

Financial information of SPACE HELLAS group regarding the first nine months and the 3rd quarter of 2020

Responding to the letter of the Hellenic Capital Market Commission with protocol number 2503/18.11.2020, notified to all issuers with securities listed for trading on the regulated market in the Athens Stock Exchange, SPACE HELLAS informs the investment public regarding the fundamental financial information during the third quarter of fiscal year 2020 and the developments in its activity in combination with the effects of the spread of COVID-19.

The consolidated turnover of Space Hellas for the period from 01.01.2020 to 30.09.2020 amounted to €47,9 million, compared to €45,9 million in the corresponding period of 2019, with an increase of 4,27%. For the third quarter of 2020 (01.07.2020 - 30.09.2020) the consolidated turnover amounted to € 14.8 million, compared to € 16.1 million in the corresponding period of 2019.

The consolidated EBITDA for the period from 01.01.2020 to 30.09.2020 closed at € 3.5 million compared to € 3.4 million in the corresponding period of 2019, while for the period 01.07.2020-30.09.2020 the consolidated EBITDA amounted to € 0.5 million compared to € 0.2 million respectively.

Consolidated Earnings before Taxes, Interest on Financial & Investment Results (EBIT) showed a corresponding improvement for the period from 01.01.2020 to 30.09.2020 and amounted to €2.1 million compared to €2 million in the respective 2019 period. For the period 01.07.2020-30.09.2020 the consolidated EBIT amounted to € 0.05 million compared to € - 0.2 million respectively.

The total long-term lending of the Group on 30.09.2020 amounts to €18 million and the total short-term lending amounts to €17.9 million, while the net debt amounts to €30.2 million.

Maintaining the necessary liquidity to meet the development needs of the group, continues to be a primary goal and is achieved both by profitability and by access, mainly, to long-term capital.

There are no significant changes in the capital structure as well as in the other figures of the group's financial position which took place in the third quarter of the fiscal year 2020.

Information on the Group's actions regarding COVID-19 as well as its prospects

The telecommunications, IT and security fields where SPACE HELLAS operates are among those fields that have shown significant resilience during the restrictive measures as there has been an explosive increase in the use of digital media, entertainment, information, product market, document handling, payments and other transactions. At the same time, there has been an increased demand for computers and cloud services, while significant upgrades have been made to central infrastructure of large organizations in both the private and the public sector.

Space Hellas as a dynamic, established System Integrator and Value Added Solutions Provider, holding a leading position in the field of telecommunications, information technology and security, responds immediately to these difficult circumstances and implements, as far as possible, its plan for the smooth operation of its activities, always in compliance with applicable laws and obligations as required by official instructions of the competent authorities at national or local level.

Most of the group's activity is carried out with large and medium-sized customers operating in industries with different, in terms of demand for IT products and network equipment, possible impact from Covid-19, taking into account that due to the current situation the technological needs for communication and interoperability are increased. The group and the company assess equally the ability to respond to both potential increased demand and reduced lead time to meet increased maintenance and / or infrastructure improvement needs in response to the collective effort to address the pandemic, given that in many cases electronic communications are the only means of operation and communication, and as such are given priority. In this respect, there are no significant effects in the group of the spread of COVID - 19

In addition, the management of the group continues with careful steps and in the context of the strategic plan, the development course of SPACE HELLAS, which is constantly evolving, reinforcing its human resources, infrastructure and know-how, in order to adequately respond to major projects in progress, but also to new contracts in the near future. At the same time, SPACE HELLAS continues its investment activity in new markets, currently owning 32.28% of the Dutch company Web-IQ operating in the big data & cyber security market and 35% of the existing shares of the Greek company Agroapps operating in the field of smart agriculture.

Moreover, SPACE HELLAS proceeds with the acquisition of SINGULARLOGIC – with the creative cooperation of EPSILON NET – implementing a common investment vision and laying the foundations for SINGULARLOGIC to become the central pillar in the operational software and digital transformation of businesses.

Singing the agreement for the acquisition of SINGULARLOGIC S.A. at 50% - 50% by SPACE HELLAS and EPSILON NET S.A. is the first step of an investment project and is part of strategic planning for expansion in the field of software and applications. The total amount of the transaction, including the price for the acquisition of shares and the price for the transfer of the banking debt of SINGULARLOGIC in PIRAEUS BANK, will be €18.050.000. From the agreed amount, an advance payment has been already paid to MIG of the amount of €1.805.000. The completion of the transaction will be made upon the completion of a confirmatory legal and financial due diligence by the Buyers and the approval by the competent bodies of MIG.

In accordance with the above, the management of SPACE HELLAS estimates that there are significant prospects for growth in the group in the following years, without being able at this point to accurately determine the timing in which they will be reflected in company's financial results. In addition the management of SPACE HELLAS considers synergies and possible participations in software companies that complete the company's products and services and enhance its market position.