. For the rest of the Group's companies no provision has been formed as the impact of the additional tax is deemed to be insignificant (note 4.6.27). The company has been described in the company for the tax unaudited years amounting to 122 thousand euro for years 2009 and 2010. For the rest of the Group's companies no provision has been formed as the impact of the additional tax is deemed to be insignificant (note 4.6.27). The company has the provision formed to the company formed as the impact of the additional tax is deemed to be insignificant (note 4.6.27). The company has the provision formed (note 4.7.25).
- There are no other disputed or under arbitration cases of national or administrative courts that may have a material effect on the financial position of the Company
- There are no other real liens on non-current assets or property, except, at the Company level, the underwriting, amounting to €1.200 thousand, on the property situated at €1.6ch. Dedousi St., Cholargos, Athens, and the underwriting amounting to €4.000 thousand, on the property situated at 502 Are. Mesogeion, Cholargos, Athens, and the underwriting, amounting to €7.540 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, and the underwriting, amounting to €1.000 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, and the underwriting, amounting to €1.000 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, and the underwriting, amounting to €1.000 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, and the underwriting, amounting to €1.000 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, and the underwriting, amounting to €1.000 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, and the underwriting amounting to €1.000 thousand, on the property situated at 312 Ave. Mesogeion, Cholargos, Athens, and the underwriting, amounting to €1.000 thousand, on the property situated at 512 Ave. Mesogeion, Cholargos, Athens, and the underwriting amounting to €1.000 thousand, on the property situated at 512 Ave. Mesogeion, Cholargos, Athens, and the underwriting amounting to €1.000 thousand, on the property situated at 512 Ave. Mesogeion, Cholargos, Athens, and the underwriting amounting to €1.000 thousand, on the property situated at 512 Ave. Mesogeion, Cholargos, Athens, and the underwriting amounting to €1.000 thousand, on the property situated at 61.000 thousand, o

- The same Accounting Policies have been followed as for the financial statements as at 31.12.2014. Note 4.3 of the annual financial report of 2015 refers to the comprehensive income after taxes for the company and the Group. Intercompany transactions for the period from 1 January 2015 to 31 December 2015 according to LAS. 24 are as follows:

|   | GROUP | COMPANY |
|---|-------|---------|
| <ul> <li>a) Sales of goods and services</li> </ul>      | 258   | 1.281   |
| b) Purchases of goods and services                      | 13    | 33      |
| c) Receivables from related parties                     | 199   | 563     |
| d) Payables to related parties                          | 1.489 | 1.489   |
| e) Key management compensations                         | 1.396 | 1.39    |
| f) Receivables from key management                      | 3     |         |
| a) Develop to be a proper and the develop of the second | 21    | 2       |

| Ania Paraskevi.   | 17 February 2016  |
|-------------------|-------------------|
| Agia i diasiecti, | 17 / Cordary 2010 |

CHIEF FINANCIAL OFFICER CHIEF ACCOUNTANT CHAIRMAN OF THE BOARD OF DIRECTORS CHIEF EXECUTIVE OFFICER IOANNIS MERTZANIS IOANNIS DOULAVERIS ANASTASIA PAPARIZOU SPYRIDON MANOLOPOULOS



# **6** WEBSITE ACCESS OF THE ANNUAL FINANCIAL REPORT

The Annual Financial Statements of the Company and Group, the Audit Report and the Board of Directors' Management Report for 2015, have been posted on the Company's website www.space.gr



We certify that the attached annual financial report, from pages 1 to 70, includes the annual financial statements of the Group and of company SPACE HELLAS SA for the financial year from January 1, 2015 to December 31, 2015, which have been approved by the Board of Directors of SPACE HELLAS SA on February 17<sup>th</sup>, 2016 and have been published by posting them on the internet, at the address <a href="http://www.space.gr">http://www.space.gr</a>, and have been signed by the following:

CHAIRMAN OF THE BOARD OF DIRECTORS CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER AND MEMBER OF THE BOARD CHIEF ACCOUNTANT

SPYRIDON MANOLOPOULOS IOANNIS MERTZANIS IOANNIS DOULAVERIS ANASTASIA PAPARIZOU