

# SPACE HELLAS

Empowering Your Digital Transformation Journey

## Annual Analysts Update

Athens, Thursday 14<sup>th</sup> of May 2026



Classification ISO 27001: Public

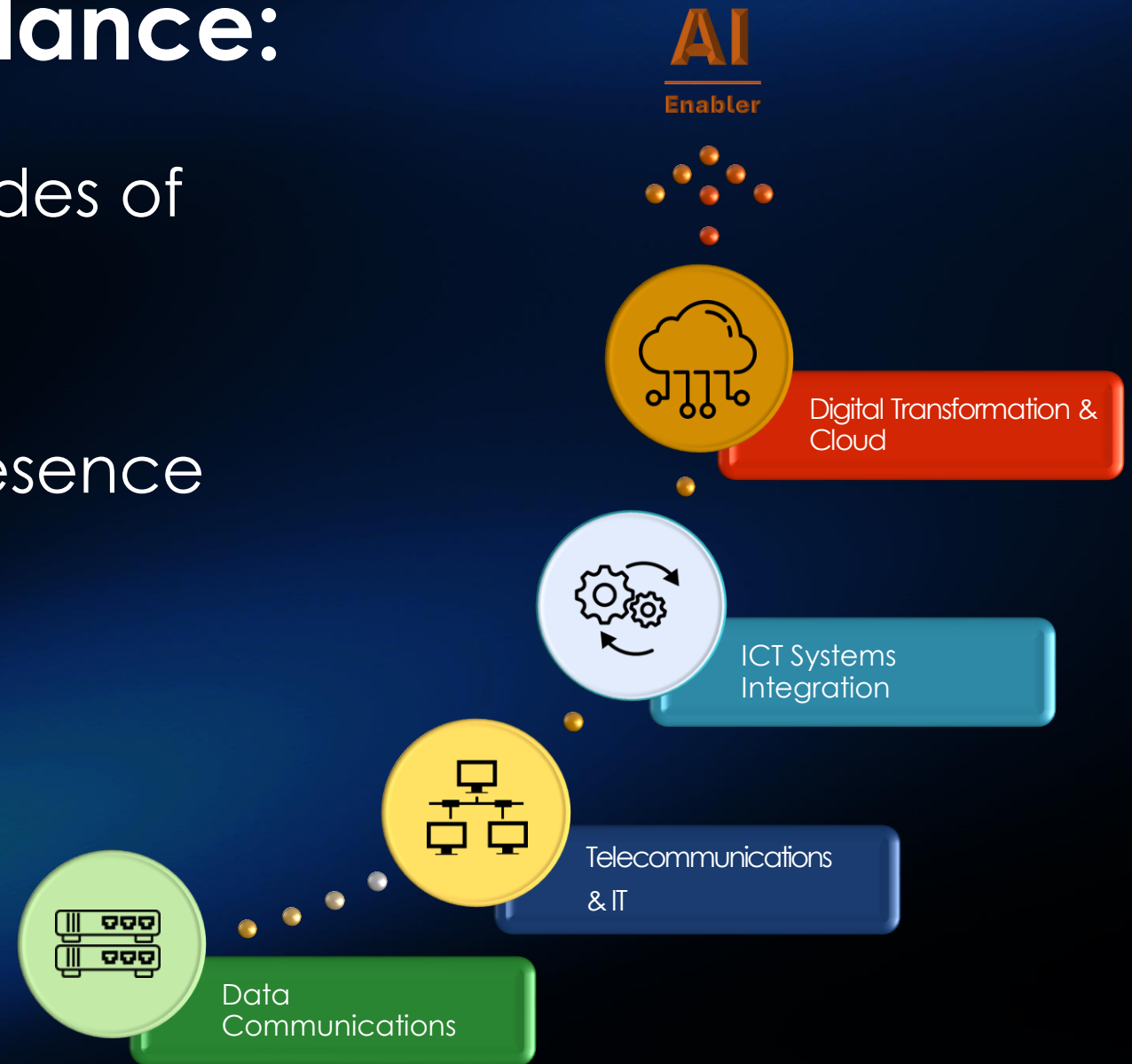
MK-14052026-1



[www.space.gr](http://www.space.gr)

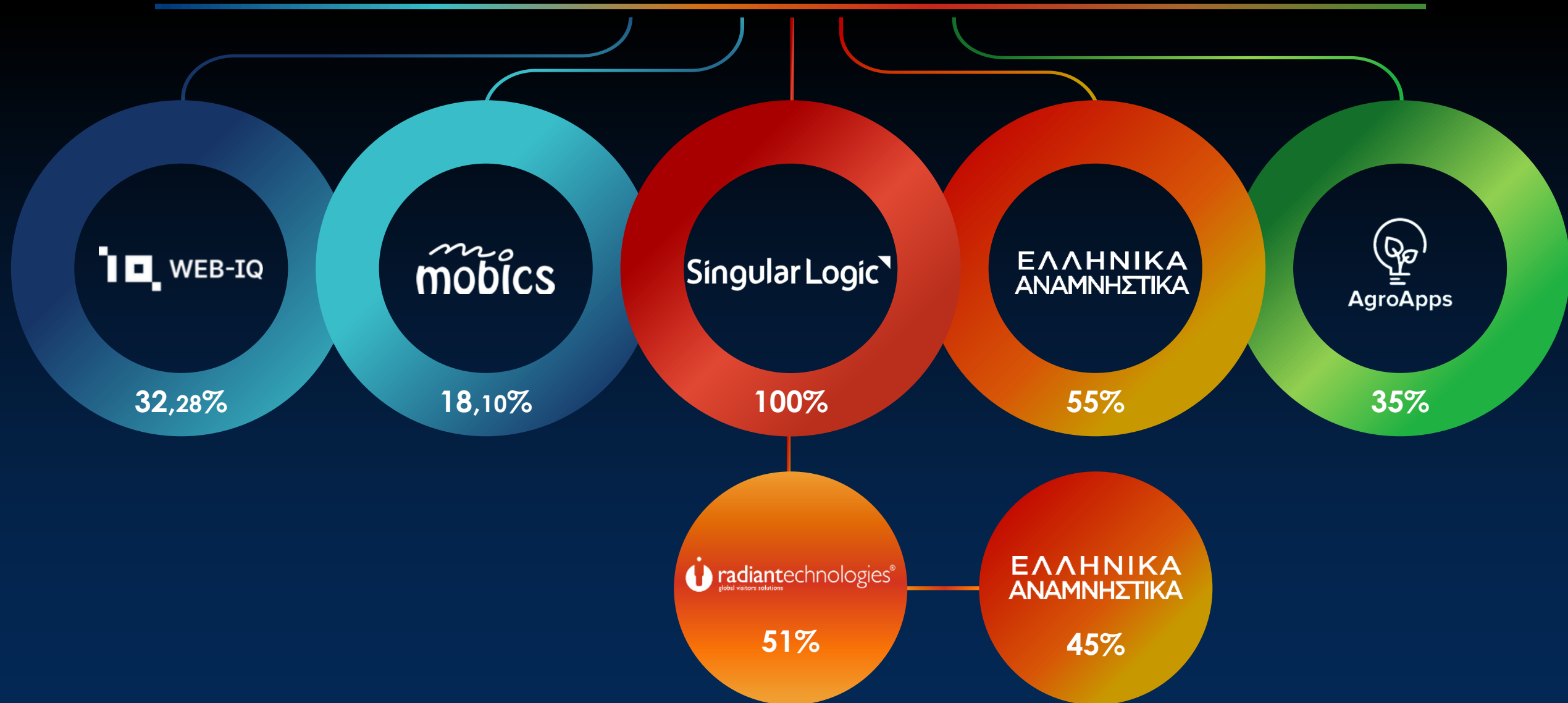
# Space Hellas at a glance:

- History and Vision – 4 Decades of Evolution In Technology
- Long-term Investments
- National & International Presence
- Products & Services
- Financial Results
- Group's Strategy
- Personnel
- R&D & Innovation



# SPACE

GROUP OF COMPANIES



# Subsidiaries and Branches



8  
Branches

4  
Subsidiaries



Cyprus



Serbia



Malta



Jordan

# 12 SPACE Hubs



- Rethymno
- Heraklion
- Veria
- Karditsa
- Kilkis
- Kozani
- Komotini
- Larissa
- Xanthi
- Kalamata
- Agrinio
- Galatsi (Attika)



# Line of Business



# Our Platforms 1/2

## SenseOne

IoT Platform

The **SenseOne** IoT Platform is cloud-based, eliminating the need for local equipment installation. It is designed to seamlessly interface with various measuring devices, delivering real-time data through comprehensible dashboards and reports. The Platform provides clear insights into crucial information, facilitating timely decision-making. Its comprehensive reports, graphical representations, and performance indicators empower users to make targeted decisions and improve operational and energy efficiency while minimizing costs.

- Centralized real-time data
- Low implementation cost
- Enhanced user experience
- Scalable functionality



## GUARDIAN

Physical Security Information Management (PSIM) Platform

**GUARDIAN** is a multi-sensor integrated platform for surveillance and physical security, proven in commercial deployments. **GUARDIAN's** key features are the following:

- Dashboard (Realtime Information tools)
- Monitoring (Alarms, Events, Live Video, Map)
- Tasks Execution
- Management (Users, Sites, Assets)
- Workflow Editor
- Floorplan Management



## PANDORA

Integrated Cyberdefence Platform

**PANDORA** is an All-in-one cyberdefence platform focusing on EDR and threat exchange. **PANDORA's** key features are the following:

- Endpoint Detection and Response
- AI-/Statistical-/Rule-based multimodal threat detection and classification
- Automated response based on rules
- Dynamic Threat Intelligence exchange



## 5Genesis

5G "Network-in-a-box"

**5Genesis** is a portable rack implementing the whole stack of a 5G network from core to radio, for in-situ experimentation and demonstration

**5Genesis** key features are the following:

- Integrates core, access and edge, combines 5G, 4G and NBIoT radio
- Supports both 5G NSA (non-stand-alone) and 5G SA (stand-alone)
- Compatible with commercial 5G phones (Samsung, iPhone, Huawei, Realme etc.)
- Edge computing based on Kubernetes
- NFV and SDN capable (OSM/OpenDaylight)



# Our Platforms 2/2

## ACRITAS

Maritime Surveillance Platform

**ACRITAS** is an integrated multi-sensor platform to augment the maritime situational picture.

**ACRITAS** key features are the following:

- Vessel detection from satellite images
- Input from AIS, coastal cameras and radars
- Fusion and correlation
- ML-based AIS anomaly detection

## ASSETS

Asset Management System

**GUARDIAN** is a multi-sensor integrated platform for surveillance and physical security, proven in commercial deployments. **GUARDIAN's** key features are the following:

- Dashboard (Realtime Information tools)
- Monitoring (Alarms, Events, Live Video, Map)
- Tasks Execution
- Management (Users, Sites, Assets)
- Workflow Editor
- Floorplan Management



## Genesis

"ERP" for Local Government

**Genesis** Platform is a comprehensive information system supporting all financial and administrative operations of Local Government Authorities, public and private entities, and municipal enterprises. Genesis ensures the unified and efficient management of all financial and administrative operations of Local Government Authorities. It is compatible with the "Unified Financial Management System of Local Authorities" specifications of the Greek Ministry of Interior. It is scalable and constantly evolving.

- Financial & Accounting Management
- Revenue Management
- Interaction & Communication
- Municipal Enterprises for Water Supply and Sewerage
- Business Intelligence



## CFMS

Credit Facilities Management System

**CFMS** Platform is a comprehensive modular system that responds to the challenges that Financial Institutions, Asset Finance, Collection agents, NPL management companies, Operator Lessors, and Real Estate Companies face. Moreover, SingularLogic's experienced consultants are equipped with sector knowledge, expertise, skills, and know-how to assist these organizations in meeting their needs by making an outside-in business analysis, tailoring the CFMS Platform modules to provide a smooth, stable, and secure environment for their workflows, transactions, and reporting requirements.

- Financial & Operating Leasing
- Debt Collections Management
- CFMS Real Estate
- Legal Management



# LARGE ENTERPRISES - Verticals Supported by Space Hellas

Delivering mission-critical technology across key sectors of the economy




ENABLING NATIONAL CONTINUITY

# | ENABLING Critical Infrastructures Operations


Trusted technology partner across mission-critical public sector operations



**DEFENSE SYSTEMS**  
Secure operational infrastructures



**AIR TRAFFIC CONTROL**  
Mission-critical aviation systems



**DIGITAL BROADCASTING**  
Nationwide transmission platforms



**NATIONAL ELECTIONS**  
Nationwide electoral support systems



**LAW ENFORCEMENT**  
AFIS • PNR • Entry/Exit  
Cybercrime



**VISA & ENTRY SYSTEMS**  
MFA EL-VIS infrastructure



**WEATHER INTELLIGENCE**  
Meteorological radar systems



**DIGITAL EDUCATION**  
Large-scale digital learning environments

 **NATIONAL DIGITAL BACKBONE** | FOR SECURE, CONTINUOUS AND RESILIENT OPERATIONS

# Indicative Technology Partners & Co-operations



# | Key Customers



**NOVA**



**ICT SOLUTIONS**



PIRAEUS BANK



**SPARKLE**



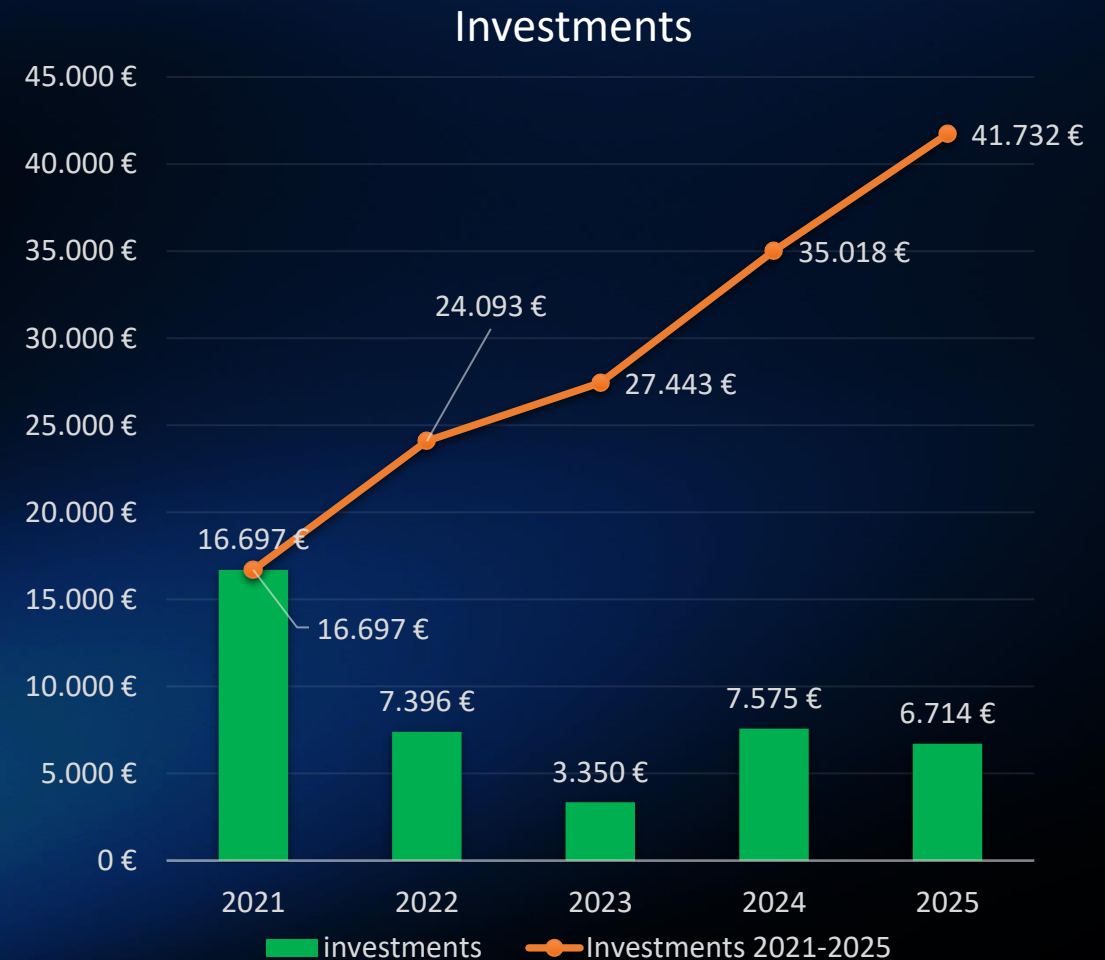


# FINANCIAL GROWTH ANALYSIS

# Income Statement Summary 2024 - 2025

	Group			Company		
	01.01 - 31.12. 2025	01.01 - 31.12. 2024	CHANGE %	01.01 - 31.12. 2025	01.01 - 31.12. 2024	CHANGE %
Revenue	152.864	155.171	-1,49%	125.801	134.173	-6,24%
Gross profit	31.640	29.565	7,02%	24.324	24.607	-1,15%
Gross profit margin	21%	19%		19%	18,3%	
EBITDA	18.281	18.192	0,49%	13.605	13.680	-0,55%
EBIT	10.718	10.585	1,26%	8.724	9.613	-9,25%
EBT	4.335	2.159	100,79%	3.872	3.012	28,55%
EAT	3.131	1.848	69,43%	3.202	2.738	16,95%

# Debt Ratio & Investments 2021 – 2025 (company)



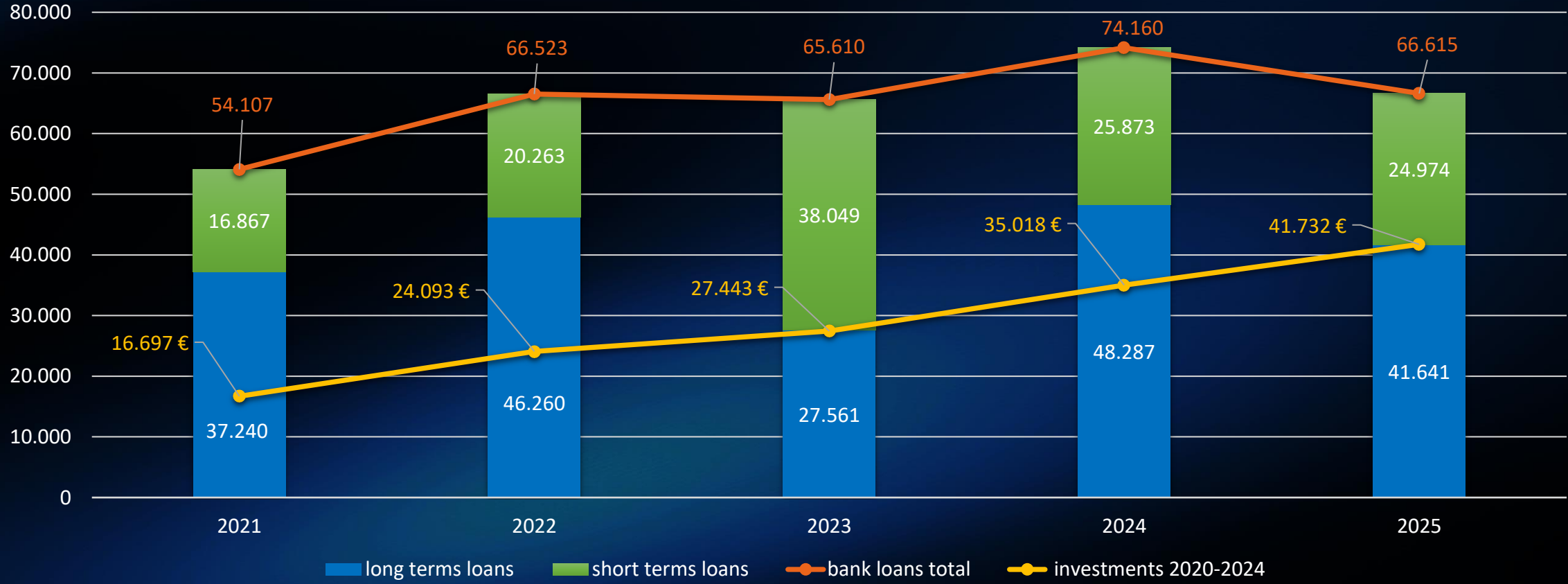
\* Numbers in Thousand €

# Loans vs Investments 2021-2025 (company)

Loans 2021- 2025 increase 12,5 mil

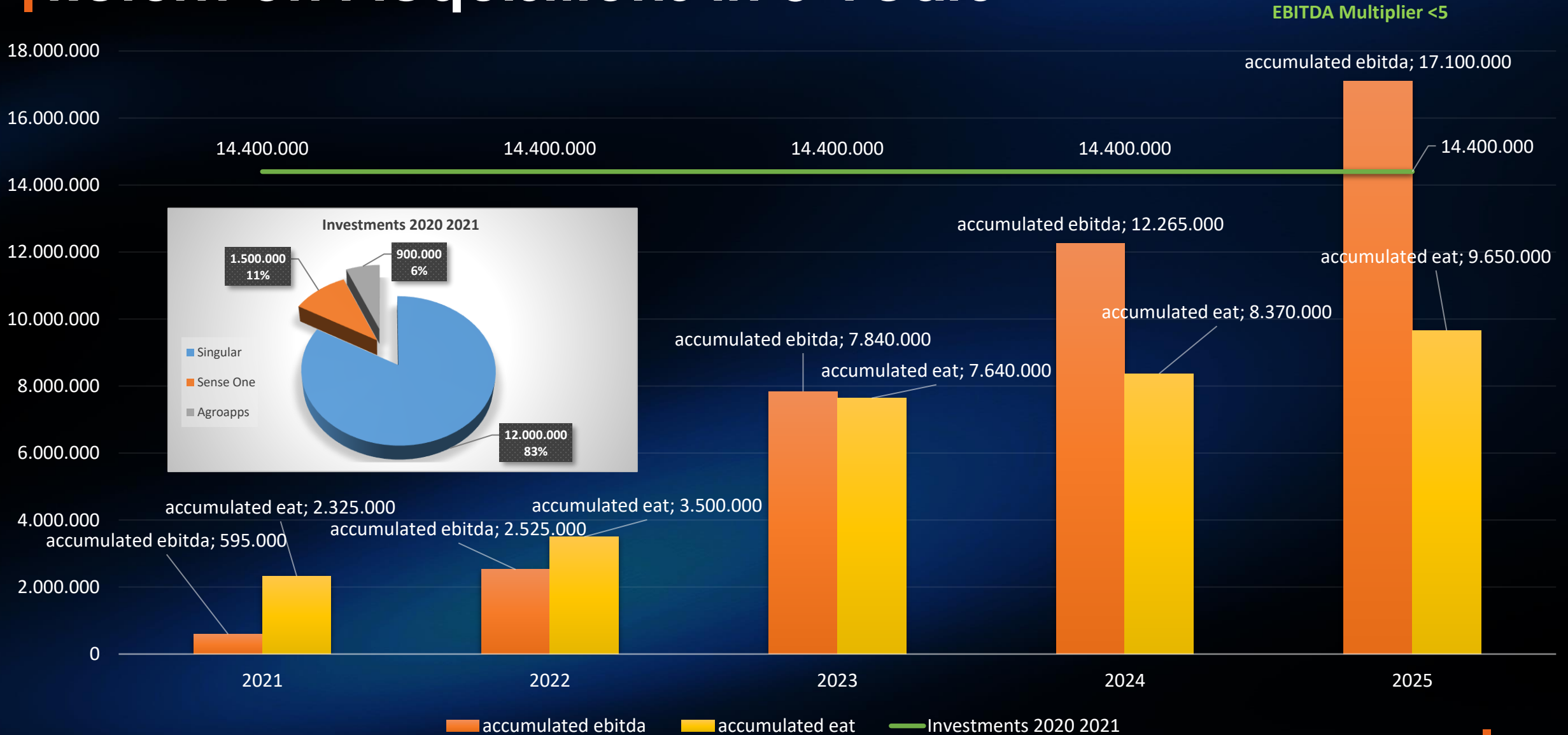
Investments 2021 - 2025 41,7 mil

Long terms loans 31/12/2025 41,6 mil

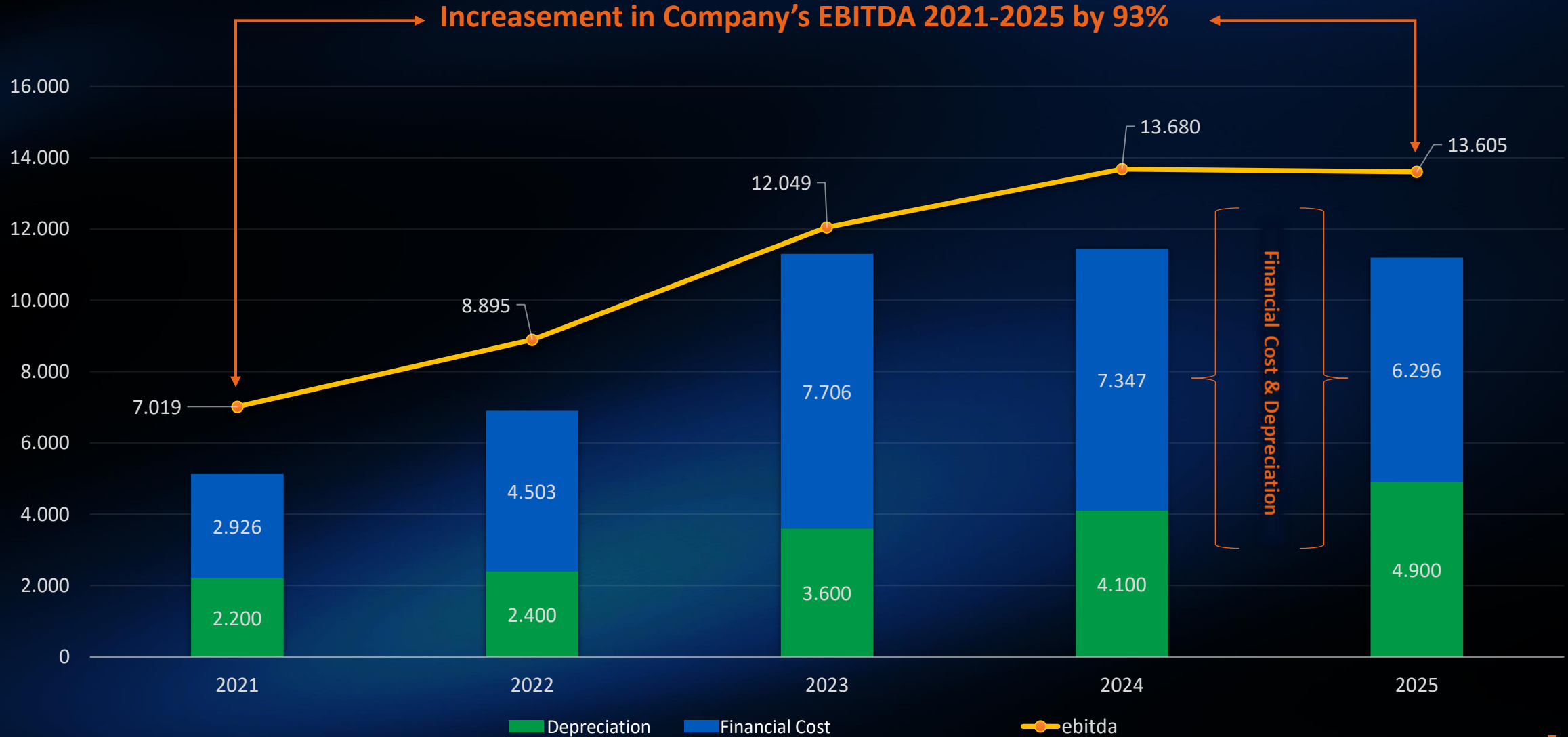


\* Numbers in Thousand €

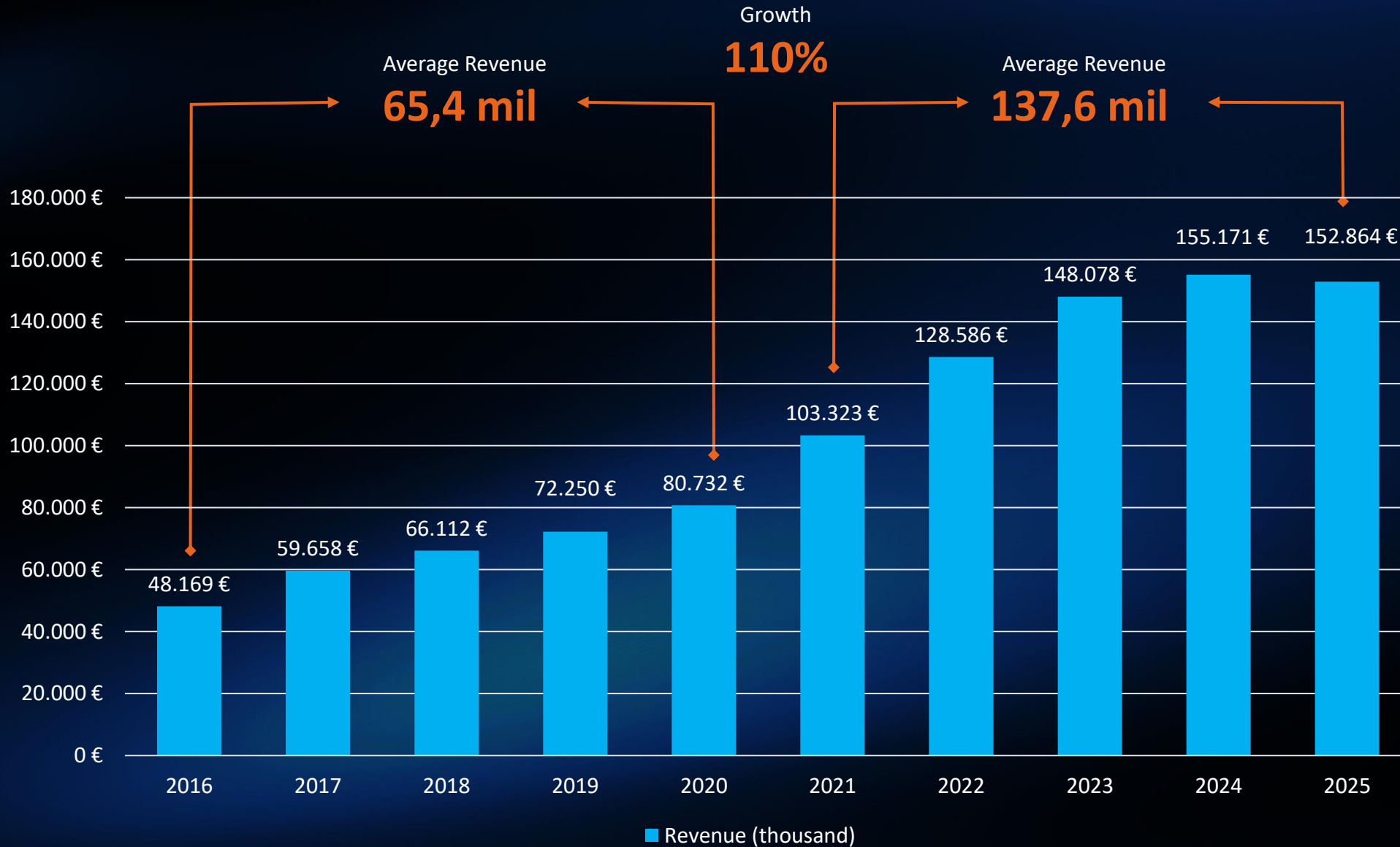
# Return on Acquisitions in 5 Years



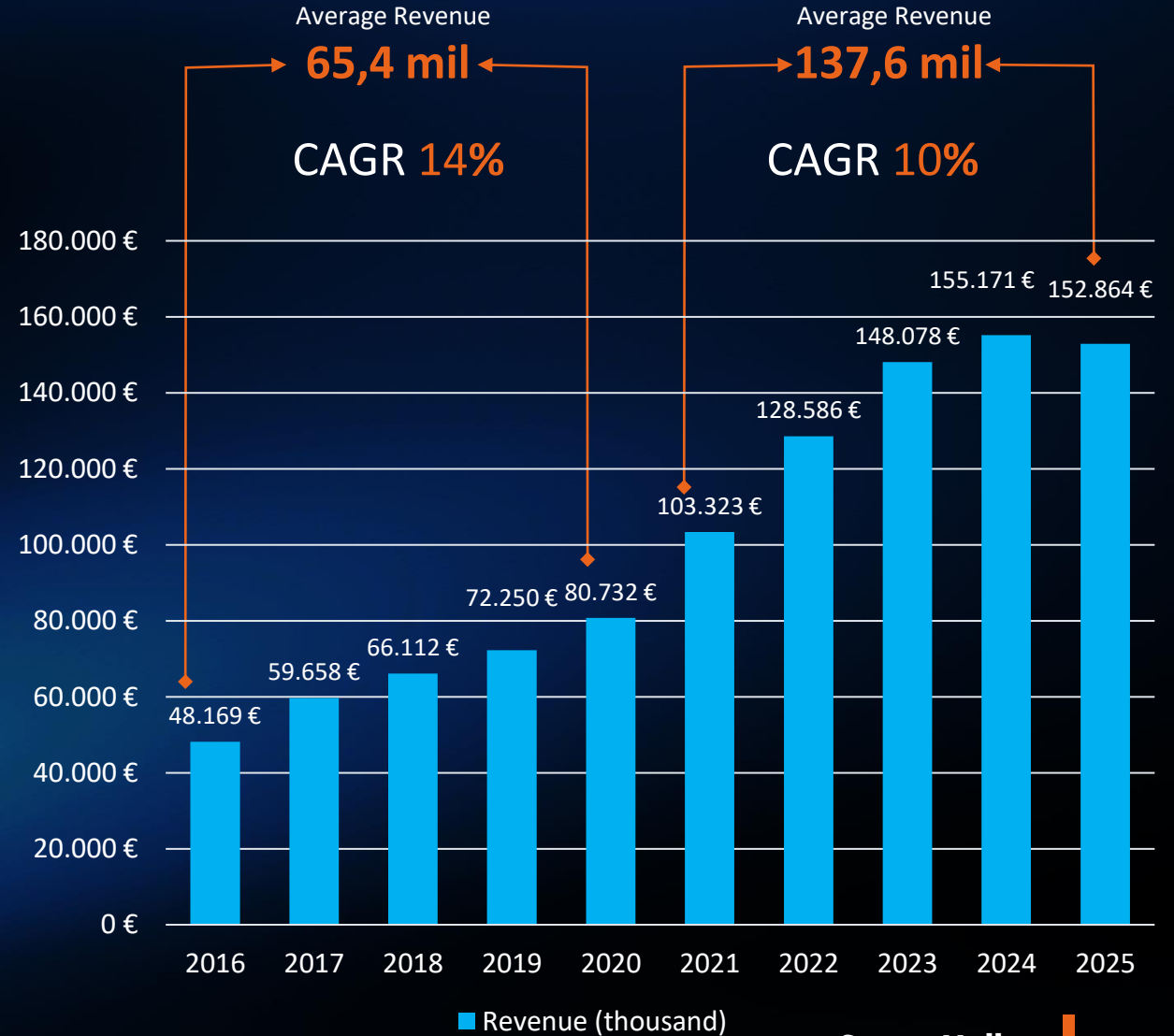
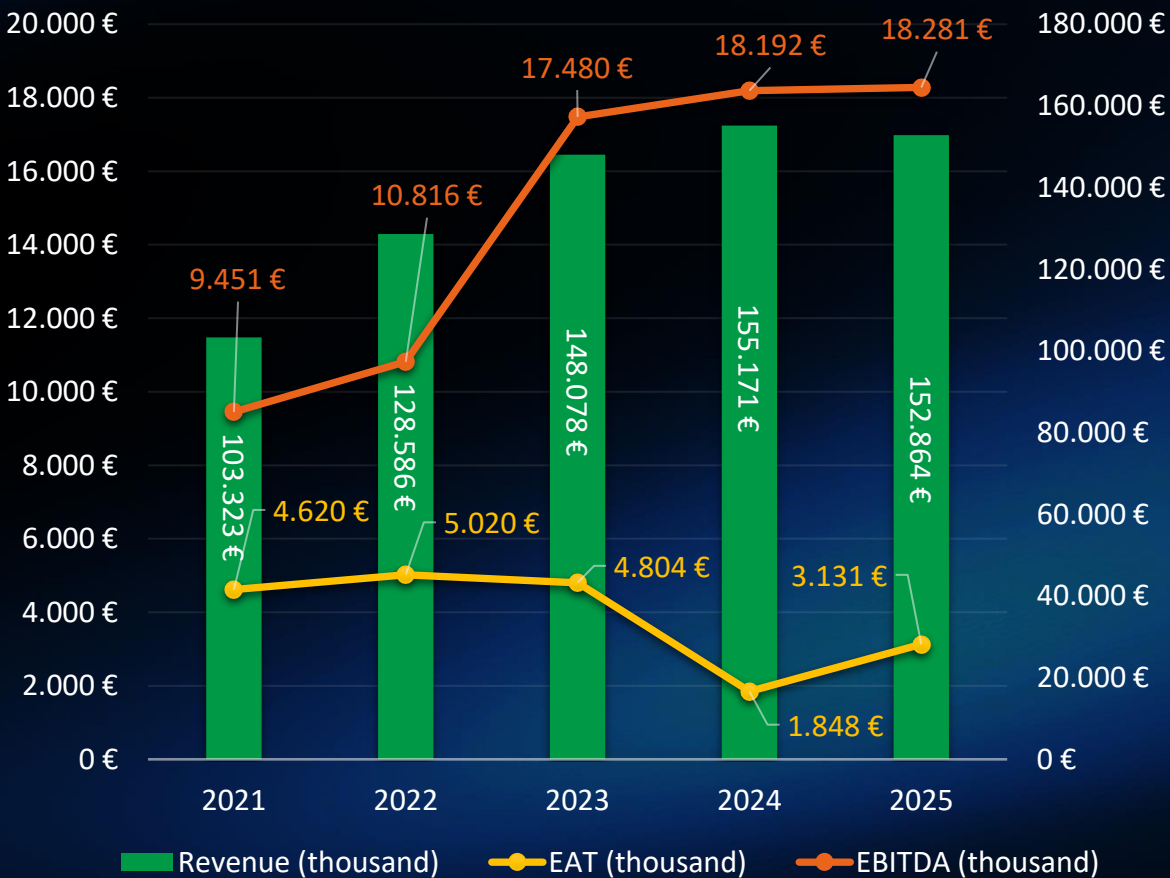
# EBITDA vs Financial cost & Depreciation (company)



# Group Revenue 2016 – 2020 vs 2021 - 2025



# Group Revenue - EBITDA - EAT 2021-2025



# Financial Indicators

## Consolidated Financial Statements

Financial Indicators change		2017	2018	2019	2020	2021	2022	2023	2024	2025
Turnover	%	23,9%	10,8%	9,3%	11,7%	28,0%	24,5%	22,7%	4,8%	-1,5%
Gross Profit	%	8,3%	12,2%	0,0%	3,4%	25,0%	10,1%	42,4%	-4,2%	7,0%
EBITDA	%	12,2%	22,8%	5,8%	8,5%	37,8%	14,4%	66,3%	4,1%	0,5%
EBT	%	17,9%	26,0%	3,4%	1,7%	131,3%	10,6%	36,2%	-71,0%	100,8%
EAT	%	23,8%	9,3%	24,5%	16,1%	157,9%	8,7%	-4,3%	-61,7%	69,5%
ROE	%	7,6%	8,0%	9,3%	9,8%	19,0%	16,4%	17,0%	6,0%	9,5%
ROA	%	2,3%	2,2%	2,2%	1,8%	3,2%	2,9%	2,8%	1,0%	1,8%



## **MILESTONES & GROUP STRATEGY**

# Group Strategy 2020-2024 & Way Ahead

2020 - 2024



Strategic  
Actions & Facts

- Carry Heavy Investments
- Increase market share
- Improve CLV with cross-selling and upselling
- High working capital
- High financial cost
- High depreciation & amortization

2025 –2027



Transformation  
Phase I

- Revenue increase
- Higher operating results
- Lower level of earnings
- Increase in loans
- Increase in Group's leverage



Transformation  
Phase II

- Achieve Revenue growth
- Significant operating results
- Increase in earnings
- Decrease in loans
- Lower financial cost
- Decrease in Group's leverage

# LONG TERM STRATEGIC GOALS

## 2025 Targets

- Maintain Market Leadership
- Value-Added Solutions
- Profitability Growth
- Innovative Products & Services
- New Revenue Streams
- Global Expansion

## Achievements

- Over 30 critical projects in Public sector and over 150 RFPs in private sector
- Consulting & Solution Architecture
- Almost Doubled the EAT
- Cyber Security - Ticketing & Marketplace Ecosystem for cultural and entertainment venues – Public Sector's ERP
- Digital Heritage - Defense & Security
- Telecom expansion in more than 155 countries - 600 providers globally

# ACTION PLAN 2026

## GOALS

- Build a strong pipeline for 2027-2028
- Maintain revenue with high EBITDA
- Joint promotional initiatives at group level
- Expand the private sector customer base
- Improve technical support and high value-added services
- Improve productivity
- Introduce AI tools

## OPPORTUNITIES

**New ESPA funding programs**

**Projects in the energy sector**

**Cybersecurity - Defense**

**Projects in the private sector**

**New revenue streams - Software - AI**

## RISKS

**RRF projects**

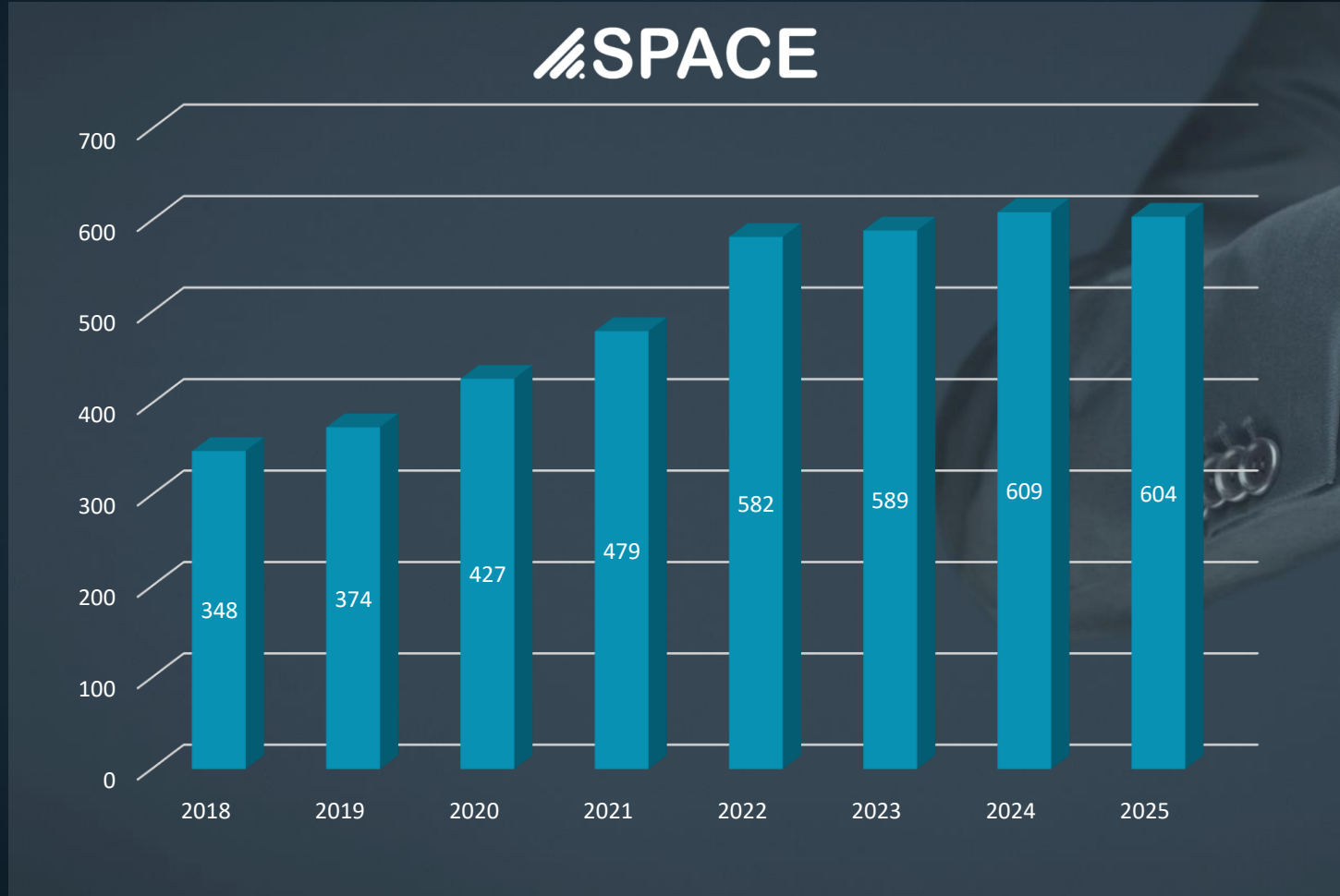
**Lack of expertise in certain areas—AI data analysts**

**Retention of key talent**

**Political - geopolitical developments**

**Extreme price increases from manufacturers**

# Employee's Growth



**+186**  
SingularLogic<sup>1</sup>

**+32**  
radiantechnologies<sup>®</sup>  
global visitors solutions

**+5**  
ΕΛΛΗΝΙΚΑ  
ΑΝΑΜΝΗΣΤΙΚΑ

**+9**  
senseone

Total Group's Employee's : **836** (31/12/2025)

# Large Scale Projects in Progress



SECURE TODAY.  
PREPARED FOR TOMORROW.



## Hellenic Electricity Distribution Network Operator (DEDHHE)

- ✓ Implementation, operation and maintenance of MPLS telecom network
- ✓ Implementation of OT network for renewable energy plants
- ✓ SDLAN (subcontractor) • MPLS network



## Public Power Corporation (DEI) – FiberGrid

- ✓ Core MPLS Network
- ✓ Next Generation firewalls



## Independent Power Transmission Operator (ADMIE)

- ✓ Implementation of DWDM network
- ✓ Cyber Resilience



## Infosociety S.A.

- ✓ National Telemedicine network
- ✓ SYZEFXIS II – Security / Telephony / Videoconference / Cabling infrastructure
- ✓ Meteorological and Hydrological Stations National System I and II
- ✓ New meteorological radar network
- ✓ Videoconference services for courts and detention centers
- ✓ G- Cloud, governmental cloud infrastructure



## Ministry of Civil Protection

- ✓ Implementation of Entry Exit System (EES)



## Ministry of Foreign Affairs

- ✓ Upgrade of telecommunication infrastructure
- ✓ Development of National European Travel Information and Authorization System (ETIAS)
- ✓ NVIS upgrade and support



## High End Private Sector Customers including Global Multinational Telecom Operators

- ✓ Technical Support, Maintenance and Telecommunications Services Agreements



ENABLING NATIONAL CONTINUITY

**Space Hellas**  
All Rights Reserved

# Weather Forecast & Aviation:

New Meteorological Radar Network

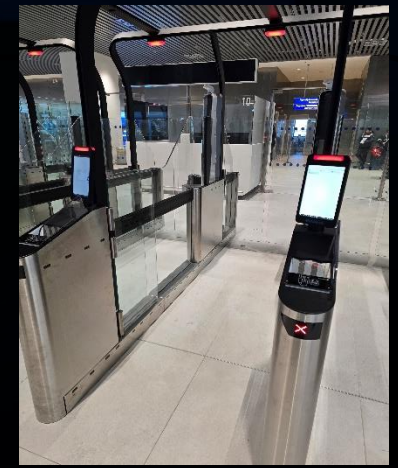
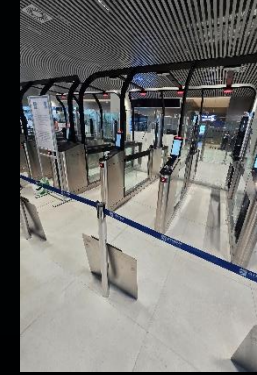
**7 Radars**



ENABLING NATIONAL CONTINUITY  
Trusted technology. Critical impact.

Entry Exit System

**19 Airports**



# R&D PROJECTS Per Domain

INNOVATING TODAY  
SHAPING TOMORROW



**INNOVATION DRIVEN.  
IMPACT DELIVERED.**

R&D powering the technologies that protect, connect and advance.



ENABLING NATIONAL CONTINUITY

# Empowering

Your Digital Transformation Journey

Thank you for your attention



Classification ISO 27001: Public

MK-14052026-1



[www.space.gr](http://www.space.gr)